

2015-2016 Development Results & Plan

2015-2016 Goals	EBIA Budget Goal: \$200,000	EBIA Development Goal: minimum \$250,000			
	2015-2016 YTD	2015-2016 Goal	2014-2015 Results		
Grants Rewarded	\$40,000	\$80,000	\$40,000*	*30K Innovators Academies	
Community Donations	\$11,960	\$75,000	\$67,422		
Corporate Match Received	\$3,375		\$6,210		
Spring Fundraiser: Online Auction/Parent Event		\$45,000	\$34,708		
Retail Fundraising		\$0	\$0		
Total Received:	\$55,335	\$200,000	\$108,340		
Estimate Reoccurring Donations not billed (\$585 per month x 9 Months)	\$5,265				
Corporate Match Pledge	\$5,800				
Total Including Pledges:	\$66,400				
Participation:		65%	50%		
	Foundation Name	EBIA Requested Amount	Program being Funded	Notified of Outcome	
EBIA Grant Opportunities:	Long Foundation	\$20,000	Intersession	Invitation for grant sent out 10/5/15	
	Lawerance Livermore	\$20,000	Intersession	10/9/15	
	Venture Foundation	\$5,000	Quest Program Art & Sports	9/30/15	
Current Grant Funding Opportunity:		Up to \$45,000			
Other Grant Opportunities	PGE (\$10,000)	Clorox	Think Up (Individual Student Projects Funding)	Donor Choose (Teacher Projects Funding)	Google?
Development 2015-2016 Expansion Opportunities:	* Parent Donations to Classroom	* Building Relationships & Marketing to potential major Donors	* Expand Retail & Local Business Donations	* Non-Profit and Corporate Partnerships for specific programs (Intersession & Quest)	* Continue to build our Development Team
Request to the Board:	The Development Team would like your support in providing us with potential grant opportunities, introductions to potential corporate, nonprofit partnerships and foundations. We also will welcome your support during our Fall Giving Drive.				