



East Bay Innovation Academy

Board Meeting

Date and Time

Wednesday April 18, 2018 at 8:00 PM PDT

Location

3400 Malcolm Avenue, Oakland, CA 94605

Agenda

	Purpose	Presenter	Duration
I. Opening Items			
A. Record Attendance and Guests		Rochelle Benning	1 m
B. Call the Meeting to Order		Rochelle Benning	1 m
C. Approve Minutes	Approve Minutes	Rochelle Benning	2 m
Approve minutes for East Bay Innovation Academy Board Meeting on March 29, 2018			
D. Public Comment		Rochelle Benning	10 m
II. Governance			
A. Consent Agenda	Vote	Rochelle Benning	5 m
- March 2018 Check and Credit Card Register			
III. Academic Excellence			
A. LCAP Plan and Timeline	Discuss	Devin Krugman	5 m
B. 2018 - 2019 Staffing Update	Vote	Devin Krugman	5 m
C. 2018-2019 Student Enrollment Update	Discuss	Michelle Cho	5 m
D. Project Based Learning Curriculum and the Intersession Model	Discuss	Devin Krugman	20 m
IV. Finance and Development			

A. Year to Date Finance Update	Discuss	Michelle Cho	15 m
B. Financial Multi-Year Plan Update	Discuss	Michelle Cho	10 m
C. 2017-2018 EBIA Development Update	Discuss	Michelle Cho	15 m
- Update on the progress of the Development committee			
D. Innovator Awards Planning	FYI	Laurie Jacobson Jones	10 m

V. Facility

A. Facility Update	Discuss	Rochelle Benning	10 m
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VI. Other Business

A. Key Activities and Events	FYI	Rochelle Benning	2 m
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- **May 7th - 11th SBA** State testing for students in grades 6-8.
- **May 12th Springfest** EBIA's annual [Springfest](#) event will be held from 11am - 2pm at the Lower School. This is our main community gathering of the year, with food, advisory run carnival games, student performances and more.
- **May 17th Innovator Awards** Thursday, May 17th, 2018, EBIA will launch the inaugural [Innovator Awards](#) to recognize some of the current innovative leaders and change agents who serve as role models for our students and our community.
- **May 18th/19th The Little Mermaid** Little Mermaid Jr. musical production from 7:00 - 8:30 in the Lower School Great Hall. Mark your calendars to see our talented performers in this under the sea adventure. We will provide a link to reserve your free tickets soon.
- **June 8th 8th Grade Promotion Ceremony** Details will be forthcoming
- **June 8th Last Day of School** This is the last day of attendance for students for the 17.18 school year.
- **August 13th First Day** First day of school for students for the 2018-2019 school year.

B. Public Comment	FYI	Rochelle Benning	10 m
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VII. Closing Items

A. Adjourn Meeting	Vote	Rochelle Benning	1 m
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Cover Sheet

Approve Minutes

Section: I. Opening Items
Item: C. Approve Minutes
Purpose: Approve Minutes
Submitted by:
Related Material:
Minutes for East Bay Innovation Academy Board Meeting on March 29, 2018



East Bay Innovation Academy

Minutes

East Bay Innovation Academy Board Meeting

Date and Time

Thursday March 29, 2018 at 8:30 PM

Location

<https://zoom.us/j/9086460388> phone 1-646-558-8656 or 1-669-900-6833

Directors Present

Anne Campbell Washington (remote), Kate Doyle (remote), Kelly Garcia (remote), Laurie Jacobson Jones (remote), Rochelle Benning (remote), Tom Pryor (remote)

Directors Absent

Gary Borden, Ken Berrick, Saamra Mekuria-Grillo

Directors Arrived Late

Tom Pryor

I. Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

Rochelle Benning called a meeting of the board of directors of East Bay Innovation Academy to order on Thursday Mar 29, 2018 @ 8:45 PM at <https://zoom.us/j/9086460388> phone 1-646-558-8656 or 1-669-900-6833.

C. Public Comment

no members of the public where in attendance.

II. Governance

A. Approve Minutes - February 21, 2018

Anne Campbell Washington made a motion to approve minutes from the Board Meeting on 02-21-18.

Kelly Garcia seconded the motion.

The board **VOTED** unanimously to approve the motion.

B. Approve Minutes - March 21, 2018 Meeting

Kelly Garcia made a motion to approve minutes from the Board Meeting on 03-21-18.

Laurie Jacobson Jones seconded the motion.

The board **VOTED** unanimously to approve the motion.

C. Consent Agenda

Laurie Jacobson Jones made a motion to approve the consent agenda.

Anne Campbell Washington seconded the motion.

The board **VOTED** unanimously to approve the motion.

Tom Pryor arrived late.

III. Public Hearing: Annual Sunshine Proposals EBIA and ETA

A. EBIA's 2017-2018 School Year Sunshine Proposal to ETA

Laurie Jacobson Jones made a motion to approve the sunshine proposal.

Anne Campbell Washington seconded the motion.

The board **VOTED** unanimously to approve the motion.

IV. Academic Excellence

A. Staffing Update 2018 - 2019

Laurie Jacobson Jones made a motion to Approve the waivers needed for core subject positions at lower school - Michelle Fits and Ms. Patterson.

Kelly Garcia seconded the motion.

The board **VOTED** unanimously to approve the motion.

V. Finance and Development

A. Year to Date Finance Update

Michelle Cho provided an update on the budget - please see materials in the packet.

