



East Bay Innovation Academy

Board Meeting

Date and Time

Thursday October 11, 2018 at 8:00 PM PDT

Location

3400 Malcolm Avenue, Oakland, CA 94605 or <https://zoom.us/j/9086460388> or US: +1 646 558 8656 or +1 669 900 6833 Meeting ID: 908 646 0388

Agenda

| | Purpose | Presenter | Time |
|---|-----------------|------------------|----------------|
| I. Opening Items | | | 8:00 PM |
| A. Record Attendance and Guests | | Rochelle Benning | 1 m |
| B. Call the Meeting to Order | | Rochelle Benning | 1 m |
| C. Approve Minutes - August 23 Board Meeting | Approve Minutes | Rochelle Benning | 2 m |
| Approve minutes for Board Meeting on August 23, 2018 | | | |
| D. Approve Board Minutes - Special Board Meeting, September 8th, 2018 | Approve Minutes | Rochelle Benning | 2 m |
| Approve minutes for Special Board Meeting - Prop 51 CSFP MOU and Funding Agreement on September 8, 2018 | | | |
| E. Public Comment | | Rochelle Benning | 15 m |
| Up to a maximum of 3 minutes comment time per speaker | | | |
| II. Governance | | | 8:21 PM |
| A. Consent Agenda | Vote | Rochelle Benning | 5 m |
| August Consent Agenda Items | | | |
| - EBIA August 2018 Check and Credit Card Register | | | |
| - EBIA September 2018 Check Register | | | |
| - Speech services contract | | | |
| III. Academic Excellence | | | 8:26 PM |
| A. Review 2017 -2018 School Scorecard | Discuss | Devin Krugman | 15 m |

| | | | |
|---|---------|---------------|------|
| B. Spring 2018 SBAC Results | Discuss | Devin Krugman | 15 m |
| C. 2018-2019 EBIA Student Population Profile | Discuss | Devin Krugman | 10 m |
| Update on demographic profile of EBIA after the kick-off of the 2018-2019 School Year | | | |
| D. Fall Baseline Data | Discuss | Devin Krugman | 10 m |
| E. 2019 - 2020 Student Recruitment Kick Off | Discuss | Michelle Cho | 10 m |
| F. Renewal Petition Update | Discuss | Devin Krugman | 5 m |
| Update on charter renewal process. | | | |
| G. Intersession Update | FYI | Devin Krugman | 5 m |

IV. Finance and Development 9:36 PM

| | | | |
|--|---------|--------------|------|
| A. 2018 - 2019 - YTD Financial Review (Through September 2018) | Discuss | Michelle Cho | 15 m |
| B. 2018 - 2019 EBIA Development Update | Discuss | Michelle Cho | 15 m |
| - Overview on fundraising targets and strategy for 2018 - 2019 school year | | | |

V. Facility 10:06 PM

| | | | |
|---------------------------|-----|--------------|-----|
| A. Facility Update | FYI | Michelle Cho | 5 m |
| Update on facilities | | | |

VI. Other Business 10:11 PM

| | | | |
|-------------------------------------|-----|------------------|-----|
| A. Key Activities and Events | FYI | Rochelle Benning | 2 m |
|-------------------------------------|-----|------------------|-----|

Events coming:

1. GIVING DRIVE 18-19 is underway! Your participation in the Annual Giving Drive is essential in closing the funding gap between our expenses and per-pupil funding. Over the next three weeks, we will be sharing our accomplishments-to-date, the current need, and what we hope to realize in the future. We'd love to count on you for support -- please act now and [donate!](#)
2. Oct. 10th (9:00 - 10:00am, Lower School) 6th Grade Projects and Pastries - You're invited to join the sixth grade team for Projects & Pastries. Students will be presenting their work in an open exhibition (think science fair). We'd love for you to drop in to see what your students have been working on and have an opportunity to meet other 6th grade parents.
3. Oct. 10th (8:30am - 12:00pm, Upper School) PSAT - Upper School Students will be sitting for the PSAT test on Oct. 10th.
4. Oct. 20th (8:30am - 1:00pm, UC Berkeley) College Fair - On Saturday, October 20th 8:30am to 1pm, UC Berkeley is hosting its annual [College Information Day](#). Over 60 colleges will be present, and workshops on admission requirements and financial aid will be available in English and Spanish.
5. Oct. 25 (7:00 - 9:00pm) 8th Grade Info Night - This event provides an exclusive program overview of EBIA's Upper School for current 8th grade students. We encourage all 8th grade families to attend.

6. Oct. 26th (8:30-9:30am, Upper School) Cafelito - This is an opportunity for families to meet with school leadership to discuss school events and activities.

7. Oct. 26th - Last Day of the First Trimester.

8. Oct. 29th - Intersession will run Oct. 29th through Nov. 2nd.

9. Nov. 5th and 6th - Are PLP Days.

| | | | |
|--------------------------|-----|------------------|------|
| B. Public Comment | FYI | Rochelle Benning | 10 m |
|--------------------------|-----|------------------|------|

VII. Closing Items **10:23 PM**

| | | | |
|---------------------------|------|------------------|-----|
| A. Adjourn Meeting | Vote | Rochelle Benning | 1 m |
|---------------------------|------|------------------|-----|

Cover Sheet

Approve Minutes - August 23 Board Meeting

Section: I. Opening Items
Item: C. Approve Minutes - August 23 Board Meeting
Purpose: Approve Minutes
Submitted by:
Related Material: Minutes for Board Meeting on August 23, 2018

DRAFT



East Bay Innovation Academy

Minutes

Board Meeting

Date and Time

Thursday August 23, 2018 at 8:00 PM

Location

3400 Malcolm Avenue, Oakland, CA 94605

Directors Present

Anne Campbell Washington, Kelly Garcia, Ken Berrick, Laurie Jacobson Jones, Rochelle Benning, Saamra Mekuria-Grillo (remote)

Directors Absent

Gary Borden

Guests Present

Alix Coupet, Devin Krugman, Michelle Cho

I. Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

Rochelle Benning called a meeting of the board of directors of East Bay Innovation Academy to order on Thursday Aug 23, 2018 @ 8:04 PM at 3400 Malcolm Avenue, Oakland, CA 94605.

C. Adjourn Public Session

Anne Campbell Washington made a motion to To call the meeting to order and then adjourn it to closed session.

Laurie Jacobson Jones seconded the motion.

The board **VOTED** unanimously to approve the motion.

II. II. Closed Session Pursuant to 54957

A. Open Closed Session and Record Attendance

B. CONFERENCE WITH LEGAL COUNSEL-- ANTICIPATED LITIGATION

C. Adjourn Closed Session

Laurie Jacobson Jones made a motion to To adjourn the closed session.
Anne Campbell Washington seconded the motion.
The board **VOTED** unanimously to approve the motion.

III. Resume Open Session

A. Record Attendance

All attendees are still here.
Ken and Annie are now in person.

B. Report on Closed Session

C. Approve Minutes - June 13 Board Meeting

Laurie Jacobson Jones made a motion to approve minutes from the Board Meeting on 06-13-18.
Rochelle Benning seconded the motion.
The board **VOTED** unanimously to approve the motion.

D. Approve Minutes - June 27, Special Board Meeting

Kelly Garcia made a motion to approve minutes from the Special Board Meeting on 06-27-18.
Laurie Jacobson Jones seconded the motion.
The board **VOTED** unanimously to approve the motion.

E. Approve Minutes - July 16, 2018 Special Board Meeting

Anne Campbell Washington made a motion to approve minutes from the Special Board Meeting - July 16, 2018 on 07-16-18.
Laurie Jacobson Jones seconded the motion.
The board **VOTED** unanimously to approve the motion.

F. Public Comment

Student spoke regarding concerns with technology.
Parent spoke regarding similar concerns with technology.

IV. Governance

A. Consent Agenda

MCho clarified that the speech contract in the consent agenda did not come through in time.
Anne Campbell Washington made a motion to Approve the consent agenda.
Laurie Jacobson Jones seconded the motion.
The board **VOTED** unanimously to approve the motion.

B. EBIA Charter Petition Renewal

Devin shared a status update with regards to the charter petition renewal.
Ken Berrick made a motion to Authorize the submission of the charter petition to the OUSD board.
Rochelle Benning seconded the motion.
The board **VOTED** unanimously to approve the motion.

V. Academic Excellence

A. Spring 2018 SBAC and AP Results

Devin shared updates. See board packet for specifics.

B. Review 2017 -2018 School Scorecard

This agenda item was pushed to the next meeting.

C. 2018 Summer Activity Report Out

Devin shared updates. See board packet for specifics.
Action requested: Examine the student data at a future meeting for student credit recovery needs.

D. EBIA Academic Programs 2018 -2019

Devin shared updates. See board packet for specifics.

E. Director of College Readiness - College Readiness Program Overview

Alex shared his vision for college readiness at EBIA and a calendar of events that incorporates the EBIA vision. For specifics please see board packet.

F. Update on 2018 -2019 Staffing

Devin shared staffing updates for the 2018-19 school year.

VI. Finance and Development

A. 2017 -2018 EBIA Unaudited Financials for OUSD

Michelle shared the current unaudited actuals. See board packet for specific details.
Anne Campbell Washington made a motion to Approve the unaudited financials.
Laurie Jacobson Jones seconded the motion.
The board **VOTED** unanimously to approve the motion.

B. 2018 - 2019 EBIA Development Update

This agenda item pushed to next meeting.

VII. Facility

A. Facility Update

Michelle shared an update regarding our facility contract.

B. PCSD project management of prop 51 construction

Shelley shared an update with regards to long term facility progress.
Kelly Garcia made a motion to Approve EBIA's contract with PCSD.
Laurie Jacobson Jones seconded the motion.
The board **VOTED** unanimously to approve the motion.

VIII. Other Business

A. Key Activities and Events

Shelley shared important calendar events.

B. Public Comment

none

IX. Closing Items

A. Adjourn Meeting

Anne Campbell Washington made a motion to adjourn the meeting.

Kelly Garcia seconded the motion.

The board **VOTED** unanimously to approve the motion.

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 9:54 PM.

Respectfully Submitted,
Kelly Garcia

Cover Sheet

Approve Board Minutes - Special Board Meeting, September 8th, 2018

Section: I. Opening Items
Item: D. Approve Board Minutes - Special Board Meeting, September
8th, 2018
Purpose: Approve Minutes
Submitted by:
Related Material:
Minutes for Special Board Meeting - Prop 51 CSFP MOU and Funding Agreement on
September 8, 2018

DRAFT



East Bay Innovation Academy

Minutes

Special Board Meeting - Prop 51 CSFP MOU and Funding Agreement

Date and Time

Saturday September 8, 2018 at 7:30 AM

Location

Join from PC, Mac, Linux, iOS or Android: <https://zoom.us/j/9086460388> or US: +1 646 558 8656 or +1 669 900 6833 Meeting ID: 908 646 0388

Directors Present

Ken Berrick (remote), Laurie Jacobson Jones (remote), Rochelle Benning (remote), Saamra Mekuria-Grillo (remote)

Directors Absent

Anne Campbell Washington, Gary Borden, Kelly Garcia

I. Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

Rochelle Benning called a meeting of the board of directors of East Bay Innovation Academy to order on Saturday Sep 8, 2018 @ 7:45 AM at Join from PC, Mac, Linux, iOS or Android: <https://zoom.us/j/9086460388> or US: +1 646 558 8656 or +1 669 900 6833 Meeting ID: 908 646 0388.

