East Bay Innovation Academy

February Financials and 17-18 Budget



Business and Development Specialists for Charter Schools

Financial Presentation

Agenda

- February Financials
- 16-17 Current Forecast
- □ 17-18 Budget Update

1. February

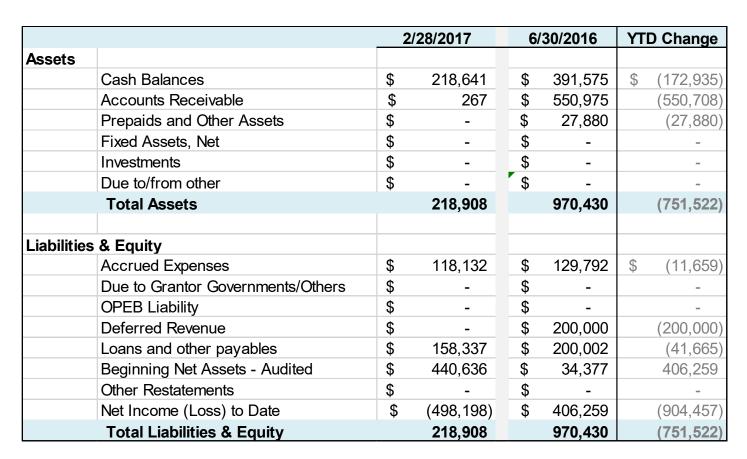
Holding steady in February YTD 63% of forecast spent

- Revenues: LCFF and state revenues on track
 - Still no child nutrition reimbursements
 - Waiting on SVS funds
- Expenses: measured spending in every category
 - SPED expected to increase with additional NPS

		Dec	Jan	Feb	Actual YTD	Budget YTD	Variance (YTD less Budget)
SUMMARY							
Revenue							
	LCFF Entitlement	267,470	229,376	158,118	1,626,655	1,681,330	(54,675)
	Federal Revenue	0	15,640	-	22,277	19,273	3,004
	Other State Revenues	19,163	71,107	24,147	180,204	141,440	38,764
	Local Revenues	(128,848)	3,774	61,641	82,554	10,373	72,181
	Fundraising and Grants	82,744	6,309	1,411	414,714	615,182	(200,468)
	Total Revenue	240,529	326,207	245,317	2,326,404	2,467,598	(141,194)
Expenses							
	Compensation and Benefits	250,911	261,987	260,459	1,898,218	1,917,620	19,402
	Books and Supplies	11,803	26,817	8,725	183,268	240,840	57,571
	Services and Other Operating Expenditures	78,927	89,149	91,328	743,116	775,481	32,365
	Depreciation	-	-	-	-	-	-
	Total Expenses	341,641	377,953	360,512	2,824,602	2,933,941	109,339
Operating I	Operating Income		(51,746)	(115,196)	(498,198)	(466,342)	(31,856)

Balance Sheet as of February 28

Waiting for revenues to catch up with expenses



Cash expected to be positive throughout 16-17 (P-1 certified at 407.19 ADA)



2. 16-17 Current Forecast

Current outlook at break-even for 2016-17, uncertainty remains with SPED

- ADA slightly down, but YTD within range of forecast (403.4)
- Child nutrition reimbursements removed for now (-\$19K, sales adjusted -\$6K)
- SPED Selpa rates slightly improved (+\$9K combined)
- Compensation: substitutes pro-rated, benefits adjusted based on actuals (-\$8K)
- Noncapitalized equipment, membership dues, janitorial, utilities, repairs re-allocated to cover overages in legal, consultants, and professional development (net change +\$1K)

		Approved Budget	Previous Month's Forecast	Current Forecast	Variance (Previous vs. Current Forecast)	Forecast Remaining
SUMMARY						
Revenue						
	LCFF Entitlement	3,329,153	3,151,162	3,151,162	-	1,524,507
	Federal Revenue	304,213	183,236	165,036	(18,200)	142,759
	Other State Revenues	385,027	423,523	431,414	7,891	251,210
	Local Revenues	38,318	33,933	27,933	(6,000)	(54,621)
	Fundraising and Grants	503,500	713,270	713,270	-	298,556
	Total Revenue	4,560,212	4,505,124	4,488,815	(16,309)	2,162,411
Expenses						
	Compensation and Benefits	2,952,284	3,018,179	3,009,839	8,341	1,111,621
	Books and Supplies	288,783	235,444	231,794	3,650	48,526
	Services and Other Operating Expenditures	1,312,232	1,242,272	1,247,164	(4,892)	504,048
	Depreciation	-	-	-	-	-
	Total Expenses	4,553,299	4,495,895	4,488,797	7,098	1,664,195
Operating In	ncome	6,913	9,229	19	(9,210)	498,216