B. 2017-2018 EBIA Development Update

Michelle Cho provided an update on development.

C. Innovator Awards Planning

Michelle Cho and Laurie provided an update on the Innovator Awards.

VI. Closing Items

A. Adjourn Meeting

Laurie Jacobson Jones made a motion to adjourn the meeting.

Anne Campbell Washington seconded the motion.

The board **VOTED** unanimously to approve the motion.

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 9:31 PM.

Respectfully Submitted,
Rochelle Benning

Cover Sheet

Consent Agenda

Section: II. Governance
Item: A. Consent Agenda
Purpose: Vote
Submitted by:
Related Material: April 2018 - EBIA - March 2018 Check and CC Register.pdf
EBIA_ACOE_2018-19.pdf
EBIA_Achieve 3000_2018-19 agreement.pdf

Check Register



East Bay Innovation Academy
March 2018

Grand Total 233,015.78

Vendor	Check Number	Void	Date	Description	Check Amount
BambooHR	5173		3/1/2018	Professional Monthly Plan: 02/16 - 03/15/18	250.00
Andrew Crahan	5174		3/1/2018	Reimb: DOJ & Fingerprints	52.00
Educational Data Systems	5175		3/1/2018	Cust# 01-61259-1620; California English Language Development Test - Excessivse Materials 2016/17	22.14
Ashley Masters	5176		3/1/2018	Reimb: Livescan	56.50
Office Depot	5177		3/1/2018	Acct# 16610744; Office Supplies	101.26
Ana Pettit	5178		3/1/2018	Reimb: Decor for World's Fair	21.92
Denise Sainer	5179		3/1/2018	Reimb: Crisis Transportation BF	3,119.00
Joel Saint-Cilien	5180		3/1/2018	Reimb: Intersession Supplies	117.28
Teachers on Reserve	5181		3/1/2018	Cust: EASTB0001; Substitute Svc: 02/09/18	357.44
Waste Management of Alameda County	5182		3/1/2018	Cust# 00513-38904; Waste Svc: Feb 2018	154.05
Jasmine Alexander-Brookings	5183	Voided	3/2/2018	Reimb: Live Scan	0.00
Ben Braley	5184		3/2/2018	Reimb: Mural Supplies	320.05
Delta Charter Service	5185		3/2/2018	Confirmation# 43755; Transportation Svc: 02/20/18	1,008.00
Lindell Dixon	5186		3/2/2018	Reimb: DOJ Clearance for Intersession Vendor	57.00
Kenneth Griswa	5187		3/2/2018	Set Design & Build Intersession Workshop	1,300.00
Laura Herrera	5188		3/2/2018	Reimb: All Scan Finger Print	68.00
HipHopForChange, Inc	5189		3/2/2018	Hip Hop Studio Intersession Class: 02/20 - 02/27/18	1,300.00
HipHopForChange, Inc	5190		3/2/2018	Reimb: Fingerprinting	110.00
Infinisource Benefit Services	5191		3/2/2018	Cust# C10007972; COBRA Notices Service: 04/01/18 - 03/31/19	500.00
Johwell St-Cilien Films	5192		3/2/2018	Shoot/Editing/Teaching for 6 Days	1,182.72
Lesleigh Franklin, PhD	5193		3/2/2018	Psychological/Assessments w/ Academic Testing: January '18	6,363.63
Robert Moore	5194		3/2/2018	Reimb: Car Rent & Mileage	134.70
Office Depot	5195		3/2/2018	Acct# 16610744; Office Supplies	103.21
Carlos Marlon Richardson	5196		3/2/2018	Beatmaking Class - Steam Fest Intercession: 02/20 - 02/27/18	1,300.00
Solacium New Haven, LLC	5197		3/2/2018	Cust# NH5980; Health & Nursing, Individual Counseling, Room & Education	16,492.00

Note: Multiple expenses or "Itemized/Invoice Amounts" may be paid by one check. The total "Check Amount" will appear for each "Itemized/Invoice Amount" paid by the check. Payroll checks are not included on this register.

