

Financial Update SY 2017-18

EBIA, March 2018

Agenda

- YTD actuals
- Current forecast for FY 2017-18
- Cash update



Net positive in February

- Revenues: \$2.8M received through February (53% of forecast)
 - \$200K from SVS
- Expenses: \$3.4M spent through February (63% of forecast)

| | | | | | | Variance (YTD less |
|---|---------|----------|---------|------------|-------------|-----------------------|
| | Dec | Jan | Feb | Actual YTD | Budget YTD | Budget) |
| SUMMARY | | | | | | |
| Revenue | | | | | | |
| LCFF Entitlement | 273,869 | 332,119 | 272,891 | 2,018,550 | 1,984,500 | 34,050 |
| Federal Revenue | 5,796 | 21,429 | - | 39,610 | 26,172 | 13,438 |
| Other State Revenues | 82,347 | 122,086 | 57,843 | 336,187 | 293,206 | 42,981 |
| Local Revenues | 807 | 37 | 20,134 | 147,306 | 29,647 | 117,660 |
| Fundraising and Grants | 26,672 | 7,467 | 207,391 | 327,350 | 168,740 | 158,610 |
| Total Revenue | 389,491 | 483,139 | 558,259 | 2,869,004 | 2,502,264 | 366,739 |
| Expenses | | | | | | |
| Compensation and Benefits | 287,420 | 314,224 | 292,655 | 2,230,508 | 2,298,060 | 67,551 |
| Books and Supplies | 6,442 | 15,461 | 10,442 | 185,820 | 201,070 | 15,250 |
| Services and Other Operating Expenditures | 103,914 | 169,073 | 135,748 | 1,025,020 | 1,110,606 | 85,586 |
| Depreciation | - | - | - | - | - | - |
| Total Expenses | 397,777 | 498,758 | 438,845 | 3,441,348 | 3,609,735 | 168,387 |
| Operating Income | (8,285) | (15,619) | 119,414 | (572,345) | (1,107,471) | 535,126 |



FY 17-18 Forecast: attrition pressure

Since M1, enrollment has decreased by 19 (4%)

| | M1 | M5 | M7 |
|--------|-----|-----|-----|
| 6th | 125 | 122 | 121 |
| 7-8th | 240 | 236 | 237 |
| 9-10th | 134 | 125 | 122 |
| Total | 499 | 483 | 480 |

- Attendance impacted by Intersession in Upper School
- P2 ADA forecasted at 469.7, including NPS



Current forecast (with development)

- Further adjustments to expenses (utilities, consultants)
 - Net savings: \$22K
- Revenues adjusted for ADA (-\$10K), Selpa funding (+\$17K), local rev (+\$9K)
- Development goal: \$200K

| | Revised Budget | Previous Month's Forecast | Current Forecast | (Previous vs. Current Forecast) | Forecast Remaining |
|---|-------------------|------------------------------|---------------------|---------------------------------------|-----------------------|
| SUMMARY | Budget | Torceast | Torcast | 1 0100031) | Remaining |
| Revenue | | | | | |
| LCFF Entitlement | 3,840,102 | 3,848,721 | 3,838,893 | (9,828) | 1,820,343 |
| Federal Revenue | 299,520 | 141,082 | 142,862 | 1,781 | 103,252 |
| Other State Revenues | 602,853 | 748,755 | 765,166 | 16,411 | 428,979 |
| Local Revenues | 166,498 | 168,952 | 177,865 | 8,913 | 30,558 |
| Fundraising and Grants | 612,900 | 567,250 | 527,000 | (40,250) | 199,650 |
| Total Revenue | 5,521,872 | 5,474,760 | 5,451,787 | (22,973) | 2,582,783 |
| Expenses | | | | | |
| Compensation and Benefits | 3,477,487 | 3,409,101 | 3,409,101 | - | 1,178,593 |
| Books and Supplies | 243,086 | 241,697 | 240,925 | 772 | 55,105 |
| Services and Other Operating Expenditures | 1,800,448 | 1,819,620 | 1,798,167 | 21,453 | 773,147 |
| Depreciation | - | - | - | - | - |
| Total Expenses | 5,521,021 | 5,470,418 | 5,448,193 | 22,225 | 2,006,844 |
| Operating Income | 851 | 4,342 | 3,594 | (748) | 575,938 |

Cash Position Improved

- Ending Dec: \$252K
- March state funding after P-1 certification increasing by 50%, outer months increasing by 20%