3. 17-18 Budget Update

Reflections on 2016-17 Budget

- Growing pains: 9th grade ADA, co-location challenges
- Cash flow much improved
- Operational challenges:
 - Special Education budget NPS placements and reimbursements
 - Legal fees SPED and labor agreements
 - Child nutrition reimbursements



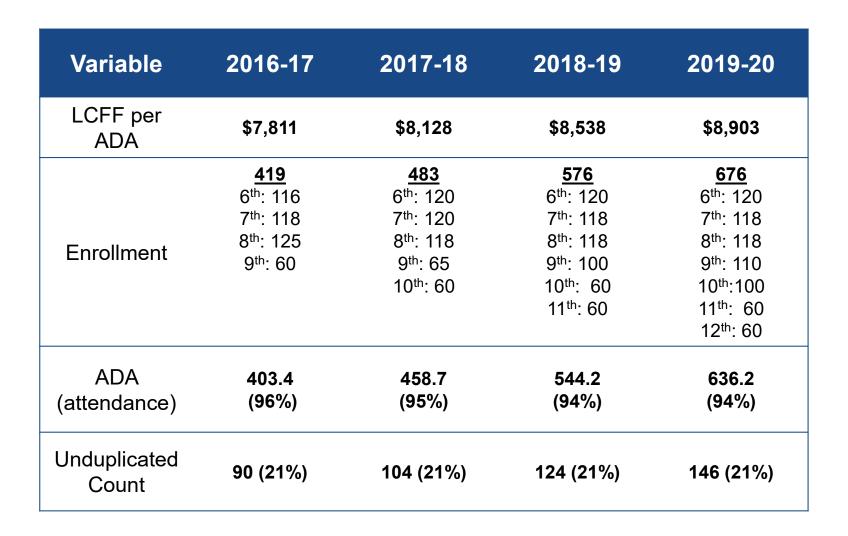
3-Year Budget: First Draft

Operating at two locations; FY 17-18 assumes gradual 9th grade growth to achieve structural balance

		2016/17	2017/18	2018/19	2019/20
		Current Forecast	Preliminary Budget	Preliminary Budget	Preliminary Budget
SUMMARY	-	Current rorecast	Freiii IIII lary buuget	Freiii iiilai y buuget	Freiiininary budget
Revenue	LOFF F (iii	2 454 462	2 720 446	4.040.400	F CC2 722
	LCFF Entitlement	3,151,162	3,728,146	4,646,136	5,663,732
	Federal Revenue	165,036	183,361	197,323	216,382
	Other State Revenues	431,414	389,415	451,431	519,222
	Local Revenues	27,933	278,058	357,639	456,699
	Fundraising and Grants	713,270	444,050	201,600	67,600
	Total Revenue	4,488,815	5,023,030	5,854,129	6,923,635
Expenses					
	Compensation and Benefits	3,009,839	3,419,922	3,991,273	4,714,535
	Books and Supplies	231,794	287,664	334,669	393,892
	Services and Other Operating Expenditure	1,247,164	1,299,139	1,438,218	1,596,333
	Depreciation	-	-	-	-
	Total Expenses	4,488,797	5,006,725	5,764,160	6,704,760
Operating I	ncome	19	16,304	89,969	218,875
Fund Balan	ce				
	Beginning Balance (Unaudited)	477,576	440,655	456,959	546,928
	Audit Adjustment	(36,940)	-	-	-
	Beginning Balance (Audited)	440,636	440,655	456,959	546,928
	Operating Income	19	16,304	89,969	218,875
Ending Fun	d Balance (including Depreciation)	440,655	456,959	546,928	765,803
	d Balance as a % of Expenses	10%	9%	9%	11%

Revenue: Enrollment & LCFF

LCFF rate impacted by Unduplicated Count assumption; Enrollment and attendance biggest driver of revenue