II. Governance

A. Approve CSFP Memorandum of Understanding and Funding Agreement

Laurie Jacobson Jones made a motion to To approve.
Ken Berrick seconded the motion.

The board **VOTED** unanimously to approve the motion.

III. Closing Items

A. Adjourn Meeting

Laurie Jacobson Jones made a motion to adjourn the meeting.

Saamra Mekuria-Grillo seconded the motion.

The board **VOTED** unanimously to approve the motion.

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 7:48 AM.

Respectfully Submitted,
Rochelle Benning

Cover Sheet

Consent Agenda

Section: II. Governance
Item: A. Consent Agenda
Purpose: Vote
Submitted by:
Related Material: EBIA_East Bay Speech Pathology_18-19 agreement.pdf
October 2018 - EBIA - September 2018 Check Register.pdf
September 2018 - EBIA - August 2018 Check & CC Register.pdf

CONTRACTOR AGREEMENT

THIS CONTRACTOR AGREEMENT (this "Agreement") is made on August 31, 2018, (the "Effective Date"), by and between East Bay Innovation Academy (the "District"), located at 3400 Malcolm Ave., Oakland, CA and East Bay Speech Pathology, Inc., a California professional corporation (the "Contractor") located at 23 Altarinda Road, Suite #201, Orinda, CA 94536.

WHEREAS, the District is interested in receiving from Contractor, and Contractor is interested in furnishing to the District, speech therapy services, all upon the terms and condition set forth herein.

NOW, THEREFORE, in consideration of the mutual promises contained herein, the District and Contractor agree as follows:

1. *Services.* Contractor shall provide speech & language pathology and therapy services to students (i.e. consultation (including preparation time for each session), assessments, and reports) as requested by the District in writing from time to time (the "Services"). Contractor agrees that the Services will be furnished by professionals that are licensed with the California Speech-Language Pathology and Audiology Board. In addition, Contractor agrees to have any of its staff furnishing the Services to comply with any clearance requirements requested by the District, including any background checks, TB tests, health statements, verification of licensure, mandatory child abuse reporting statements, and IRS W-9 submissions.

2. *Fees; Invoicing.*

- (a) *Fees.* Agency shall pay to Contractor the following hourly rates for the Services: (a) \$136.50 per hour for Services furnished by a Licensed Speech & Language Pathologist; and (b) \$55.00 per hour for Services furnished by a Licensed Speech & Language Pathologist Assistant (with supervision to be provided by the Agency as its own expense).
 - a. As of August 1, 2018 Agency shall pay to Contractor the following hourly rates for the Services: (a) \$140.00 per hour for Services furnished by a Licensed Speech & Language Pathologist; and (b) \$56.00 per hour for Services furnished by a Licensed Speech & Language Pathologist Assistant; and (c) \$25.00 per hour for Services furnished by a licensed Speech Aide (with supervision to be provided by the Agency as its own expense).

The District acknowledges and agrees that the full hourly fees will still be charged and paid if a patient fails to attend a session scheduled with the Contractor. In such an event, the Contractor will use that allotted time to plan and prepare for future therapy sessions with that patient.

(b) *Invoicing.* Contractor shall submit invoices to the District on a monthly basis, which shall be paid by the District within thirty (30) days. If the District fails to pay any amount when due, then the unpaid balance shall be charged interest at one and one-half percent (1.5%) per month (or the greatest amount permitted by applicable law). In addition, the District agrees to pay all costs and expenses, including without limitation reasonable attorney's fees, incurred by the Contractor in collecting such unpaid invoices.

3. *Term and Termination.*

(a) This Agreement shall commence on the Effective Date and shall remain in effect until terminated by either party upon thirty (30) days written notice to the other party by certified mail.

(b) This Agreement may also be terminated immediately by either party if the other party is in breach of this Agreement and fails to correct such breach within five (5) days of written notice (by certified mail) of such breach. A breach giving rise to termination of this Agreement may include failure by the District to pay any amount due to Contractor hereunder, and may include Contractor not performing the Services in compliance with this Agreement or failure to perform such Services in conformity with the District's reasonable standards.

(c) Upon termination of this Agreement for any reason, each party shall be released from all obligations and liabilities to the other occurring or arising after the date of such termination, except as provided in Sections 5 and 6 hereof and except that any termination of this Agreement shall not relieve Contractor or the District from any liability arising from any breach of this Agreement.

4. *Relationship of Parties.*

(a) It is agreed that Contractor's services are made available to the District on the basis that Contractor is an independent contractor to the District and not an employee of the District. Contractor shall use its own discretion in performing the tasks assigned, subject to the general direction of the District and subject to the express condition that Contractor shall at all times comply with applicable law. Contractor shall supply all of the tools and materials required for performance of the Services.

(b) Contractor shall not be considered under the provisions of this Agreement or otherwise as having the status as an employee of the District, nor shall Contractor be entitled hereafter to participate in any plans, arrangements, or distributions by the District relating to any pension, deferred compensation, bonds, stock bonus, stock option, insurance, or other benefits extended to its employees since Contractor is performing services as an independent contractor. The District will not make deductions from its fees to Contractor for payroll taxes, insurance, bonds or any other similar deductions made for employees of the District.

5. *Maintenance of Records; HIPPA Compliance.*

(a) *Maintenance of Records.* Contractor shall prepare and maintain written records concerning the treatment of all patients referred to Contractor under this Agreement, including all sessions and progress notes, as necessary to comply with legal standards as established by good medical record management and practice. Contractor agrees to keep such records confidential, and will not disclose such records to any third parties without the written consent of the patient. However, the District retains the right to access and receive copies of such records, unless the applicable patient objects to such disclosure. Upon termination of this Agreement, Contractor agrees to return or destroy all such records and any protected health information (as defined under the HIPPA Rules) provided by the District, and shall comply with federal and state laws as they may be amended from time to time governing the maintenance or retention of protected health information.

(b) *HIPPA Compliance.* The parties acknowledge that federal regulations relating to the confidentiality of individually identifiable health information require certain covered entities to comply with the privacy standards adopted by the U.S. Department of Health and Human Services as they may be amended from time to time, 45 C.F.R. parts 160 and 164, subparts A and E (the "HIPPA Rules"). Contractor shall not use or disclose the protected health information as defined in the HIPAA Rules (the "PHI") of any patient treated by Contractor under this Agreement except as necessary to fulfill the purposes of this Agreement. Contractor is permitted to use and disclose PHI as necessary for the proper management and administration of Contractor or to carry out its responsibilities under this Agreement. However, Contractor shall in such case:

- (i) provide training to its staff regarding the confidentiality requirements in the HIPAA Rules and this Agreement;
- (ii) obtain reasonable assurances from the person to whom the information is disclosed that it will be held confidential and further used and disclosed only as required by law or for the purpose for which it was disclosed to the person or entity;
- (iii) agree to notify the District of any occurrences of which it is aware that the PHI is used or disclosed for a purpose that is not otherwise provided for in this Agreement or for a purpose not expressly permitted by the HIPAA Rules; and
- (iv) ensure that all disclosures of PHI are subject to the principle of "minimum necessary use and disclosure," i.e., only PHI that is the minimum necessary to accomplish the intended purpose of the use, disclosure, or request may be disclosed.

6. Non-Interference with Business.

(a) During the term and for a period of one (1) year immediately following the termination of this Agreement, the District shall not interfere with the Contractor's business by either: (a) soliciting or inducing any employee or independent contractor of the Contractor placed with the District under this Agreement (the "Personnel") to terminate his/her employment or consulting agreement with the Contractor, or (b) hiring or engaging the services of any Personnel.

(b) In the event that the District employs or engages the services of any Personnel in violation of this Section 6, then the District shall pay to the Contractor a placement fee (the "Placement Fee") equal to the greater of: (i) \$75,000.00 or (ii) one year total salary and all other compensation to be earned by the Personnel during the first twelve (12) months of employment or engagement with the District. The Placement Fee shall be due and payable in full immediately upon the District's employment or engagement of any Personnel as an employee or independent contractor. Because the determination of damages resulting from the hiring or engagement of the other party's Personnel is impracticable and extremely difficult to fix in an actual amount, the Placement Fee described above is agreed on as compensation for the injury suffered by the Contractor arising from the District's breach of this section 6, and shall not be construed to be a penalty.

7. General Provisions.

(a) *Waiver.* No failure on the part of either party to exercise, and no delay in exercising, any right or remedy hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of any right or remedy hereunder preclude any other or a future exercise thereof or the exercise of any other right or remedy granted hereby or by any related document or by law.

(b) *Miscellaneous.* This Agreement sets forth the entire agreement and understanding between the parties as to the Services and merges all prior discussions, agreements, and negotiations between them as to the Services. No change or supplement to this Agreement shall be valid or effective unless made in writing and signed by a duly authorized officer of each party. This Agreement shall be binding upon and accrue to the benefit of the successors and permitted assigns of the parties. The descriptive headings of this Agreement are for convenience only, and shall be of no force or effect in construing or interpreting any of the provisions of this Agreement. This Agreement shall not be strictly construed against either party. This Agreement may be executed simultaneously in any number of counterparts, any one of which need not contain the signature of more than one party, but all such counterparts taken together shall constitute one and the same agreement. If any provision of this Agreement shall be held to be invalid or unenforceable by a court of competent jurisdiction, no other provision of this Agreement shall be affected thereby.

(c) *Notices.* Any notice required or permitted hereunder shall be given to the appropriate party at the address specified in this Agreement. Such notice shall be deemed given upon personal delivery to the appropriate address, two (2) business days after the date of mailing if sent by certified U.S. mail, or one (1) business day after the date of deposit with Federal Express or similar overnight courier. Any notice of termination pursuant to section 3 shall be delivered by certified mail.

(d) *Electronic Signatures.* Each party agrees that (i) any signed document transmitted by facsimile transmission or electronically (e.g. in .pdf format) (a "E-Document") shall be treated in all manner and respects as an original document, (ii) the signature of any party on such E-Document shall be considered an original for all purposes under this Agreement, (iii) any E-Document shall be considered to have the same binding and legal effect as an original document and (iv) at the request of any party hereto, any E-Document shall be re-executed by all of the parties hereto in its original form. Each party further agrees that they shall never raise the use of an E-Document as a defense and hereby forever waives such defense.

IN WITNESS WHEREOF, the parties have caused their duly authorized representatives to execute this Agreement as of the date(s) set forth below.

DISTRICT:

CONTRACTOR:

East Bay Speech Pathology, Inc.

