



*Purpose*

This Memorandum of Understanding (MOU) outlines an agreement between East Bay Innovation Academy (“EBIA”), 3800 Mountain Blvd., Oakland, CA 94619, and Lane 9, 5843 Annrud Way, Sacramento, CA 95822 made on this, the 6th day of October 2022.

*Description of Services*

Service & Activities	Deliverable(s)	Cost
<b>Service #1 - Focus Groups</b> Lane 9 will co-design and facilitate up to 10 focus groups ( <i>Recommended length = 45-60 minutes</i> )	<ul style="list-style-type: none"> <li>Focus group questions, agendas, and note taking materials</li> <li>Executive Summary of trends and key findings</li> </ul>	<del>\$5,500</del> \$4,500
<b>Service #2 - Professional Development Training</b> Lane 9 will design and facilitate up to 5 professional development experiences aligned to Priority 1 ( <i>Black Students Thrive</i> ) and Priority 2 ( <i>Vertical Alignment</i> )	<ul style="list-style-type: none"> <li>Slide deck, participant workbook, and associated texts/materials</li> </ul>	<del>\$6,000</del> \$2,500
<b>Service #3 - Classroom Walkthroughs</b> Lane 9 will conduct a 2-day instructional walkthrough focused on select domains of the <a href="#">Transformational Schools Rubric</a> focused on Priority 1 ( <i>Black Students Thrive</i> )	<ul style="list-style-type: none"> <li>EBIA-specific walkthrough tool and note taking materials</li> <li>Collection of Artifacts of Practice and sample materials</li> <li>Executive Summary of trends and key findings</li> </ul>	<del>\$8,500</del> \$3,500

*\*Equity discount applied*

*Fees*

- EBIA agrees to pay Lane 9 \$10,500.00 for Services 1-3 within 60 days of signing this MOU by both parties.

**East Bay Innovation Academy and Lane 9 agree to the terms above:**

Signature:

Signature:

Name: Jenna Stauffer

Name: Shannon Wheatley

Title: Interim Executive Director

Title: CEO

Organization: East Bay Innovation Academy

Organization: Lane 9

Date:

Date: Thursday, October 6, 2022