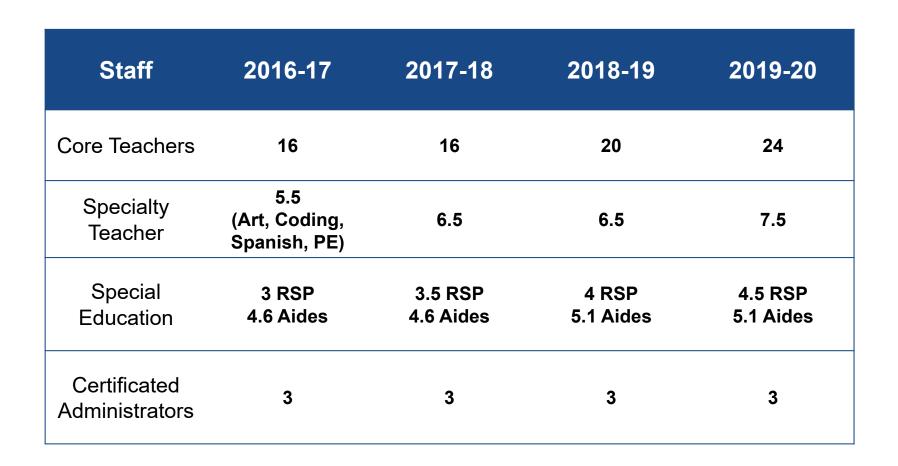
Revenue: Other

Increasing reliance on Oakland local revenue

Variable	2016-17	2017-18	2018-19	2019-20
Special Ed per ADA	\$127 Federal \$507 State	\$127 Federal \$507 State	\$127 Federal \$507 State	\$127 Federal \$507 State
Special Ed Mental Health	\$62K	\$62K	\$62K	\$62K
Special Ed NPS Reimbursement	\$98K (pending)	\$98K	\$98K	\$98K
Title (NCLB)	\$18K	\$14K	\$16K	\$20K
Lottery per ADA	\$189	\$189	\$189	\$189
Oakland Measures	\$12K	\$255K	\$330K	\$424K
Philanthropy	\$575K	\$275K		
Donations per Student	\$330	\$350	\$350	\$100

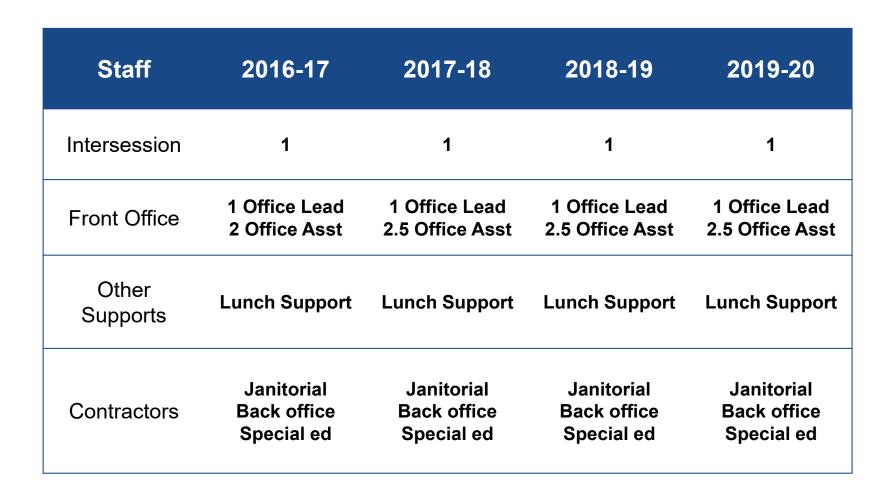
Expenses: Academic Staff

Core teachers include English, Math, Science, History; Administrators include Head of School, DESEL, Dir of Instruction



Expenses: Support Staff

Lean staffing as we transition to two sites, PT support additions to front office and lunch support



2017-18 Highlights: Benefits, Books & Supplies

(See MYP DRAFT for line-item budgets)

Benefits

STRS: 14.43%

Health: \$5604 per FTE, growing at 8% each year

Books & Supplies

- Curriculum and materials
 - Textbooks at \$28/student, education software at \$148/student
- Computers
 - Students: \$76K chromebooks for new students plus replacements
 - Staff: \$8K
- Other
 - Non-capitalized equipment: \$12K
 - Classroom furniture: \$7K
 - Food: \$52K

2017-18 Highlights: Services & Op Expenses

(See MYP DRAFT for line-item budgets)

Services & Other Operating Expenses

- Rent
 - Similar per student rate as FY 16-17 (TBD)
- Facility-related budgets for two sites
 - Janitorial: \$97K
 - Utilities: \$72K
 - Repairs: \$19K
 - Tech services: \$26K
 - Communications: \$21K
- Intersession: \$300 per student
- Back office: \$134K (Flat fee)
- Legal fees: \$56K
- SPED
 - NPS placements: \$231K
 - Contractor: \$119K