By: _____
[]
[]

By: _____
Laurie Amador
Chief Executive Officer

Check Register



East Bay Innovation Academy
September 2018

Grand Total 194,565.80

| Vendor | Check Number | Void | Date | Description | Check Amount |
|------------------------------------|--------------|------|-----------|--|--------------|
| BambooHR | 5534 | | 9/4/2018 | Cust #25902, 8/16-9/15/18 | 264.00 |
| Copower | 5535 | | 9/4/2018 | CoPower ID 902360, Sep 2018 billing period | 2,029.21 |
| Elevations RTC | 5536 | | 9/4/2018 | EBIA--BF: Room and Board, Mental Health, Education | 16,197.00 |
| Elana Feinberg | 5537 | | 9/4/2018 | EBIA-consulting for Charter renewal | 1,722.00 |
| Meridith Forristal | 5538 | | 9/4/2018 | Yearbook reimbursement 16-17 | 375.00 |
| KICKBOARD | 5539 | | 9/4/2018 | EBIA--7/30/18-7/29/19 access and support for Kickboard student management system | 6,800.00 |
| Peter Leahey | 5540 | | 9/4/2018 | Garden Class supplies, Quest | 64.60 |
| Office Depot | 5541 | | 9/4/2018 | Billing ID 22221750 | 50.71 |
| Tory Pettit | 5542 | | 9/4/2018 | Dollar Tree classroom supplies | 14.14 |
| RingCentral, Inc (C Corp) | 5543 | | 9/4/2018 | Customer ID 1184099019 | 714.01 |
| Team One Solutions | 5544 | | 9/4/2018 | EBIA--Cable install at Mountain--labor, materials, and trip charge | 227.40 |
| Waste Management of Alameda County | 5545 | | 9/4/2018 | Cust ID 9-51104-65006 | 534.39 |
| Kelly Atkinson | 5546 | | 9/11/2018 | Books (Glass Castle and Fist, Stick, Knife, Gun), Ebay purchase | 506.59 |
| Katie Binder | 5547 | | 9/11/2018 | AV carts, projection screen, picnic tables | 1,590.86 |
| CDW Government | 5548 | | 9/11/2018 | Cust # 12218286 | 5,832.48 |
| Michelle Cho | 5549 | | 9/11/2018 | In N Out (PD), Composition books, hardware for curtains | 1,166.84 |
| Elana Feinberg | 5550 | | 9/11/2018 | EBIA charter renewal consulting, inv #23 | 1,690.00 |
| Kim Frankel | 5551 | | 9/11/2018 | PD supplies, office supplies, composition books | 207.75 |
| Premier Agendas Inc | 5552 | | 9/11/2018 | Cust # 2378717 | 668.77 |
| Seneca Family of Agencies | 5553 | | 9/11/2018 | Svc: Behavior Intervention - Implementation May '18 | 20,330.31 |
| STARLINE SUPPLY COMPANY | 5554 | | 9/11/2018 | Cust # 0001249 | 125.62 |
| Teachers on Reserve | 5555 | | 9/11/2018 | EASTB0001, inv 68599 | 756.44 |
| Waste Management of Alameda County | 5556 | | 9/11/2018 | Cust ID 00513-38904 | 157.56 |
| WASC | 5557 | | 9/11/2018 | Acct No. 0161259932 | 1,570.00 |
| CDW Government | 5558 | | 9/17/2018 | Cust # 12218286 | 24,407.50 |
| CFI | 5559 | | 9/17/2018 | EBIA invoice date 8/31/18 | 753.83 |
| CPM Educational Program | 5560 | | 9/17/2018 | Customer Number 01-SEAS02, 18-19 school year | 700.00 |
| East Bay Speech Pathology, Inc. | 5561 | | 9/17/2018 | Speech therapy August 2018 | 2,436.00 |

Note: Multiple expenses or "Itemized/Invoice Amounts" may be paid by one check. The total "Check Amount" will appear for each "Itemized/Invoice Amount" paid by the check.
Payroll checks are not included on this register.

| Vendor | Check Number | Void | Date | Description | Check Amount |
|--|--------------|------|-----------|--|--------------|
| Nathaniel Goodman | 5562 | | 9/17/2018 | Copies of keys for staff key rings | 74.76 |
| Vernon Keeve | 5563 | | 9/17/2018 | Composition books for 8th grade | 70.00 |
| Ernesto Marin | 5564 | | 9/17/2018 | EBIA -- Live Scan Reimbursement | 74.00 |
| Marlin Business Bank | 5565 | | 9/17/2018 | Cust # 1480401 | 543.17 |
| OUSD Buildings & Grounds | 5566 | | 9/17/2018 | EBIA Marshall campus, 8 keys | 200.00 |
| Office Depot | 5567 | | 9/17/2018 | Acct # 16610744 | 363.34 |
| PG&E | 5568 | | 9/17/2018 | Account No: 4052865603-2 | 879.30 |
| Awais Spall | 5569 | | 9/17/2018 | EBIA -- Live Scan Reimbursement | 57.00 |
| Teachers on Reserve | 5570 | | 9/17/2018 | EBIA inv no 68675 | 756.44 |
| Vision Service Plan - (CA) | 5571 | | 9/17/2018 | Acct # 30 050552 0001 | 8.47 |
| Lisette Wright | 5572 | | 9/17/2018 | Live Scan reimbursement | 70.00 |
| AT&T | 5573 | | 9/25/2018 | BAN # 9391062435 | 675.27 |
| BambooHR | 5574 | | 9/25/2018 | Customer 25902 | 277.50 |
| Copower | 5575 | | 9/25/2018 | CoPower ID 902360, Oct 2018 billing period | 3,685.09 |
| | | | | EBIA back office services and state reporting support, | |
| Edtec | 5576 | | 9/25/2018 | inv# 15009 | 5,430.09 |
| Elevations RTC | 5577 | | 9/25/2018 | EBIA-- BF August 2018 | 16,535.00 |
| Golden Gate Academy | 5578 | | 9/25/2018 | Golden Gate Academy rent | 25,965.00 |
| Nathaniel Goodman | 5579 | | 9/25/2018 | Curtain rods and key copies | 84.99 |
| Kaiser Foundation Health Plan | 5580 | | 9/25/2018 | Customer ID 709549 | 22,396.93 |
| Law Offices of Young, Minney & Corr, LLP | 5581 | | 9/25/2018 | Legal service, August 2018 | 3,668.90 |
| Office Depot | 5582 | | 9/25/2018 | Acct # 16610744 | 95.83 |
| PG&E | 5583 | | 9/25/2018 | Account No: 4052865603-2 | 3,869.44 |
| RingCentral Inc. | 5584 | | 9/25/2018 | Customer ID 1184099019 | 714.01 |
| Sergio's Janitorial & Yard Services | 5585 | | 9/25/2018 | EBIA invoice 46, dated 9/6/18 | 13,900.00 |
| STARLINE SUPPLY COMPANY | 5586 | | 9/25/2018 | Customer # 0001249 | 1,607.25 |
| Waste Management of Alameda County | 5587 | | 9/25/2018 | Cust ID 9-51104-65006 | 671.01 |

Note: Multiple expenses or "Itemized/Invoice Amounts" may be paid by one check. The total "Check Amount" will appear for each "Itemized/Invoice Amount" paid by the check.
Payroll checks are not included on this register.

Check Register



East Bay Innovation Academy
August 2018

Grand Total 91,952.24

| Vendor | Check Number | Void | Date | Description | Check Amount |
|--|--------------|--------|-----------|--|--------------|
| Golden Gate Academy | M1285 | | 8/1/2018 | Aug 2018 rent | 25,965.00 |
| Lansine Toure | 3000 | Voided | 8/3/2018 | Reimb: Pizza & Mileage | 0.00 |
| STARLINE SUPPLY COMPANY | 3001 | Voided | 8/3/2018 | Cust# 0001249; Janitorial Supplies | 0.00 |
| Richard Rizzo | 3002 | Voided | 8/3/2018 | Live Scan reimbursement | 0.00 |
| S.T.A.R Academy - Haynes Family of Programs | 3003 | Voided | 8/3/2018 | Specialized Academic Instruction & Transition Svcs: May 2018 | 0.00 |
| AT&T | 3004 | Voided | 8/3/2018 | BAN# 9391062435; Monthly Svc : 06/13 - 07/12/18 Due: 08/20/18 | 0.00 |
| AT&T | 5500 | | 8/3/2018 | BAN# 9391062435; Monthly Svc : 06/13 - 07/12/18 Due: 08/20/18 | 675.27 |
| S.T.A.R Academy - Haynes Family of Programs | 5501 | | 8/3/2018 | Specialized Academic Instruction & Transition Svcs: May 2018 | 180.00 |
| Richard Rizzo | 5502 | | 8/3/2018 | Live Scan reimbursement | 57.00 |
| STARLINE SUPPLY COMPANY | 5503 | | 8/3/2018 | Cust# 0001249; Janitorial Supplies | 34.95 |
| Lansine Toure | 5504 | | 8/3/2018 | Reimb: Pizza & Mileage | 196.02 |
| Cafaro, Giancarlo (ee) | 5505 | | 8/14/2018 | EBIA -- Live Scan Reimbursement | 70.00 |
| EdTec | 5506 | | 8/14/2018 | Monthly Svcs: July 2018 | 5,092.59 |
| Erskine, Chloe (ee) | 5507 | | 8/14/2018 | EBIA -- Live Scan Reimbursement | 51.00 |
| Halat, Anna (ee) | 5508 | | 8/14/2018 | EBIA--Live Scan reimbursement | 67.00 |
| Hynson, Veronica (ee) | 5509 | | 8/14/2018 | EBIA -- Live Scan Reimbursement | 69.00 |
| Keeve, Vernon | 5510 | | 8/14/2018 | EBIA -- Live Scan Reimbursement | 52.75 |
| Law Offices of Young, Minney & Corr, LLP | 5511 | | 8/14/2018 | EBIA--Legal fees 7/3-7/31/18 | 6,068.12 |
| Lester, Christine (ee) | 5512 | | 8/14/2018 | EBIA -- Live Scan Reimbursement | 55.00 |
| McAlduff, Casey (ee) | 5513 | | 8/14/2018 | EBIA -- Live Scan Reimbursement | 57.00 |
| Oakland Enrolls | 5514 | | 8/14/2018 | EBIA--Participation in Oakland Enrolls, student enrollment project | 250.00 |
| Office Depot | 5515 | | 8/14/2018 | Billing ID 22221750 | 165.00 |
| PG&E | 5516 | | 8/14/2018 | Acct # 4052865603-2 | 2,371.30 |
| Prado, Jaime (ee) | 5517 | | 8/14/2018 | EBIA -- Live Scan Reimbursement | 52.00 |
| Vision Service Plan - (CA) | 5518 | | 8/14/2018 | Acct # 30 050552 0001 | 796.28 |
| Waste Management | 5519 | | 8/14/2018 | Cust ID 15-00043-73002 | 1,327.22 |
| Henry C. Levy, Tax Collector, Alameda County | 5520 | | 8/23/2018 | Assessee account number 02-364054-00-001-18-00-00 | 141.29 |
| James Damiani | 5521 | | 8/23/2018 | EBIA -- Live Scan Reimbursement | 84.00 |