Vendor	Check Number	Void	Date	Description	Check Amount
Swing Education	5198		3/2/2018	Substitute Svcs: 02/02/18 (Balance Due)	2,700.00
Teachers on Reserve	5199		3/2/2018	Cust: EASTB0001; Substitute Svc: 02/02/18	1,621.73
Thingamajigs	5200		3/2/2018	Instrument Making Workshop: 02/20 - 02/28/18	1,300.00
Turf Inc	5201		3/2/2018	Dance Workshop: 02/20 - 02/27/18	1,300.00
Vision Service Plan - (CA)	5202		3/2/2018	Acct# 30 050552 0001; Insurance Premium: March 2018	410.86
Charter Safe	DB030218		3/2/2018	DB030218; CA Charter School JPA	5,350.00
ASCEND	M1273		3/6/2018	M1273; Basketball League Fees	100.00
Comcast	5203		3/9/2018	Account: 930911022; Early Termination Fee	2,580.00
Wells Fargo	DB031318		3/13/2018	DB031318; Online pymt - acct 2022	657.66
Wells Fargo	DB031318A		3/13/2018	DB031318A; Online pymt - acct 2030	3,738.92
ASCEND	M1275		3/13/2018	M1275; Ascend - Basketball League fee	100.00
Berkeley Rep School of Theatre	5204		3/14/2018	Order# 1738968; 18 SOT Special Workshop: 02/20 - 02/27/18	2,222.50
Matt Irvin	5205	Voided	3/14/2018	Intersession: February '18	0.00
Ella-Pauline Franklin	5206		3/14/2018	Intersession Instructor fee: February 2018	1,300.00
Get Empowered	5207		3/14/2018	Consulting Svcs: 02/20 - 02/27/18	2,600.00
S.T.A.R Academy - Haynes Family of Programs	5208		3/14/2018	Specialized Academic Instruction & Transition Services	980.00
HipHopForChange, Inc	5209		3/14/2018	Reimb: Fingerprinting Jasmine Alexander - Brookings	55.00
Kaiser Foundation Health Plan	5210		3/14/2018	CustID: 000709549-0000; Billing# 681343504; Insurance Premium: April 2018+ Retroactive Dues	21,527.70
Marlin Business Bank	5211		3/14/2018	Acct# 1480401; Contract# 401-1480401-001/002; Contract Payment: Cres Cor Cook n Hold Oven & Insurance Fee	477.67
Play-Well TEKologies	5212		3/14/2018	Play-Well Intersession	1,300.00
Jillian Rubin	5213		3/14/2018	Intersession Course for 6th Grade	1,000.00
Jillian Rubin	5214		3/14/2018	Reimb: Supplies	25.29
Anna Schumacher	5215		3/14/2018	Instruction for Intersession: Feb '18	1,000.00
Skate Like A Girl	5216		3/14/2018	AfterSchool Programs	1,300.00
Swing Education	5217		3/14/2018	Substitute Svcs: 02/05 - 02/09/18	2,200.00
Teachers on Reserve	5218		3/14/2018	Cust: EASTB0001; Substitute Svc: 02/16/18	374.06
The Oakland Zoo	5219		3/14/2018	Classes: 02/20 - 02/27/18	1,750.00
Waste Management	5220		3/14/2018	Cust# 15-00043-73002; Waste Svc: March '18 & Past due	3,815.28
Calvin Ye	5221		3/14/2018	Reimb: Flash Cards	28.02
Alameda County Office of Education	5222		3/19/2018	Cust# 000210; STRS Processing Fee: 3rd Qtr (Jan - Mar) FY 2017-18	354.00

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Vendor	Check Number	Void	Date	Description	Check Amount
Teach Speech	5223		3/19/2018	Teach Speech Hours: Feb '18	7,250.25
American Council of Teachers Inc.	5224		3/19/2018	Svc: Week: 03/12 - 03/16/18	456.00
AT&T	5225		3/19/2018	BAN# 9391062435; Monthly Svc : 01/13 - 02/12/18	671.83
CFI	5226		3/19/2018	HP Laserjet Pro Toners /Cartridge	622.73
Copower	5227		3/19/2018	ID# 902360; Premium: April 2018	2,496.51
Weslei Cunha	5228		3/19/2018	Reimb: Fingerprinting for Intersession Instructor	57.00
EBMUD	5229		3/19/2018	Acct# 49867400001; Water, Waste Water Charges & Sewer Svcs: 12/29/17 - 03/02/18	1,899.92
EdTec	5230		3/19/2018	Monthly Svcs: February 2018	7,000.00
Esther B. Clark School at CHC	5231		3/19/2018	Tuition, Transportation & MH Family/Grup/Individual Therapy	9,151.70
Justin Franklin	5232		3/19/2018	Intersession Site Lead	1,644.50
Nathaniel Goodman	5233		3/19/2018	Reimb: Fingerprint & Livescan	59.00
Anthony J. Hall	5234		3/19/2018	Instructional Art & Design Classes - 02/20 - 02/27/18	1,105.20
Tainah Harvey	5235		3/19/2018	Reimb: Fingerprinting for Intersession Instructor	57.00
Law Offices of Young, Minney & Corr, LLP	5236		3/19/2018	Professional Svcs through 02/28/18	1,573.67
Lesleigh Franklin, PhD	5237		3/19/2018	Psychological/Assessments w/ Academic Testing: February '18	6,363.63
Ready Refresh	5238		3/19/2018	Acct# 0035832435; Office Supplies + Past Due	27.91
Revolution Foods, Inc.	5239		3/19/2018	Cust# C001339; Food Service: Jan '18	4,975.05
Seneca Family of Agencies	5240		3/19/2018	Upper School SPED Support - November 2017	30,778.93
Sergio's Janitorial & Yard Services	5241		3/19/2018	School Cleaning: 02/05 - 03/02/18	6,300.00
Swing Education	5242		3/19/2018	Substitute Svcs: 02/12 - 02/16/18	2,800.00
The Law Office of Swati	5243		3/19/2018	Intersession Site Lead	1,380.00
Kim Frankel	M1272		3/22/2018	M1272; Kim Frankel - Amazon - game (reimb)	40.08
Golden Gate Academy	5244		3/26/2018	Monthly Rent: April 2018	14,391.00
American Council of Teachers Inc.	5245		3/27/2018	Svc: Week: 03/18 - 03/21/18	193.00
ARC Oakland	5246		3/27/2018	Program Oversight, Classroom time & Admin Support: 02/16 - 03/15/18 Due: 04/20/18	307.00
BambooHR	5247		3/27/2018	Professional Monthly Plan: 03/16 - 04/15/18	254.50
Benjamin Braley	5248		3/27/2018	Designed and Created Large Mural With Group of 25 Students for Feb 2018	900.00
Delta Charter Service	5249		3/27/2018	Confirmation# 43756/43757/43758/43759; Transportation Svc: 02/21, 02/22, 02/26 & 02/27/18	4,032.00
Anthony J. Hall	5250		3/27/2018	Reimb: Art Supplies, Hardware & Fabric	194.80
Peter Leahey	5251		3/27/2018	Reimb: Plants & Seeds	34.19

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Payroll checks are not included on this register.

