

East Bay Innovation Academy

October Financials



November 18, 2015

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Financial Presentation Agenda



- 14-15 Audit Update
- October Financials
- 15-16 Forecast Update
- Cash Flow Update

1. 14-15 Audit Update

EBIA 14-15 Audit Near Complete, with Non-material Findings of Deficiencies in Internal Control



- Payroll controls: Record-keeping of timesheets and pay changes for hourly employees
- Attendance: Printouts with signature/approval for attendance data
- Both deficiencies have been rectified – procedures in place for 15-16
- Summary of financials:

		EBIA 14-15
UA	Total Operating Income	\$11,773
	Operating Income as % of Total Exp.	0.6%
	Ending Fund Balance	\$34,187
	Fund Balance as % of Total Exp.	1.6%
Audit	<i>Adj to professional services (payroll)</i>	+\$190
Draft Actuals	Operating Income	\$11,963
	Ending Fund Balance	\$34,377

2. October Financials

October Expenses Less Than Expected, Helps Cash Outlook



- Revenues: In-lieu from district for PENSEC late (\$37K), fundraising slightly behind (\$1K)
- Expenses: actuals less than budget by about \$90K (underspending mostly in books/supplies, services); some of it is a timing issue
- Op. income from Oct: \$76K; Months 1 and 2 ADA strong, above budget (335-6 v. 323)

	Aug	Sep	Oct	Actual YTD	Budget YTD	Variance (YTD less Budget)
SUMMARY						
Revenue						
General Block Grant	78,856	106,255	295,867	480,978	324,875	156,103
Federal Revenue	-	1,228	1,201	2,429	-	2,429
Other State Revenues	4,841	-	22,319	27,160	27,985	(824)
Local Revenues	0	2,385	2,398	4,784	370	4,414
Fundraising and Grants	41,362	26,582	11,400	83,956	10,000	73,956
Total Revenue	125,059	136,450	333,185	599,307	363,230	236,077
Expenses						
Compensation and Benefits	86,094	167,978	181,510	451,485	571,545	120,061
Books and Supplies	31,868	14,591	6,844	105,254	111,149	5,895
Services and Other Operating Expenditures	47,016	60,801	68,406	190,052	189,768	(284)
Capital Outlay	-	-	-	-	-	-
Total Expenses	164,979	243,370	256,760	746,790	872,462	125,672
<i>Operating Income (including Depreciation)</i>	<i>(39,920)</i>	<i>(106,920)</i>	<i>76,425</i>	<i>(147,483)</i>	<i>(509,232)</i>	<i>361,749</i>

3. 15-16 Forecast Update

Ebia's 15-16 Expected Operating Income Revised to \$298K, Expected Fund Balance at \$33K

- Revenues: Food Service Sales (+\$13.6K); LCFF projections refined (+\$3.5K)
- Expenses: payroll updates (+\$8.5K, admin pay change plus benefits); Quest (after school) budget added (+\$2.5K); PD budget increased (+\$665); Fingerprinting budget increased (+\$500)
- Current Forecast to be approved as 15-16 Revised Budget

	Approved Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Forecast Remaining	% of Forecast Spent
SUMMARY						
Revenue						
General Block Grant	2,446,331	2,438,900	2,442,430	3,530	1,961,452	20%
Federal Revenue	217,262	213,881	217,059	3,179	214,631	1%
Other State Revenues	329,532	363,680	363,730	50	336,570	7%
Local Revenues	1,849	4,234	17,849	13,615	13,066	27%
Fundraising and Grants	170,000	200,446	200,000	(446)	116,044	42%
Total Revenue	3,164,974	3,221,141	3,241,069	19,928	2,641,762	18%
Expenses						
Compensation and Benefits	1,990,115	1,827,600	1,836,101	(8,501)	1,384,616	25%
Books and Supplies	199,221	221,221	223,721	(2,500)	118,468	47%
Services and Other Operating Expenditures	814,101	881,534	882,728	(1,194)	692,676	22%
Capital Outlay	-	-	-	-	-	
Total Expenses	3,003,437	2,930,355	2,942,550	(12,195)	2,195,760	25%
Operating Income (including Depreciation)	161,537	290,786	298,519	7,733	446,002	

4. Cash Flow

October Ending Cash Higher Than Expected; May or May Not Need Working Capital in December

- October ending cash \$322K; PCSGP (\$35K) confirmed to arrive in next 6 weeks
- Receivable sales redemption begins in Nov.; expenses likely to outpace revenues in Nov/Dec
- Nov. actuals will determine the need for cash in Dec.; spring months expected to be strong

	Sep Actual	Oct Actual	Nov Projected	Dec Projected	Jan Projected	Feb Projected	Mar Projected	Apr Projected
Beginning Cash	149,805	229,583	322,137	118,060	(71,567)	50,029	20,484	87,903
Revenue								
General Block Grant	106,255	295,867	169,215	131,415	340,088	131,415	265,675	247,711
Federal Income	1,228	1,201	-	31,875	7,908	5,103	10,503	45,183
Other State Income	-	22,319	1,665	8,305	64,779	61,410	25,668	46,692
Local Revenues	2,385	2,398	2,216	2,000	308	2,308	2,308	1,308
Fundraising and Grants	26,582	11,400	1,044	-	1,423	8,090	39,552	23,090
Total Revenue	136,450	333,185	174,140	173,595	414,507	208,325	343,706	363,984
Expenses								
Compensation & Benefits	167,978	181,510	183,402	161,392	177,090	170,407	170,407	167,814
Books & Supplies	14,591	6,844	50,536	18,525	8,235	8,235	8,235	8,235
Services & Other Operating Expenses	60,801	68,406	105,125	109,485	67,558	61,657	108,407	60,104
Capital Outlay	-	-	-	-	-	-	-	-
Total Expenses	243,370	256,760	339,062	289,401	252,882	240,298	287,048	236,152
Operating Cash Inflow (Outflow)	(106,920)	76,425	(164,923)	(115,807)	161,624	(31,973)	56,658	127,832
Revenues - Prior Year Accruals	3,487	(1,201)	35,000	-	33,450	-	-	-
Expenses - Prior Year Accruals	-	-	-	-	-	-	-	-
Accounts Receivable - Current Year	-	-	-	-	-	-	-	-
Accounts Payable - Current Year	(45,987)	18,294	-	-	-	-	-	-
Summerholdback for Teachers	\$2,681	7,369	10,761	10,761	10,761	10,761	10,761	10,761
Loans Payable (Current)	226,517	-	(76,582)	(76,248)	(75,905)	-	-	-
Loans Payable (Long Term)	-	(8,333)	(8,333)	(8,333)	(8,333)	(8,333)	-	(8,333)
Other Balance Sheet Changes	-	-	-	-	-	-	-	-
Ending Cash	229,583	322,137	118,060	(71,567)	50,029	20,484	87,903	218,163