Note: Multiple expenses or "Itemized/Invoice Amounts" may be paid by one check. The total "Check Amount" will appear for each "Itemized/Invoice Amount" paid by the check. Payroll checks are not included on this register.

| Vendor | Check Number | Void | Date | Description | Check Amount |
|------------------------------------|--------------|------|-----------|---|--------------|
| Golden Gate Academy | 5522 | | 8/23/2018 | Golden Gate Academy rent | 25,965.00 |
| Kaiser Foundation Health Plan | 5523 | | 8/23/2018 | Sept 18 health care premiums | 17,596.08 |
| Marlin Business Bank | 5524 | | 8/23/2018 | Cust # 1480401 | 477.67 |
| Jacqueline Muniz | 5525 | | 8/23/2018 | EBIA -- Live Scan Reimbursement | 60.00 |
| Amanda Okamoto | 5526 | | 8/23/2018 | Employee reimbursment--Starbucks gift card (thank you gift), clipboards for Quest | 51.19 |
| Overgrad | 5527 | | 8/23/2018 | EBIA--240 student licenses for Overgrad Pro | 960.00 |
| PG&E | 5528 | | 8/23/2018 | Account No: 4052865603-2 | 1,417.79 |
| Ready Refresh | 5529 | | 8/23/2018 | Account Number 0035832427 | 27.91 |
| Ready Refresh | 5530 | | 8/23/2018 | Account Number 0035832435 | 61.81 |
| Nicole Smith | 5531 | | 8/23/2018 | EBIA -- Live Scan Reimbursement | 57.00 |
| Emily Taylor | 5532 | | 8/23/2018 | EBIA--4 hrs of team building facilitation, for 45 staff | 1,250.00 |
| Waste Management of Alameda County | 5533 | | 8/23/2018 | Cust ID 00513-38904 | 150.00 |

Note: Multiple expenses or "Itemized/Invoice Amounts" may be paid by one check. The total "Check Amount" will appear for each "Itemized/Invoice Amount" paid by the check. Payroll checks are not included on this register.



Credit Card Register

East Bay Innovation
Academy
August 2018

Grand Total 5,733.90

| Credit Card | Vendor | Statement Date | Description | Transaction Amount |
|-------------|---------------------------|----------------|---|--------------------|
| | | | 4 nights stay at Long Beach Courtyard by Marriot, AP | |
| 9515-EBIA | CourtYard | 8/1/2018 | Capstone training for Fran Fay | 871.00 |
| 9515-EBIA | ZOOM.US | 8/1/2018 | Conference call service | 99.90 |
| 9515-EBIA | Jumbula | 8/1/2018 | After school online program managment | 40.00 |
| 9515-EBIA | Amazon Mktplace Pmts | 8/1/2018 | Tape, goo gone, Lysol wipes, labels | 26.04 |
| 9515-EBIA | Amazon Mktplace Pmts | 8/1/2018 | https://www.dropbox.com/s/5aelywbk5xplga/Amazon.com%20-%20%2485.55%20180703.pdf?dl=0 | 85.55 |
| 9515-EBIA | Amazon Mktplace Pmts | 8/1/2018 | Green paper for personnel files | 8.99 |
| 9515-EBIA | Mae Joo | 8/1/2018 | Team lunch | 147.68 |
| 9515-EBIA | Dropbox | 8/1/2018 | Devin's monthly subscription charge | 9.99 |
| 9515-EBIA | RDR Technologies | 8/1/2018 | Fire retardant | 245.00 |
| 9515-EBIA | CourtYard | 8/1/2018 | Reverse double entry of CC charge for \$871 | 871.00 |
| 9515-EBIA | Amazon Mktplace Pmts | 8/1/2018 | Attempt to reverse mistaken CC charge entry | 26.04 |
| 9515-EBIA | Thunder Data Systems | 8/26/2018 | Online ticket sales | 39.00 |
| 9515-EBIA | Homedepot.com | 8/26/2018 | 16 outlet power strips for classroom CB carts | 314.47 |
| 9515-EBIA | CBI*WINZIP CLEVERBRIDG | 8/26/2018 | Zip software | 39.95 |
| 9515-EBIA | The Home Depot | 8/26/2018 | Maintenance supplies | 437.69 |
| 9515-EBIA | Catsone.com | 8/26/2018 | Recruiting software | 9.72 |
| 9515-EBIA | Target | 8/26/2018 | Cleaning supplies | 117.67 |
| 9515-EBIA | Amazon Mktplace Pmts | 8/26/2018 | Clocks for classrooms | 199.40 |
| 9515-EBIA | Catsone.com | 8/26/2018 | Recruiting software | 291.55 |
| 9515-EBIA | Chuck Corica Golf Complex | 8/26/2018 | Team outing | 78.00 |
| 9515-EBIA | In N Out Burger | 8/26/2018 | Team lunch | 32.94 |
| 9515-EBIA | Amazon.com | 8/26/2018 | Projector | 1,310.96 |
| 9515-EBIA | Signupgenius.com | 8/26/2018 | Online volunteer sign ups | 107.89 |
| 9515-EBIA | Amazon Mktplace Pmts | 8/26/2018 | ID card printer ink | 123.34 |
| 9515-EBIA | Panera Bread | 8/26/2018 | Breakfast for new teachers | 170.32 |
| 9515-EBIA | Amazon Mktplace Pmts | 8/26/2018 | ID card blanks | 29.81 |

Cover Sheet

Review 2017 -2018 School Scorecard

Section: III. Academic Excellence
Item: A. Review 2017 -2018 School Scorecard
Purpose: Discuss
Submitted by:
Related Material: Oct2018.BoardSlides.pdf

Academic Excellence October, 2018



Spring 2018 SBAC Results



Overview

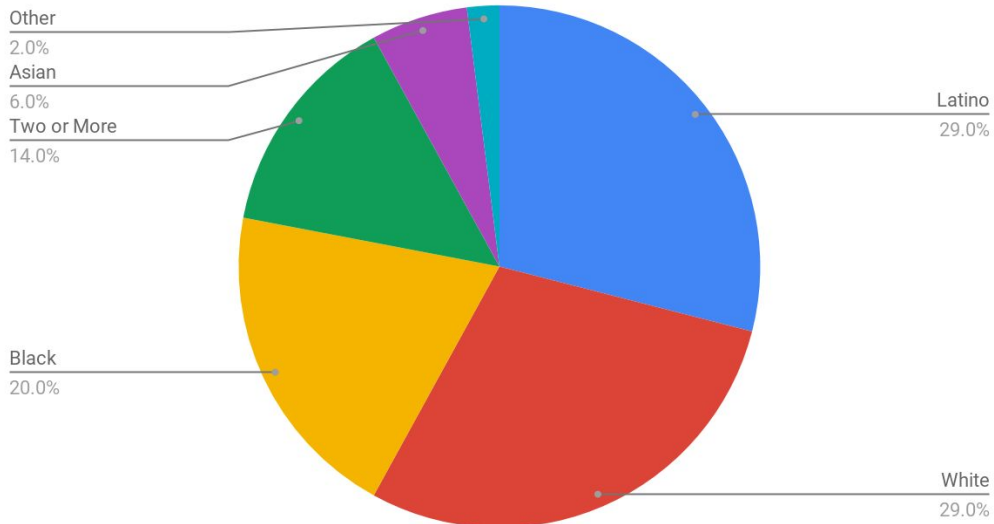
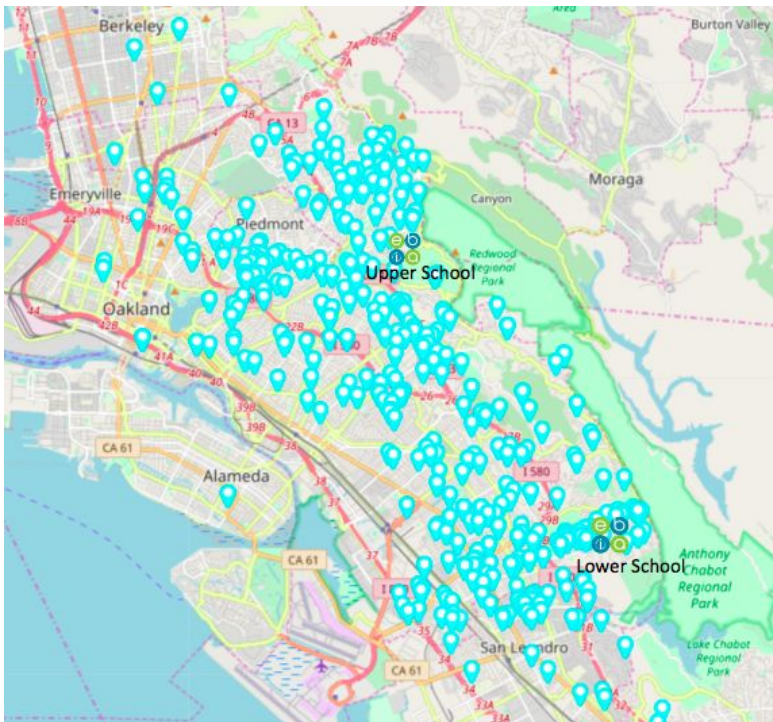
| Population | Proficient and Above - 2017 | Net Change | Proficient and Above - 2018 |
|----------------------|-----------------------------|------------|-----------------------------|
| All School - ELA | 58% | -5% | 53% |
| All School - Math | 48% | 0% | 48% |
| Class of 2022 - ELA | 60% | 1% | 61% |
| Class of 2022 - Math | 51% | 1% | 52% |
| Class of 2023 - ELA | 47% | 6% | 53% |
| Class of 2023 - Math | 34% | 14% | 48% |
| Class of 2024 - ELA | N/A | N/A | 44% |
| Class of 2024 - Math | N/A | N/A | 42% |

SY 18.19 EBIA Student Population Profile



Student Demographics by Race

Student Profile



Students with Disabilities - 17%, EL - 5%, FRL - 25%



Fall Baseline Data



Fall Baseline Data

| Population | Projected Math Proficiency Rate | Projected ELA Proficiency Rate |
|--------------------------|---------------------------------|--------------------------------|
| Grade 6 - Class of 2025 | 45% | 61% |
| Grade 7 - Class of 2024 | 43% | 56% |
| Grade 8 - Class of 2023 | 31% | 56% |
| Grade 9 - Class of 2022 | 27% | 46% |
| Grade 10 - Class of 2021 | 45% | 62% |
| Grade 11 - Class of 2020 | 36% | 51% |

SY 19.20 Student Recruitment Kick-Off



Renewal Petition Update



Renewal Petition Update

- Submitted on September 26th, 2018
- Presentation before the OUSD board scheduled for October 17th, 2018
 - 2:00 - 5:00pm
 - KDOL TV Studio, B-237 (Committee Room),
 - Met West High School Entrance, 314 East 10th Street, Oakland.
- Board and community engagement ongoing

Intersession Update



Interession Update

- Lower School
 - Advisory PLP prep during mornings
 - Rotational Program Model
 - Partners: Low ropes, Music, Dance, Acting, Biking, Engineering