Vendor	Check Number	Void	Date	Description	Check Amount
				Acct#4052865603-2; Gas & Elec Svcs: due by	
PG&E	5252		3/27/2018	03/29/18	3,763.83
Ready Refresh	5253		3/27/2018	Acct# 0035832427; Office Supplies	45.88
Ready Refresh	5254		3/27/2018	Acct# 0035832435; Office Supplies + Past Due	15.93
RingCentral Inc.	5255		3/27/2018	Cust# 1184099019; Phone Svcs': 03/01 - 03/31/18	1,103.62
Seneca Family of Agencies	5256		3/27/2018	Svc: Behavior Intervention - Implementation Dec '17	20,744.61
Swing Education	5257		3/27/2018	Substitute Svcs: 02/21 - 02/23/18	1,000.00
Teachers on Reserve	5258		3/27/2018	Cust: EASTB0001; Substitute Svc: 03/09/18	1,364.92
Wyldwood Design	5259		3/27/2018	Upper School Intersession: 02/20 - 02/27/18	1,300.00

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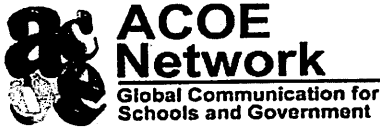
Credit Card Register

East Bay Innovation
Academy
March 2018

Grand Total 6,312.57

Credit Card	Vendor	Statement Date	Description	Transaction Amount
9515-2030	Black Tie Transportation	3/23/2018	02/25 - Black Tie Transportation; student transportation to offsite intersession	442.42
9515-2030	Amazon.com	3/23/2018	02/26 - Amazon.com; ELA books	640.77
9515-2030	Paypal *Formaltalk	3/23/2018	02/27 - Paypal *Formaltalk; Translation of EBIA info to Spanish	85.00
9515-2030	Amazon Mktplace Pmts	3/23/2018	02/28 - Amazon Mktplace Pmts; Chromebook cart	625.49
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/01 - Amazon Mktplace Pmts; vellum, pens, tape, post-its, tampons	158.58
9515-2030	Amazon.com	3/23/2018	03/01 - Amazon.com; paper towels	28.92
9515-2030	DoorDash	3/23/2018	03/01 - DoorDash; delivery of food for Admin meeting	99.94
9515-2030	Amazon.com	3/23/2018	03/01 - Amazon.com; cold packs	30.85
9515-2030	Amazon.com	3/23/2018	03/01 - Amazon.com; railroad board	52.90
9515-2030	Jumbula	3/23/2018	03/02 - Jumbula; Quest online sign-ups	40.00
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/04 - Amazon Mktplace Pmts; lysol wipes, rubber bands	30.53
9515-2030	Long Beach Unified School	3/23/2018	03/05 - Long Beach Unified School; AP Capstone conference for Fran Fay	1,075.00
9515-2030	DoorDash	3/23/2018	03/06 - DoorDash; Devin lunch (mistake; repaid by Devin)	18.30
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/08 - Amazon Mktplace Pmts; tweezers, pencils	39.29
9515-2030	Amazon.com	3/23/2018	03/08 - Amazon.com; dry erase markers	51.12
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/08 - Amazon Mktplace Pmts; band aids, pens, plastic cutlery	40.35
9515-2030	Dropbox	3/23/2018	03/08 - Dropbox; Devin monthly subscription	9.99
9515-2030	DoorDash	3/23/2018	03/09 - DoorDash; Devin lunch (mistake; repaid by Devin)	18.30
9515-2030	Amazon.com	3/23/2018	03/12 - Amazon.com; ELA books	1,303.95
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/13 - Amazon Mktplace Pmts; cable ties	6.35
9515-2030	Amazon.com	3/23/2018	03/14 - Amazon.com; kleenex	25.29
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/15 - Amazon Mktplace Pmts; mini basketballs	32.67
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/15 - Amazon Mktplace Pmts; silk screen film	40.69