- Upper School
 - Advisory PLP prep during mornings
 - Week long program selection
 - Partners: Video, Music, Sound Engineering, Entrepreneurship, College/Career Readiness
 - Independent study and internships available

Cover Sheet

Spring 2018 SBAC Results

Section: III. Academic Excellence
Item: B. Spring 2018 SBAC Results
Purpose: Discuss
Submitted by:
Related Material: Oct2018.BoardSlides.pptx

Academic Excellence October, 2018



Spring 2018 SBAC Results



Overview

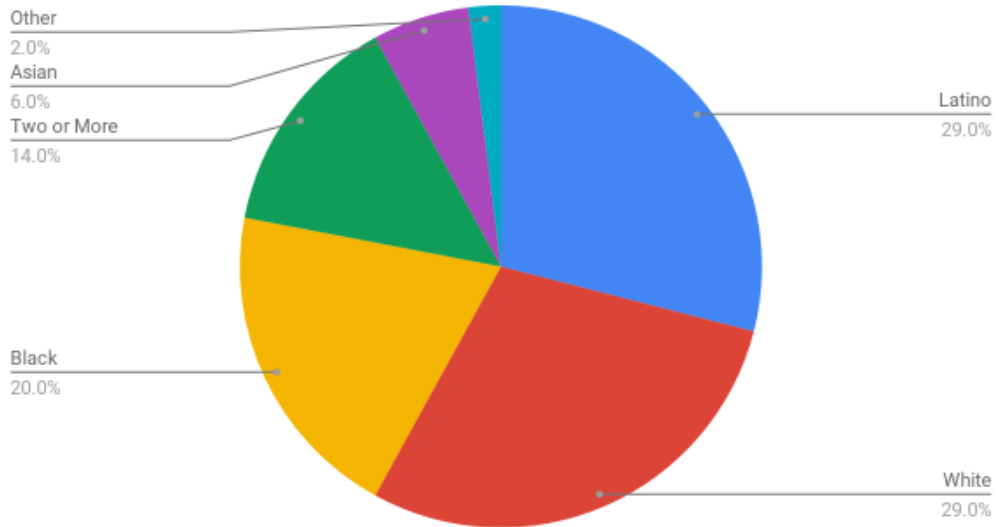
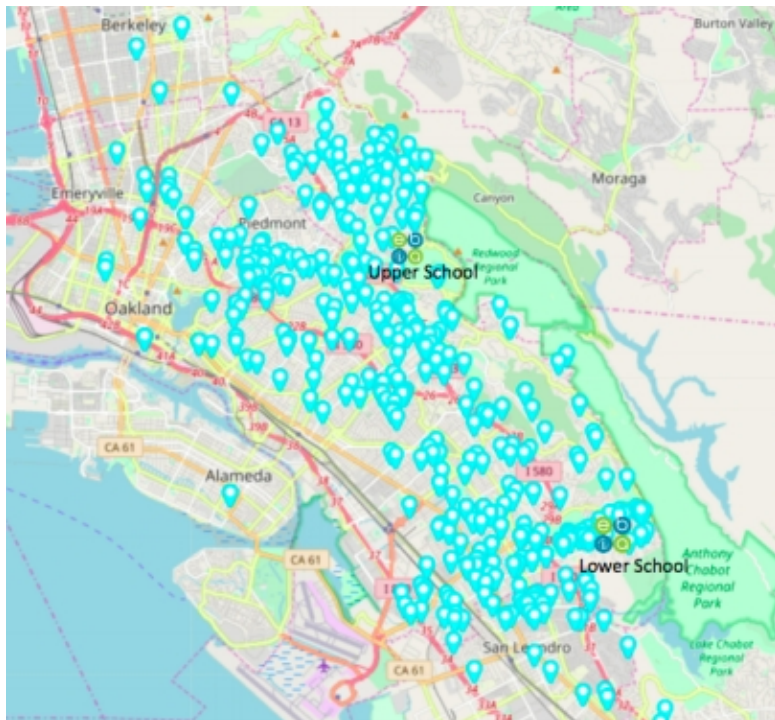
| Population | Proficient and Above - 2017 | Net Change | Proficient and Above - 2018 |
|----------------------|--------------------------------|---------------|--------------------------------|
| All School - ELA | 58% | -5% | 53% |
| All School - Math | 48% | 0% | 48% |
| Class of 2022 - ELA | 60% | 1% | 61% |
| Class of 2022 - Math | 51% | 1% | 52% |
| Class of 2023 - ELA | 47% | 6% | 53% |
| Class of 2023 - Math | 34% | 14% | 48% |
| Class of 2024 - ELA | N/A | N/A | 44% |
| Class of 2024 - Math | N/A | N/A | 42% |

SY 18.19 EBIA Student Population Profile



Student Demographics by Race

Student Profile



Students with Disabilities - 17%, EL - 5%, FRL - 25%

Fall Baseline Data



Fall Baseline Data

| Population | Projected Math Proficiency Rate | Projected ELA Proficiency Rate |
|--------------------------|---------------------------------|--------------------------------|
| Grade 6 - Class of 2025 | 45% | 61% |
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| Grade 8 - Class of 2023 | 31% | 56% |
| Grade 9 - Class of 2022 | 27% | 46% |
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SY 19.20 Student Recruitment Kick-Off



Renewal Petition Update



Renewal Petition Update

- Submitted on September 26th, 2018
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 -

Intersession Update



Intersession Update

● Lower School

- Advisory PLP prep during mornings
- Rotational Program Model
- Partners: Low ropes, Music, Dance, Acting, Biking, Engineering

● Upper School

- Advisory PLP prep during mornings
- Week long program selection
- Partners: Video, Music, Sound Engineering, Entrepreneurship, College/Career Readiness
- Independent study and internships available

Cover Sheet

2018 - 2019 - YTD Financial Review (Through September 2018)

Section: IV. Finance and Development
Item: A. 2018 - 2019 - YTD Financial Review (Through September 2018)
Purpose: Discuss
Submitted by:
Related Material: EBIA 18-19 SEP financials CF.pdf
EBIA 18-19 SEP financials YTD.pdf
EBIA financial summary for board 2018.10.09.pdf

East Bay Innovation Academy
 Monthly Cash Forecast
 As of September close

| | 2018/19 | | | | | | | | | | | | Forecast | AP/AR |
|--|--------------------|------------------|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|
| | Actual & Projected | | | | | | | | | | | | | |
| | Jul Actual | Aug Actual | Sep Actual | Oct Projected | Nov Projected | Dec Projected | Jan Projected | Feb Projected | Mar Projected | Apr Projected | May Projected | Jun Projected | | |
| Beginning Cash | 383,725 | 295,094 | 120,696 | 173,874 | 302,143 | 320,775 | 191,039 | 125,051 | 145,225 | 170,230 | 152,640 | 109,946 | | |
| Revenue | | | | | | | | | | | | | | |
| LCFF Entitlement | - | 205,287 | 385,846 | 485,555 | 339,139 | 339,139 | 391,146 | 339,139 | 459,323 | 374,879 | 374,879 | 374,879 | 4,500,992 | 431,783 |
| Federal Income | - | - | - | 17,868 | 32,532 | 3,459 | 14,409 | 32,532 | 34,521 | 14,409 | 3,459 | 18,990 | 256,804 | 84,627 |
| Other State Income | 11,644 | - | 32,603 | 99,317 | 115,028 | 28,774 | 28,774 | 138,499 | 34,722 | 77,849 | 59,186 | 34,722 | 863,220 | 202,103 |
| Local Revenues | 0 | 27,854 | 62,617 | (322) | 1,384 | 13,884 | 3,214 | 3,214 | 15,714 | 3,214 | 3,214 | 15,714 | 200,098 | 50,400 |
| Fundraising and Grants | 53,292 | 4,269 | 20,290 | 20,945 | 18,863 | 18,863 | 18,863 | 18,863 | 18,863 | 18,863 | 18,863 | 18,863 | 249,700 | - |
| Total Revenue | 64,936 | 237,409 | 501,356 | 623,363 | 506,945 | 404,118 | 456,405 | 532,246 | 563,142 | 489,213 | 459,600 | 463,167 | 6,070,814 | 768,913 |
| Expenses | | | | | | | | | | | | | | |
| Compensation & Benefits | 147,294 | 353,621 | 376,166 | 392,859 | 373,896 | 371,480 | 379,627 | 372,498 | 372,498 | 367,794 | 371,660 | 270,472 | 4,167,981 | 18,116 |
| Books & Supplies | 66,060 | 14,641 | 102,228 | 19,970 | 18,198 | 18,198 | 18,198 | 18,198 | 18,198 | 18,198 | 18,198 | 18,198 | 348,482 | - |
| Services & Other Operating Expenses | 51,097 | 110,485 | 115,257 | 194,857 | 135,581 | 162,605 | 137,247 | 142,388 | 168,455 | 133,490 | 133,450 | 141,515 | 1,696,036 | 69,608 |
| Capital Outlay | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Expenses | 264,451 | 478,747 | 593,651 | 607,686 | 527,675 | 552,283 | 535,072 | 533,085 | 559,151 | 519,482 | 523,308 | 430,185 | 6,212,499 | 87,724 |
| Operating Cash Inflow (Outflow) | (199,515) | (241,337) | (92,295) | 15,677 | (20,730) | (148,165) | (78,667) | (839) | 3,991 | (30,269) | (63,708) | 32,982 | (141,685) | 681,188 |
| Revenues - Prior Year Accruals | 314,786 | 16,845 | 92,656 | 99,940 | 26,711 | 5,777 | 28 | 28 | 28 | 28 | 28 | 28 | | |
| Expenses - Prior Year Accruals | - | (375) | (9,105) | - | - | - | - | - | - | - | - | - | | |
| Accounts Receivable - Current Year | - | - | - | - | - | - | - | - | - | - | - | - | | |
| Accounts Payable - Current Year | (180,725) | 36,693 | 47,800 | - | - | - | - | - | - | - | - | - | | |
| Summerholdback for Teachers | (67,980) | 13,777 | 14,121 | 20,985 | 20,985 | 20,985 | 20,985 | 20,985 | 20,985 | 20,985 | 20,985 | 20,985 | | |
| Loans Payable (Current) | - | - | - | - | - | - | - | - | - | - | - | - | | |
| Loans Payable (Long Term) | - | - | - | (8,334) | (8,334) | (8,334) | (8,334) | - | - | (8,334) | - | - | | |
| Capital Leases Payable | - | - | - | - | - | - | - | - | - | - | - | - | | |
| Other Long Term Debt | - | - | - | - | - | - | - | - | - | - | - | - | | |
| Capital Expenditure & Depreciation | - | - | - | - | - | - | - | - | - | - | - | - | | |
| Other Balance Sheet Changes | 44,804 | - | - | - | - | - | - | - | - | - | - | - | | |
| Ending Cash | 295,094 | 120,696 | 173,874 | 302,143 | 320,775 | 191,039 | 125,051 | 145,225 | 170,230 | 152,640 | 109,946 | 163,941 | | |