Credit Card	Vendor	Statement Date	Description	Transaction Amount
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/15 - Amazon Mktplace Pmts; soccer cones, extension cord, radios, footballs, toaster oven	319.46
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/16 - Amazon Mktplace Pmts; screen printing supply	35.07
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/16 - Amazon Mktplace Pmts; fire extinguisher	105.98
9515-2030	Amazon.com	3/23/2018	03/17 - Amazon.com; screen printing supply	25.88
9515-2030	Yahoo Small Business	3/23/2018	03/19 - Yahoo Small Business; webhosting	95.88
9515-2030	DoorDash	3/23/2018	03/21 - DoorDash; Devin lunch (mistake; repaid by Devin)	18.30
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/22 - Amazon Mktplace Pmts; binder clips	19.98
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/22 - Amazon Mktplace Pmts; band aids	33.63
9515-2030	Amazon Mktplace Pmts	3/23/2018	03/22 - Amazon Mktplace Pmts; band aids, binder clips, neosporin	80.21
9515-2022	Thunder Data Systems	3/23/2018	02/26; Thunder Data Systems - Innovator Awards ticket sales site	39.00
9515-2022	Paypal *Formaltalk	3/23/2018	03/01 - Paypal *Formaltalk; Translation of school info into Spanish	50.00
9515-2022	CampaignMonitor.com	3/23/2018	03/03 - CampaignMonitor.com; Innovator Awards email blast	31.17
9515-2022	Blu*Eastbayia.org	3/23/2018	03/05 - Blu*Eastbayia.org; webhosting	30.87
9515-2022	Blu*Eastbayia.org	3/23/2018	03/06 - Blu*Eastbayia.org; webhosting	49.99
9515-2022	Paypal *Formaltalk	3/23/2018	03/07 - Paypal *Formaltalk; Translation of school info into Spanish	50.00
9515-2022	Catsone.com	3/23/2018	03/08 - Catsone.com; Monthly fee for candidate software	254.15
9515-2022	ZENDESK	3/23/2018	03/14 - ZENDESK; webhosting	36.00
9515-2022	Dropbox	3/23/2018	03/19 - Dropbox; annual subscription for employee	99.00
9515-2022	Amazon Mktplace Pmts	3/23/2018	03/23 - Amazon Mktplace Pmts; band aids, pens	41.30



Memorandum of Understanding for Access Plus Service

7/1/2018 to 6/30/2019

This agreement is between East Bay Innovation Academy (hereinafter Client) and Alameda County Office of Education Network (hereinafter ACOENet) for connection service to the statewide K-20 network (K12 Highspeed Network) and related maintenance and support. Client wishes to contract with ACOENet for connection service to the K12 Highspeed Network (K12 HSN) and ACOENet is willing to supply the connection to Client. ACOENet and Client agree as follows:

1. SERVICES

Services provided by ACOE are described in Appendix A. Any changes to specified circuit type/speed detailed in Appendix A must be made before the signed contract date.

2. PAYMENT

In consideration of the services set forth above to be performed by ACOENet, Client shall pay ACOENet the amount according to the options selected in Schedule A. Client agrees to be billed and pay annually for Internet access and miscellaneous access-related service fees according to the rates established by this agreement. Client agrees to pay invoices 30 days from the date of receipt. Late payment will be grounds for termination of service. If this agreement is terminated, the Client is still responsible for any charges on the Client's account.

3. TERM

The services outlined above shall be provided from 7/1/2018 to 6/30/2019. This agreement may be renewed by a written mutual agreement, signed by both parties. **Deadline for signed contracts is February 28, 2018. If contract is not received by this deadline, service may be terminated effective July 1, 2018.**

4. ALTERATION OF AGREEMENT

This agreement may be modified or terminated only by mutual agreement of the parties where the changes are in a writing that is signed by both parties.

5. ASSIGNABILITY

Any product or service provided to the Client and may not be assigned, transferred or resold without written authorization from ACOENet.

6. INDEMNIFICATION

Client shall instruct its personnel and students about copyright laws and the proper use of the Internet. Client shall ensure that personnel and students abide by the policies and regulation of ACOENet (See Appendix B). Client shall defend, hold harmless and indemnify ACOENet, its agents and its employees from any damage or injuries, which may occur to persons or property as a result of its use of ACOENet.

Contract # 2019003 fiscal/calendar

Initial service date: 7/1/2018

Final service date: 6/30/2019

Client agrees to use ACOENet at its own risk and develop and implement policies and procedures to prevent illegal, libelous, or inappropriate use of ACOENet services. ACOENet specifically disclaims all warranties, expressed or implied, including, but not limited to, implied warranties of merchantability and fitness for a particular purpose. In no event shall ACOENet be liable for any loss or other commercial damage, including, but not limited to, special, incidental, consequential or other damages.

Client agrees to protect and indemnify ACOENet against any and all liability, loss, or expense arising from claims including, but not limited to, financial liability for commercial use of the Internet, libel, unfair

competition, unfair trademarks, trade names or patents, violations of constitutional rights or rights of privacy and infringement of copyrights and property rights resulting from your use of ACOENet.

Client agrees that the Laws of the State of California govern this service(s). You agree that the County of Alameda, in which ACOENet is located, shall be the forum for any legal action relating to your service.

7. PRIVACY

ACOENet provides virtual services that could house client school district student data. Any client school district student records residing on ACOENet technology platforms will remain the property and responsibility of the client. Client district student data will not be used for any commercial gain. Furthermore more any student data residing on ACOENet platforms will be removed within 90 days of the termination of the client's service contract.

8. PENALTIES FOR IMPROPER USES

Any Client violating ACOENet Acceptable Use Policy is subject to loss of network privileges. In addition, pursuant to State of California law, any unauthorized access, attempted access, or use of any state computing and/or network system is a violation of Section 502 of the California Penal Code and/or other applicable federal laws, and is subject to criminal prosecution. All clients are required to adopt, at a minimum, the ACOENet AUP and are encouraged to create their own.

9. INCORPORATION BY REFERENCE

1. Appendix A is incorporated into this agreement for the purpose of describing the services offered, setting forth the fee schedule, and for determining the amount the client must pay for selected services.
2. The Acceptable Use Policy outlined in Appendix B is local policy for ACOENet. ACOENet is an official Node Site for the K12 Highspeed Network and is governed by their Acceptable Use Policies. In matters pertaining to use of K12 HSN (K12 Highspeed Network) the K12 HSN AUP supersedes local policies.