East Bay Innovation Academy

Budget vs. Actuals
As of September close

| | Actual | | | Budget vs. Actual | | | Budget | | | | |
|---|------------------|------------------|-----------------|-------------------|------------------|----------------------------------|------------------|---------------------|--|-----------------------|------------------------|
| | Jul | Aug | Sep | Actual YTD | Budget YTD | Variance (YTD less Budget) | Approved Budget | Current Forecast | Variance (Budget vs. Current Forecast) | Forecast Remaining | % of Forecast Spent |
| SUMMARY | | | | | | | | | | | |
| Revenue | | | | | | | | | | | |
| LCFF Entitlement | - | 205,287 | 385,846 | 591,133 | 475,669 | 115,464 | 4,632,813 | 4,500,992 | (131,821) | 3,909,859 | 13% |
| Federal Revenue | - | - | - | - | 2,411 | (2,411) | 115,010 | 256,804 | 141,795 | 256,804 | 0% |
| Other State Revenues | 11,644 | - | 32,603 | 44,247 | 24,137 | 20,110 | 860,119 | 863,220 | 3,100 | 818,973 | 5% |
| Local Revenues | 0 | 27,854 | 62,617 | 90,471 | 8,326 | 82,145 | 163,901 | 200,098 | 36,197 | 109,627 | 45% |
| Fundraising and Grants | 53,292 | 4,269 | 20,290 | 77,851 | 34,406 | 43,445 | 244,060 | 249,700 | 5,640 | 171,849 | 31% |
| Total Revenue | 64,936 | 237,409 | 501,356 | 803,702 | 544,949 | 258,753 | 6,015,904 | 6,070,814 | 54,910 | 5,267,112 | 13% |
| Expenses | | | | | | | | | | | |
| Compensation and Benefits | 147,294 | 353,621 | 376,166 | 877,081 | 901,094 | 24,014 | 4,137,341 | 4,167,981 | (30,640) | 3,290,900 | 21% |
| Books and Supplies | 66,060 | 14,641 | 102,228 | 182,929 | 197,833 | 14,904 | 347,546 | 348,482 | (937) | 165,553 | 52% |
| Services and Other Operating Expenditures | 51,097 | 110,485 | 115,257 | 276,840 | 359,939 | 83,099 | 1,515,410 | 1,696,036 | (180,627) | 1,419,197 | 16% |
| Depreciation | - | - | - | - | - | - | - | - | - | - | - |
| Total Expenses | 264,451 | 478,747 | 593,651 | 1,336,849 | 1,458,866 | 122,017 | 6,000,296 | 6,212,499 | (212,203) | 4,875,650 | 22% |
| Operating Income | (199,515) | (241,337) | (92,295) | (533,147) | (913,917) | 380,770 | 15,608 | (141,685) | (157,293) | 391,462 | |
| Fund Balance | | | | | | | | | | | |
| Beginning Balance (Unaudited) | 502,253 | 302,738 | 61,401 | 502,253 | 502,253 | - | 466,279 | 502,253 | - | - | - |
| Audit Adjustment | - | - | - | - | - | - | - | - | - | - | - |
| Beginning Balance (Audited) | 502,253 | - | - | 502,253 | 502,253 | - | 466,279 | 502,253 | - | - | - |
| Operating Income | (199,515) | (241,337) | (92,295) | (533,147) | (913,917) | 380,770 | 15,608 | (141,685) | (157,293) | 391,462 | |
| Ending Fund Balance | 302,738 | 61,401 | (30,895) | (30,895) | (411,664) | 380,770 | 481,887 | 360,567 | (157,293) | 391,462 | |
| Capital Outlay | - | - | - | - | - | - | - | - | - | - | |

East Bay Innovation Academy

Budget vs. Actuals
As of September close

| Detail | Actual | | | Budget vs. Actual | | | Budget | | | | |
|--|--------|--------------|--------------|-------------------|------------|----------------------------|-----------------|------------------|--|--------------------|---------------------|
| | Jul | Aug | Sep | Actual YTD | Budget YTD | Variance (YTD less Budget) | Approved Budget | Current Forecast | Variance (Budget vs. Current Forecast) | Forecast Remaining | % of Forecast Spent |
| Enrollment Breakdown | | M1 | M2 | | | | | | | | |
| 6 | | 105 | 113 | | | | 118 | 113 | (5) | | |
| 7 | | 118 | 124 | | | | 118 | 122 | 4 | | |
| 8 | | 115 | 124 | | | | 118 | 122 | 4 | | |
| 9 | | 90 | 88 | | | | 93 | 83 | (10) | | |
| 10 | | 70 | 69 | | | | 75 | 69 | (6) | | |
| 11 | | 42 | 42 | | | | 45 | 40 | (5) | | |
| Enrollment Summary | | | | | | | - | - | - | | |
| 4-6 | | 105 | 113 | | | | 118 | 113 | (5) | | |
| 7-8 | | 233 | 248 | | | | 236 | 244 | 8 | | |
| 9-12 | | 202 | 199 | | | | 213 | 192 | (21) | | |
| Total Enrolled | | 540 | 560 | | | | 567 | 549 | (18) | | |
| ADA % | | | | | | | | | | | |
| 4-6 | | 97.7% | 98.5% | | | | 96% | 96% | | | |
| 7-8 | | 97.9% | 97.7% | | | | 96% | 96% | | | |
| 9-12 | | 96.7% | 96.7% | | | | 92% | 92% | | | |
| Average | | | | | | | 94% | 95% | | | |
| ADA | | | | | | | | | | | |
| 4-6 | | 101.2 | 109.8 | | | | 113.3 | 108.5 | | | |
| 7-8 | | 225.4 | 240.3 | | | | 226.6 | 234.2 | | | |
| 9-12 | | 195 | 194.2 | | | | 196.0 | 176.6 | | | |
| Total ADA | | 521.6 | 544.3 | | | | 535.8 | 519.4 | | | |
| Demographic Information | | | | | | | | | | | |
| Prior Year | | | | | | | | | | | |
| ADA (P-2) | | | | | | | 470 | 469.68 | | | |
| CALPADS Enrollment (for unduplicated % calc) | | | | | | | 497 | 497 | | | |
| # Unduplicated Count (CALPADS) | | | | | | | 131 | 131 | | | |
| # Free & Reduced Lunch (FRL) (CALPADS) | | | | | | | 69 | 69 | | | |
| # ELL (CALPADS) | | | | | | | 25 | 25 | | | |
| Current Year | | | | | | | - | - | | | |
| CALPADS Enrollment (for unduplicated % calc) | | | | | | | 567 | 549 | | | |
| # Unduplicated Count (CALPADS) | | | | | | | 149 | 145 | | | |
| # Free & Reduced Lunch (FRL) (CALPADS) | | | | | | | 79 | 76 | | | |
| # ELL (CALPADS) | | | | | | | 29 | 28 | | | |
| New Students | | | | | | | 75 | 57 | | | |

East Bay Innovation Academy

Budget vs. Actuals
As of September close

| | Actual | | | Budget vs. Actual | | | Budget | | | | |
|--|---------------|----------------|----------------|-------------------|----------------|----------------------------|------------------|------------------|--|--------------------|---------------------|
| | Jul | Aug | Sep | Actual YTD | Budget YTD | Variance (YTD less Budget) | Approved Budget | Current Forecast | Variance (Budget vs. Current Forecast) | Forecast Remaining | % of Forecast Spent |
| REVENUE | | | | | | | | | | | |
| LCFF Entitlement | | | | | | | | | | | |
| 8011 Charter Schools LCFF - State Aid | - | 140,192 | 255,657 | 395,849 | 280,385 | 115,464 | 3,291,658 | 3,197,455 | (94,202) | 2,801,606 | 12% |
| 8012 Education Protection Account Entitlement | - | - | - | - | - | - | 107,160 | 103,872 | (3,288) | 103,872 | 0% |
| 8096 Charter Schools in Lieu of Property Taxes | - | 65,095 | 130,189 | 195,284 | 195,284 | 0 | 1,233,996 | 1,199,664 | (34,331) | 1,004,380 | 16% |
| SUBTOTAL - LCFF Entitlement | - | 205,287 | 385,846 | 591,133 | 475,669 | 115,464 | 4,632,813 | 4,500,992 | (131,821) | 3,909,859 | 13% |
| 8100 Federal Revenue | - | - | - | - | - | - | - | - | - | - | - |
| 8181 Special Education - Entitlement | - | - | - | - | - | - | 62,125 | 62,125 | - | 62,125 | 0% |
| 8182 Special Education Reimbursement | - | - | - | - | - | - | - | 116,291 | 116,291 | 116,291 | 0% |
| 8220 Child Nutrition Programs | - | - | - | - | 2,411 | (2,411) | 24,112 | 34,587 | 10,475 | 34,587 | 0% |
| 8291 Title I | - | - | - | - | - | - | 23,598 | 35,420 | 11,822 | 35,420 | 0% |
| 8292 Title II | - | - | - | - | - | - | 5,175 | 8,381 | 3,206 | 8,381 | 0% |
| SUBTOTAL - Federal Income | - | - | - | - | 2,411 | (2,411) | 115,010 | 256,804 | 141,795 | 256,804 | 0% |
| 8300 Other State Revenues | - | - | - | - | - | - | - | - | - | - | - |
| 8381 Special Education - Entitlement (State) | 11,644 | - | 32,603 | 44,247 | 24,137 | 20,110 | 279,688 | 271,106 | (8,582) | 226,859 | 16% |
| 8382 Special Education Reimbursement (State) | - | - | - | - | - | - | 193,200 | 159,545 | (33,655) | 159,545 | 0% |
| 8520 Child Nutrition - State | - | - | - | - | - | - | 3,445 | 3,459 | 14 | 3,459 | 0% |
| 8545 School Facilities Apportionments | - | - | - | - | - | - | 194,756 | 172,507 | (22,249) | 172,507 | 0% |
| 8550 Mandated Cost Reimbursements | - | - | - | - | - | - | 85,086 | 90,654 | 5,568 | 90,654 | 0% |
| 8560 State Lottery Revenue | - | - | - | - | - | - | 103,945 | 105,949 | 2,004 | 105,949 | 0% |
| 8590 All Other State Revenue | - | - | - | - | - | - | - | 60,000 | 60,000 | 60,000.00 | 0% |
| SUBTOTAL - Other State Income | 11,644 | - | 32,603 | 44,247 | 24,137 | 20,110 | 860,119 | 863,220 | 3,100 | 818,973 | 5% |
| 8600 Other Local Revenue | - | - | - | - | - | - | - | - | - | - | - |
| 8634 Food Service Sales | - | - | 2,224 | 2,224 | 1,378 | 847 | 13,778 | 13,835 | 57 | 11,610 | 16% |
| 8660 Interest | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | - | 0.87 | 33% |
| 8676 After School Program Revenue | - | 21,683 | 630 | 22,313 | 4,500 | 17,813 | 45,000 | 50,000 | 5,000 | 27,687 | 45% |
| 8690 Other Local Revenue | - | 6,170 | 136 | 6,306 | - | 6,306 | 11,340 | 10,980 | (360) | 4,674.00 | 57% |
| 8701 Oakland Measure N | - | - | 59,351 | 59,351 | - | 59,351 | 69,300 | 100,800 | 31,500 | 41,449 | 59% |
| 8703 Oakland Measure G1 | - | - | - | - | 2,448 | (2,448) | 24,482 | 24,482 | - | 24,482 | 0% |
| 8999 Uncategorized Revenue | - | - | 275 | 275 | - | 275 | - | - | - | (275) | |
| SUBTOTAL - Local Revenues | 0 | 27,854 | 62,617 | 90,471 | 8,326 | 82,145 | 163,901 | 200,098 | 36,197 | 109,627 | 45% |
| 8800 Donations/Fundraising | - | - | - | - | - | - | - | - | - | - | - |
| 8801 Donations - Parents | 2,717 | 3,205 | 18,352 | 24,274 | 10,206 | 14,068 | 102,060 | 164,700 | 62,640 | 140,426 | 15% |
| 8802 Donations - Private | 50,575 | 405 | 1,938 | 52,918 | 15,000 | 37,918 | 50,000 | 55,000 | 5,000 | 2,082 | 96% |
| 8803 Fundraising | - | 659 | - | 659 | 9,200 | (8,541) | 92,000 | 30,000 | (62,000) | 29,341 | 2% |
| SUBTOTAL - Fundraising and Grants | 53,292 | 4,269 | 20,290 | 77,851 | 34,406 | 43,445 | 244,060 | 249,700 | 5,640 | 171,849 | 31% |
| TOTAL REVENUE | 64,936 | 237,409 | 501,356 | 803,702 | 544,949 | 258,753 | 6,015,904 | 6,070,814 | 54,910 | 5,267,112 | 13% |

East Bay Innovation Academy

Budget vs. Actuals
As of September close

| | | Actual | | | Budget vs. Actual | | | Budget | | | | |
|--|--|---------------|----------------|----------------|-------------------|----------------|----------------------------|------------------|------------------|--|--------------------|---------------------|
| | | Jul | Aug | Sep | Actual YTD | Budget YTD | Variance (YTD less Budget) | Approved Budget | Current Forecast | Variance (Budget vs. Current Forecast) | Forecast Remaining | % of Forecast Spent |
| EXPENSES | | | | | | | | | | | | |
| Compensation & Benefits | | | | | | | | | | | | |
| 1000 | Certificated Salaries | | | - | | | | | | | | |
| 1100 | Teachers Salaries | 126 | 163,513 | 170,505 | 334,143 | 335,054 | 910 | 1,749,281 | 1,753,218 | (3,937) | 1,419,075 | 19% |
| 1103 | Teacher - Substitute Pay | - | - | 316 | 316 | 3,810 | 3,494 | 20,000 | 18,095 | 1,905 | 17,780 | 2% |
| 1111 | Teacher - Bonus | 1,187 | - | - | 1,187 | - | (1,187) | 34,986 | 1,187 | 33,799 | - | 100% |
| 1148 | Teacher - Special Ed | 580 | 23,622 | 22,154 | 46,355 | 57,197 | 10,841 | 300,282 | 244,538 | 55,744 | 198,183 | 19% |
| 1150 | Teacher - Summer School | - | - | - | - | 7,500 | 7,500 | 7,500 | - | 7,500 | - | |
| 1160 | Teacher - Psychologist | - | 2,448 | 6,190 | 8,639 | - | (8,639) | - | 65,000 | (65,000) | 56,361 | 13% |
| 1300 | Certificated Supervisor & Administrator Salaries | 18,249 | 18,645 | 18,645 | 55,538 | 33,475 | (22,063) | 133,900 | 223,736 | (89,836) | 168,198 | 25% |
| 1311 | Site Admin - DESEL, Curr. Instr., College Readiness | 26,127 | 31,371 | 31,371 | 88,869 | 93,438 | 4,569 | 373,750 | 376,702 | (2,952) | 287,833 | 24% |
| 1980 | Director of College Readiness | - | - | - | - | 23,750 | 23,750 | 95,000 | - | 95,000 | - | |
| SUBTOTAL - Certificated Employees | | 46,268 | 239,599 | 249,180 | 535,047 | 554,222 | 19,175 | 2,714,699 | 2,682,476 | 32,223 | 2,147,429 | 20% |
| 2000 Classified Salaries | | | | | | | | | | | | |
| 2104 | Classified - SPED | 3,145 | 10,847 | 13,905 | 27,897 | 28,938 | 1,041 | 144,160 | 178,260 | (34,100) | 150,363 | 16% |
| 2300 | Classified Supervisor & Administrator Salaries | 15,748 | 17,729 | 17,729 | 51,207 | 52,788 | 1,581 | 211,150 | 212,750 | (1,600) | 161,543 | 24% |
| 2400 | Classified Clerical & Office Salaries | 8,929 | 8,619 | 8,628 | 26,176 | 19,320 | (6,856) | 77,280 | 77,280 | - | 51,104 | 34% |
| 2402 | Classified Clerical & Office Salaries - Community Engage | 6,208 | 6,208 | 6,208 | 18,625 | 18,218 | (407) | 72,873 | 74,500 | (1,628) | 55,875 | 25% |
| 2905 | Other Classified - After School | 2,220 | 4,832 | 4,659 | 11,712 | 4,320 | (7,392) | 17,280 | 32,256 | (14,976) | 20,544 | 36% |
| 2928 | Other Classified - Food | - | 404 | 1,587 | 1,991 | 3,436 | 1,445 | 18,900 | 18,900 | - | 16,909 | 11% |
| SUBTOTAL - Classified Employees | | 36,250 | 48,640 | 52,717 | 137,607 | 127,020 | (10,587) | 541,643 | 593,946 | (52,304) | 456,339 | 23% |
| 3000 Employee Benefits | | | | | | | | | | | | |
| 3100 | STRS | 6,788 | 37,671 | 42,364 | 86,823 | 85,804 | (1,019) | 441,953 | 441,953 | - | 355,130 | 20% |
| 3300 | OASDI-Medicare-Alternative | 3,675 | 7,541 | 6,898 | 18,115 | 15,984 | (2,131) | 81,171 | 84,712 | (3,541) | 66,597 | 21% |
| 3400 | Health & Welfare Benefits | 44,360 | 14,824 | 20,814 | 79,998 | 89,829 | 9,831 | 269,486 | 275,611 | (6,125) | 195,613 | 29% |
| 3500 | Unemployment Insurance | 94 | 2,058 | 905 | 3,057 | 8,872 | 5,815 | 23,177 | 23,830 | (653) | 20,772 | 13% |
| 3600 | Workers Comp Insurance | 9,859 | 3,287 | 3,287 | 16,433 | 17,096 | 663 | 39,076 | 39,317 | (241) | 22,884 | 42% |
| SUBTOTAL - Employee Benefits | | 64,776 | 65,381 | 74,269 | 204,426 | 219,852 | 15,426 | 880,999 | 891,559 | (10,560) | 687,133 | 23% |

East Bay Innovation Academy

Budget vs. Actuals
As of September close

| | Actual | | | Budget vs. Actual | | | Budget | | | | |
|--|---------------|---------------|----------------|-------------------|----------------|----------------------------|-----------------|------------------|--|--------------------|---------------------|
| | Jul | Aug | Sep | Actual YTD | Budget YTD | Variance (YTD less Budget) | Approved Budget | Current Forecast | Variance (Budget vs. Current Forecast) | Forecast Remaining | % of Forecast Spent |
| 4000 Books & Supplies | | | | | | | | | | | |
| 4100 Approved Textbooks & Core Curricula Materials | 111 | 540 | 485 | 1,136 | 9,072 | 7,936 | 11,340 | 10,980 | 360 | 9,844 | 10% |
| 4200 Books & Other Reference Materials | - | - | - | - | 1,287 | 1,287 | 2,573 | 2,593 | (20) | 2,593 | 0% |
| 4300 Materials & Supplies | - | 1,891 | 260 | 2,151 | 8,505 | 6,354 | 17,010 | 16,470 | 540 | 14,319 | 13% |
| 4320 Educational Software | 28,784 | 700 | - | 29,484 | 38,960 | 9,476 | 48,700 | 48,700 | - | 19,216 | 61% |
| 4330 Office Supplies | 1,004 | 1,717 | 1,533 | 4,254 | 5,103 | 849 | 20,412 | 21,764 | (1,352) | 17,510 | 20% |
| 4340 Professional Development Supplies | - | - | - | - | - | - | - | - | - | - | - |
| 4352 Quest (After School) | 14 | 535 | - | 550 | 2,500 | 1,950 | 10,000 | 10,000 | - | 9,450 | 5% |
| 4400 Noncapitalized Equipment | - | - | - | - | 2,500 | 2,500 | 10,000 | 9,000 | 1,000 | 9,000 | 0% |
| 4410 Classroom Furniture, Equipment & Supplies | 8,303 | 1,878 | 528 | 10,709 | 8,000 | (2,709) | 10,000 | 11,181 | (1,181) | 471.74 | 96% |
| 4420 Computers (individual items less than \$5k) | 27,218 | 5,872 | 97,663 | 130,754 | 105,452 | (25,302) | 128,600 | 131,100 | (2,500) | 346 | 100% |
| 4423 Staff Computers | - | - | - | - | 6,560 | 6,560 | 8,000 | 5,500 | 2,500 | 5,500 | 0% |
| 4430 Non Classroom Related Furniture, Equipment & Supp | - | 620 | 1,216 | 1,836 | 2,750 | 914 | 11,000 | 11,000 | - | 9,164 | 17% |
| 4710 Student Food Services | 478 | 478 | 543 | 1,499 | 6,889 | 5,391 | 68,891 | 69,174 | (284) | 67,675 | 2% |
| 4720 Other Food | 148 | 409 | - | 557 | 255 | (302) | 1,020 | 1,020 | - | 463 | 55% |
| SUBTOTAL - Books and Supplies | 66,060 | 14,641 | 102,228 | 182,929 | 197,833 | 14,904 | 347,546 | 348,482 | (937) | 165,553 | 52% |