We, the undersigned, agree to the above terms and conditions and we are authorized to sign on behalf of our organizations.

ORGANIZATION: East Bay Innovation Academy and ACOENet

Michelle Cho, COO/CFO
Printed name and title

Doug D'Amour, Director
Printed name and title

Michelle Cho 3/26/18
Signature Date

[Signature] 1/24/18
Signature Date

Contract # 2019003 fiscal/calendar

Initial service date: 7/1/2018

Final service date: 6/30/2019

Appendix A

ACOENet Access Plus Services List

Access Plus

ACOENet provides secure, monitored and managed Internet Access to its clients. As part of this service, ACOENet will help match Client's need for service with available funds. ACOENet can also provide for an additional fee: e-mail hosting, web hosting, consulting services in areas such as desktop maintenance, server maintenance, router maintenance, security and firewall configuration, and many other services.

Included:

- Secure, monitored and managed K12 HSN access
- Connection to the Statewide K-20 network (K12 High Speed Network), Internet2 and the commodity Internet by enabling Client to connect data circuit(s) to the ACOE Network Operations Center (NOC)
- Appropriate IP address space (if needed) from ACOENet's address pool (ACOE-owned)
- Primary or secondary domain name hosting service
- Network monitoring from the ACOE NOC to the Client border router
- Coordination of circuit support between the local carrier and Client's IT personnel
- Bandwidth usage reports for districts
- Assistance with circuit selection and provisioning
- Firewall Service

ACOENet Access Plus Fees

Speed	Year 1 NRC	Annual Cost
100 Mbps	\$5,100	\$9,400
500 Mbps	\$7,900	\$16,350 ¹ /\$20,600 ²
1 Gbps	\$10,200	\$19,500 ¹ /\$25,500 ²
2 Gbps	\$20,500	\$34,100 ¹ /\$41,100 ²
5 Gbps	\$32,000	\$65,000

¹ For point to point network connections

² For cloud based network connections

The pricing contained in this agreement is contingent upon the full funding of the K12 High Speed Network (K12 HSN) in the California State budget. Revised pricing will be made available in the event K12 HSN is not fully funded or K12 HSN changes its pricing schedule.

Contract # 2019003 fiscal/calendar

Initial service date: 7/1/2018

Final service date: 6/30/2019

Appendix B

Acceptable Use Policy

General Acceptable Use

Network Etiquette:

All users are expected to abide by the generally accepted rules to network etiquette. These include, but are not limited to the following:

- (a) Be polite. Do not get abusive in your messages to others.
- (b) Use appropriate language. Do not swear, use vulgarities or any other inappropriate language. Do not engage in activities, which are prohibited under state or federal law.
- (c) Do not reveal your personal address or phone numbers of students or colleagues.
- (d) Do not use the network in such a way that you would disrupt the use of the network by other users.
- (e) All communications and information accessible via the network should assumed to be private property.

Acceptable Uses:

- Activities that are part of the support infrastructure needed for instruction, scholarship and institutional management of the participant institutions.
- Instructional applications engaged in by students, faculty and staff.
- Communication and exchange for professional development, to maintain currency, or to debate issues in a field or sub-field of knowledge.
- Subject matters/discipline associations, government-advisory, or standard activities related to the user's research, instructional and/or administrative activities.
- Applying for or administering grants or contracts for instruction, professional infrastructure upgrades and student support services.
- Announcements of new products or services used in instruction and institutional research.
- Access to information resources, computers, and people throughout the world.
- Interaction with students, faculty, and staff by electronic mail and other means of electronic communication.
- Access to libraries, information resources, databases, and news from commercial, and non-commercial sources.

Contract # 2019003 fiscal/calendar

Initial service date: 7/1/2018

Final service date: 6/30/2019

- Importation of licensed software or other copyrighted material for fair use or with appropriate permission.
- Administrative, academic, and research-related discussion groups.
- E-commerce activities in support of the administrative and academic programs of participant institutions.

Unacceptable Uses:

Examples of unacceptable use include, but are not limited to, the following:

- Any illegal use of ACOENet, or use in support of illegal activities, is prohibited. Illegal use shall be defined as use that violates local, state and/or federal law. This includes, but is not limited to, the following: stalking others, transmitting or originating any unlawful, fraudulent or defamatory communications, transmitting copyrighted material beyond the scope of fair use without permission of the copyright owner, or any communications where the message or its transmission or distribution, would constitute or would encourage conduct that is a criminal offense.
- Activities that interfere with or disrupt network users, services, or equipment. Such interference or disruption includes, but is not limited to, distribution of unsolicited advertising or mass mailings; "spamming;" propagation of computer worms or viruses; and using ACOENet to make or attempt to make unauthorized entry to other computational, informational or communications devices or resources. For the purpose of this AUP, "unsolicited advertising" includes any transmission that describes goods, products, or services that is initiated by a vendor, provider, retailer, or manufacturer of the described goods, products, or services, or by a third party retained by, affiliated with, or related to the vendor, providers, retailers, or manufacturer.
- Use in furtherance of profit-making activities (consulting for pay, sales or distribution of commercial products or services for profit, etc.) or use by for-profit companies, unless specifically authorized by ACOENet, the K12 HSN Program Steering Committee and CENIC Board of Directors.
- Use in support of partisan political activities.
- Use for private or personal activities that exceed ACOENet related research, instruction, or administrative applications, or when there is personal monetary gain.