East Bay Innovation Academy

Budget vs. Actuals
As of September close

| | Actual | | | Budget vs. Actual | | | Budget | | | | |
|---|---------------|----------------|----------------|-------------------|----------------|----------------------------|------------------|------------------|--|--------------------|---------------------|
| | Jul | Aug | Sep | Actual YTD | Budget YTD | Variance (YTD less Budget) | Approved Budget | Current Forecast | Variance (Budget vs. Current Forecast) | Forecast Remaining | % of Forecast Spent |
| 5000 Services & Other Operating Expenses | | | | | | | | | | | |
| 5220 Travel and Lodging | - | - | - | - | 268 | 268 | 2,680 | 2,500 | 180 | 2,500 | 0% |
| 5300 Dues & Memberships | 3,373 | 1,954 | 278 | 5,604 | 1,203 | (4,402) | 12,025 | 12,025 | - | 6,421 | 47% |
| 5450 Insurance - Other | 9,526 | 3,175 | 3,175 | 15,876 | 17,204 | 1,328 | 39,324 | 40,077 | (753) | 24,201.00 | 40% |
| 5515 Janitorial, Gardening Services & Supplies | - | 1,851 | 3,226 | 5,077 | 10,560 | 5,483 | 105,600 | 105,600 | - | 100,523 | 5% |
| 5535 Utilities - All Utilities | 1,327 | 6,629 | 9,627 | 17,583 | 18,527 | 944 | 74,108 | 74,108 | - | 56,525 | 24% |
| 5610 Rent | 14,391 | 51,930 | 25,965 | 92,286 | 101,833 | 9,547 | 305,500 | 287,512 | 17,988 | 195,226 | 32% |
| 5611 Prop 39 Related Costs | - | - | - | - | 26,400 | 26,400 | 105,598 | 105,598 | - | 105,598 | 0% |
| 5615 Repairs and Maintenance - Building | 245 | 871 | 285 | 1,401 | 1,151 | (251) | 11,508 | 10,000 | 1,508 | 8,599 | 14% |
| 5616 Repairs and Maintenance - Computers | - | 25 | - | 25 | - | (25) | 10,000 | 10,000 | - | 9,975 | 0% |
| 5803 Accounting Fees | - | - | - | - | - | - | 10,200 | 10,200 | - | 10,200 | 0% |
| 5809 Banking Fees | 20 | - | - | 20 | 250 | 230 | 1,001 | 1,001 | - | 981 | 2% |
| 5810 Intersession | - | - | 74 | 74 | 5,000 | 4,926 | 20,000 | 20,000 | - | 19,926 | 0% |
| 5812 Business Services | 5,093 | 5,430 | 5,355 | 15,878 | 16,500 | 622 | 66,000 | 66,000 | - | 50,122.23 | 24% |
| 5815 Consultants - Instructional | - | 1,722 | 1,365 | 3,087 | 7,500 | 4,413 | 15,000 | 15,000 | - | 11,913 | 21% |
| 5820 Consultants - Non Instructional - Custom 1 | - | 1,690 | 2,000 | 3,690 | 2,820 | (870) | 28,200 | 28,200 | - | 24,510.00 | 13% |
| 5821 Consultants - Non Instructional - Custom 2 | - | - | - | - | - | - | - | 45,000 | (45,000) | 45,000 | 0% |
| 5822 Consultants - Non Instructional - Custom 3 | - | - | - | - | 1,500 | 1,500 | 15,000 | 16,500 | (1,500) | 16,500 | 0% |
| 5824 District Oversight Fees | - | - | - | - | 11,582 | 11,582 | 46,328 | 45,010 | 1,318 | 45,010 | 0% |
| 5836 Fingerprinting | 51 | 732 | 127 | 910 | 2,332 | 1,422 | 2,915 | 3,181 | (266) | 2,271 | 29% |
| 5839 Fundraising Expenses | - | 39 | - | 39 | 1,500 | 1,461 | 15,000 | 15,000 | - | 14,961.00 | 0% |
| 5845 Legal Fees | - | 6,068 | 3,669 | 9,737 | 21,000 | 11,263 | 84,000 | 84,000 | - | 74,263 | 12% |
| 5851 Marketing and Student Recruiting | - | 250 | - | 250 | 195 | (55) | 1,951 | 2,083 | (132) | 1,832.57 | 12% |
| 5857 Payroll Fees | 289 | 366 | 403 | 1,058 | 1,224 | 166 | 4,896 | 4,896 | - | 3,838 | 22% |
| 5860 Printing and Reproduction | - | - | - | - | 45 | 45 | 448 | 448 | - | 448 | 0% |
| 5861 Prior Yr Exp (not accrued) | - | - | 1,795 | 1,795 | - | (1,795) | - | 1,795 | (1,795) | - | 100% |
| 5863 Professional Development | - | 1,353 | 4,137 | 5,490 | 5,000 | (490) | 20,000 | 20,000 | - | 14,509.94 | 27% |
| 5866 SPED MH Day/NPS Services | - | 16,197 | 31,389 | 47,586 | 40,000 | (7,586) | 160,000 | 374,175 | (214,175) | 326,589 | 13% |
| 5869 Special Education Contract Instructors | - | - | 2,436 | 2,436 | 22,500 | 20,064 | 225,000 | 150,000 | 75,000 | 147,564 | 2% |
| 5872 Special Education Encroachment | - | - | - | - | - | - | 13,673 | 13,673 | - | 13,673 | 0% |
| 5875 Staff Recruiting | 250 | 301 | - | 551 | 449 | (102) | 4,490 | 4,490 | - | 3,938.94 | 12% |
| 5878 Student Assessment | (250) | - | - | (250) | 300 | 550 | 3,000 | 3,000 | - | 3,250 | -8% |
| 5880 Student Health Services | - | - | - | - | 40 | 40 | 404 | 404 | - | 404 | 0% |
| 5881 Student Information System | 12,988 | 6,800 | 12,435 | 32,223 | 29,600 | (2,623) | 37,000 | 33,000 | 4,000 | 777 | 98% |
| 5884 Substitutes | - | - | 1,713 | 1,713 | - | (1,713) | - | 20,000 | (20,000) | 18,287 | 9% |
| 5887 Technology Services | 2,515 | (957) | 3,215 | 4,773 | 3,300 | (1,473) | 33,000 | 30,000 | 3,000 | 25,227 | 16% |
| 5899 Miscellaneous Operating Expenses | 512 | 452 | 523 | 1,488 | - | (1,488) | - | - | - | (1,488) | |
| 5900 Communications | 578 | 3,442 | 2,065 | 6,084 | 10,000 | 3,916 | 40,000 | 40,000 | - | 33,916 | 15% |
| 5915 Postage and Delivery | 190 | 165 | - | 355 | 156 | (199) | 1,561 | 1,561 | - | 1,206 | 23% |
| SUBTOTAL - Services & Other Operating Exp. | 51,097 | 110,485 | 115,257 | 276,840 | 359,939 | 83,099 | 1,515,410 | 1,696,036 | (180,627) | 1,419,197 | 16% |

East Bay Innovation Academy

Budget vs. Actuals
As of September close

| | Actual | | | Budget vs. Actual | | | Budget | | | | |
|---|----------------|----------------|----------------|-------------------|------------------|----------------------------|------------------|------------------|--|--------------------|---------------------|
| | Jul | Aug | Sep | Actual YTD | Budget YTD | Variance (YTD less Budget) | Approved Budget | Current Forecast | Variance (Budget vs. Current Forecast) | Forecast Remaining | % of Forecast Spent |
| 6000 Capital Outlay | | | | | | | | | | | |
| 6100 Sites & Improvement of Sites | - | - | - | - | - | - | - | - | - | - | - |
| 6200 Buildings & Improvement of Buildings | - | - | - | - | - | - | - | - | - | - | - |
| 6300 School Libraries | - | - | - | - | - | - | - | - | - | - | - |
| 6400 Equipment | - | - | - | - | - | - | - | - | - | - | - |
| 6410 Computers (capitalizable items) | - | - | - | - | - | - | - | - | - | - | - |
| 6420 Furniture (capitalizable items) | - | - | - | - | - | - | - | - | - | - | - |
| 6430 Other Equipment (capitalizable items) | - | - | - | - | - | - | - | - | - | - | - |
| 6500 Equipment Replacement | - | - | - | - | - | - | - | - | - | - | - |
| SUBTOTAL - Capital Outlay | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL EXPENSES | 264,451 | 478,747 | 593,651 | 1,336,849 | 1,458,866 | 122,017 | 6,000,296 | 6,212,499 | (212,203) | 4,875,650 | 22% |
| 6900 Total Depreciation (includes Prior Years) | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL EXPENSES including Depreciation | 264,451 | 478,747 | 593,651 | 1,336,849 | 1,458,866 | 122,017 | 6,000,296 | 6,212,499 | (212,203) | 4,875,650 | 22% |



Financial Update

October 2018



Agenda

- Q1 Actuals
- Current Forecast
- Cash Update



Q1: 22% of forecast spent, revenue lagging (13%)

- Revenues: PENSEC first apportionment arrived earlier than expected (\$115K); Measure N first disbursement arrived (\$53K)
- Still waiting on all federal revenue, most of Other State revenue
- After School Program, Fundraising revenue on track
- Payroll and benefits stabilizing around \$375K
- Service invoices lagging, utilities running slightly high YTD
- \$130K Chromebooks

Current forecast projects a gap, with upsides

- Change highlights since approved budget:
 - Enrollment (-\$140K)
 - SPED NPS (+\$132K)
 - Culture & Climate (+\$45K)
 - Substitutes (+\$20K)
 - Disadvantaged Block Grant (est. +\$60K)
 - Measure N per enrollment (+\$31K)
 - Title and Child Nutrition (+\$25K)
 - Rent (-\$18K)
- Potential upsides (not in forecast):
 - Disadvantaged Block Grant (+\$60K)
 - SB740 (+\$40K)
 - 93% attendance at upper grades (+\$20K)
 - Retention (+\$30K)
 - Fundraising (exceeding current goal of \$250K)

Expected and unexpected enrollment trends

| Grade | Approved Budget | M1 | M2 | Current Forecast |
|-------|-----------------|-----|-----|------------------|
| 6 | 118 | 105 | 114 | 113 |
| 7 | 118 | 118 | 124 | 122 |
| 8 | 118 | 115 | 124 | 122 |
| 9 | 93 | 90 | 88 | 83 |
| 10 | 75 | 70 | 69 | 69 |
| 11 | 45 | 42 | 42 | 40 |
| Total | 567 | 540 | 560 | 549 |



Current forecast as of October

| | Approved Budget | Current Forecast | (Budget vs. Current Forecast) |
|---|------------------|------------------|-------------------------------|
| SUMMARY | | | |
| Revenue | | | |
| LCFF Entitlement | 4,632,813 | 4,500,992 | (131,821) |
| Federal Revenue | 115,010 | 256,804 | 141,795 |
| Other State Revenues | 860,119 | 863,220 | 3,100 |
| Local Revenues | 163,901 | 200,098 | 36,197 |
| Fundraising and Grants | 244,060 | 249,700 | 5,640 |
| Total Revenue | 6,015,904 | 6,070,814 | 54,910 |
| Expenses | | | |
| Compensation and Benefits | 4,137,341 | 4,167,981 | (30,640) |
| Books and Supplies | 347,546 | 348,482 | (937) |
| Services and Other Operating Expenditures | 1,515,410 | 1,696,036 | (180,627) |
| Depreciation | - | - | - |
| Total Expenses | 6,000,296 | 6,212,499 | (212,203) |
| Operating Income | 15,608 | (141,685) | (157,293) |



Cash tight through the year

- Reserve fully engaged in covering fall expenses before revenue catches up
- Monthly rent, delayed reimbursements, higher payroll contributing to cash challenges
- Full AP management, may pull on LOC (\$70K)
- Receivable sale may be needed in late fall/early winter if funding is delayed
- Ending cash in Sept: \$174K