Contract # 2019003 fiscal/calendar

Initial service date: 7/1/2018

Final service date: 6/30/2019



Quote ID: 111661

Quote Date: 03/15/18

Contract Period: 08/01/18 - 06/30/19

Valid Until: 05/15/18

Client Information

Account Name: East Bay Innovation Academy	
Address	Client
3400 Malcolm Ave, Oakland, CA 94605 Phone: 510-577-9557	Devin Krugman Email: dkrugman@eastbayia.org Phone: 510-577-9557

Product	Cost	Qty	Total
Achieve3000®'s Pro Differentiated Literacy Solution: up to 675 students <i>(2018-NP-LIT-PRO-D)</i>	\$21,500.00 per site	1	\$21,500.00
Professional Development Services <i>(2018-PDI)</i>	\$2,200.00 per session	1	\$2,200.00
Achieve3000 Implementation Resources for teachers and students.			\$100.00
Full technical and data support			\$225.00
Subtotal:			\$24,025.00
Discount			(\$1,201.25)
ORDER TOTAL:			\$22,823.75

See Next Page for Quote Acceptance



Acceptance

Quote ID: 111661

Achieve3000

Account Name

Signature

Signature

Name, Title

Name, Title

Date

Date

The Complete Signed Quote and Purchase Orders can be sent to:
 Achieve3000
 1985 Cedar Bridge Ave., Suite 3
 Lakewood, NJ 08701
 Fax: 316-221-0718
 Email: orders@achieve3000.com

For questions, please contact your renewal representative, Jennifer Ross.
 Email: jennifer.ross@achieve3000.com
 Phone: 732-523-5660

This quote is governed by and subject to the Achieve3000 terms and conditions at www.achieve3000.com/terms-of-service. By signing this quote, you are agreeing to such terms and conditions.

About Achieve3000®

Achieve3000 is the leading literacy platform in today's blended learning programs, with cloud-based solutions that serve nearly three million students worldwide. Based on decades of scientific research, Achieve3000's patented and proven differentiated instruction for grades PreK-12 and adult education reaches all students at their individual reading levels to accelerate learning, improve high stakes test performance, and drive college and career success.

To explore more options, such as our multi-year quote with LOCKED-IN PRICING for three full years, please contact sales.support@achieve3000.com for an adjusted quote.

Discover all of Achieve3000's research-based solutions by visiting www.achieve3000.com.



Cover Sheet

LCAP Plan and Timeline

Section: III. Academic Excellence
Item: A. LCAP Plan and Timeline
Purpose: Discuss
Submitted by:
Related Material: April 2018 - Apr2018.BoardPacket.AcademicExcellence (1).pptx



EAST BAY
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ACADEMY

Academic Excellence

EBIA Team Updates, April 2018



EAST BAY
INNOVATION
ACADEMY

LCAP Plan and Timeline

LCAP Plan and Timeline

Development Trajectory

April

- Create initial draft
- Workshop with staff for feedback/review

May

- Revise draft
- Workshop with board and families for feedback/review

June

- Finalize document
- Present to board for approval

LCAP Plan and Timeline

Goals and Commitments

1. Provide and maintain basic services for students and school
2. Create a culture of caring and responsibility, where students feel safe and supported.
3. Provide a coherent 21st century program that offers new, innovative and alternative educational experiences.
4. Provide students a rigorous, STEAM based, standards-aligned academic experience and increase the number of students making targeted growth in each core subject area.
5. Maintain very high attendance to ensure school receives state money, via ADA, to succeed.



EAST BAY
INNOVATION
ACADEMY

SY 2018.2019 Staffing Update

SY 18.19 Staffing Update

Staffing Additions

- Teacher – 6 FTE
- IA – 1 FTE
- Leadership – 3 FTE

Staffing Additions

- **May 1st** – Intent to Return to Staff (May 15th deadline)
- **Openings** – Candidates in final hiring stages for all open positions



EAST BAY
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SY 2018.2019 Student Enrollment

SY 18.19 Student Enrollment

Currently Enrolled as of 4.17.18 (595)

- **Grade 6 - 118**
- **Grade 7 - 121**
- **Grade 8 - 119**
- **Grade 9 - 112**
- **Grade 10 - 79**
- **Grade 11 - 46**



EAST BAY
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PBL Curriculum & Intersession

PBL Curriculum & Intersession

Academics Committee Planning Work

SY 2018-2019

- **Goal:** Redesign to address failure rates, demographic performance gaps and executive functioning.
- **Planning:** Drafting for greater academic alignment can be made across grades/subject areas
 - **Common Rubrics** - Used across courses, aligned to learning outcomes
 - **Shared Unit Planning Doc** - Used across all courses, built to align to PBL/BL
 - **Learning Outcomes** - Grading scale 6-12 using Oral communication, written communication, agency, collaboration and knowledge and thinking.
 - **LMS** - Investigate options to ensure LMS is aligned to instructional model (PBL/BL) and policy, used across 6-12

Capstone Pilot

- **Goal:** Prototype aspects of SY 18.19 academics planning for feedback and iteration
- **Planning:** Use common rubrics and learning outcomes in target grades (Upper School & 6th Grade)

PBL Curriculum & Intersession

Intersession Planning Work

*See Intersession Master Arc in Board Packet

Cover Sheet

Project Based Learning Curriculum and the Intersession Model

Section: III. Academic Excellence
Item: D. Project Based Learning Curriculum and the Intersession Model
Purpose: Discuss
Submitted by:
Related Material: April 2018 - Intersession Master Arc - Sheet1 (1).pdf

Interession Master Arc

	6th Grade	7th Grade	8th Grade	9th Grade	10th Grade	11th Grade	12th Grade
Fall							
<i>Theme</i>	Community Service Social & Environmental Justice	Community Service Social & Environmental Justice	Community Service Social & Environmental Justice	College & Career Readiness (Entrepreneurs)	College & Career Readiness (Entrepreneurs)	College and Career Readiness (Beyond High School)	College and Career Readiness (Beyond High School)
<i>Objective</i>	A. Introduce 6th grader to Interession B. Explore Innovator Norms of Citizenship and Leadership, Kindness, and Respect	A. Foster leadership B. Explore Innovator Norms of Citizenship and Leadership, Kindness, and Respect	A. Foster leadership B. Explore Innovator Norms of Citizenship and Leadership, Kindness, and Respect	A. Introduce 9th graders to College and Career Readiness focused interession B. Foster student agency C. Explore Innovator Norms of Conscientiousness, Curiosity, and Perseverance	A. Foster student agency B. Explore Innovator Norms of Conscientiousness, Curiosity, and Perseverance C. Expand students' executive functioning skills	A. Introduce students to college application and grants process B. Explore Innovator Norms of Conscientiousness, Curiosity, and Perseverance C. Expand students' executive functioning skills	A. Support students in finishing and submitting college applications and grants. B. Foster student agency and expand executive functioning skills C. Explore Innovator Norms of Conscientiousness, Curiosity, and Perseverance
<i>Format</i>	-Multiple mini projects -Separate programming from 7/8th -Smaller class sizes	-Partner 3 day projects? -Full 6 day projects -Fill out project interest survey	-Partner 3 day projects? -Full 6 day projects -Fill out project interest survey	-Partner 2-3 day projects? -Full 6 day projects with breakout seminars? -Fill out project application	-Partner 2-3 day projects? -Full 6 day projects with breakout seminars? -Fill out project application	-Partner 2-3 day projects? -Full 6 day projects with breakout seminars? -Fill out project application	TBD
<i>Alt tracks</i>				-Credit Recovery -Lower School TA Internship	-Credit Recovery -Lower School TA Internship -Independent Study Internships	-Credit Recovery -Independent Study Internships	-Credit Recovery -Alt advanced study options -9th/10th grade TA Internship -11th grade college prep mentor internship -Independent Study Internships -Independent Study College visits -Independent Study enrichment trips (must write an essay)
Winter							
<i>Theme</i>	Arts, Engineering, & The Design Thinking Process	Arts, Engineering, & The Design Thinking Process	Arts, Engineering, & The Design Thinking Process	College and Career Readiness (Media and Narrative)	College & Career Readiness (Media and Narrative)	College and Career Readiness (Beyond High School)	College and Career Readiness (Beyond High School)
<i>Objective</i>	A. Introduce theme of arts and engineering combined B. Introduce the Design Thinking process C. Highlight community connection	A. Deep dive into the Design Thinking Process B. Highlight careers and college degrees involved C. Highlight community connection (who is doing this work here)	A. Deep dive into the Design Thinking Process B. Highlight careers and college degrees involved C. Highlight community connection (who is doing this work here)	A. Explore Innovator Norms of Respect, Kindness, and Citizenship and Leadership. B. Focus on telling our story or highlighting the story of an underrepresented viewpoint (group or individual) C. Explore divergent thinkers, community agreements, and leadership.	A. Explore Innovator Norms of Respect, Kindness, and Citizenship and Leadership. B. Focus on telling our story or highlighting the story of an underrepresented viewpoint (group or individual) C. Explore divergent thinkers, community agreements, and leadership.	A. Prep for internships and interviews B. Develop materials for college and internship applications	A. Prep for internships and interviews B. Life skills 101
<i>Format</i>	-Partner 3 day projects -Separate programming from 7/8th -Smaller class sizes -Fill out project interest survey	-Partner 3 day projects? -Full 6 day projects -Fill out project interest survey	-Partner 3 day projects? -Full 6 day projects -Fill out project interest survey	-Partner 2-3 day projects? -Full 6 day projects with breakout seminars? -Fill out project application	-Partner 2-3 day projects? -Full 6 day projects with breakout seminars? -Fill out project application	-Partner 2-3 day projects? -Full 6 day projects with breakout seminars? -Fill out project application	TBD
<i>Alt tracks</i>				-Credit Recovery -Lower School TA Internship	-Credit Recovery -Independent Study Internships	-Credit Recovery -Intro alt advanced study options -Independent Study Internships -Independent Study College visits	-Credit Recovery -Deep dive alt advanced study options -9th/10th grade TA internship -11th grade college prep mentor -Independent Study Internships -Independent Study College visits -Independent Study enrichment trips (must write an essay)
Spring							
<i>Theme</i>	Back to the Wilderness	Back to the Wilderness	Back to the Wilderness	Back to the Wilderness	Back to the Wilderness	TBD	TBD
<i>Objective</i>	A. Unplug from technology to reconnect B. Environmental studies, SEL, team building C. Learn non-digital skills D. Identify students/families needing additional support around this theme E. Look back at the changes over the year F. Look ahead to what comes next G. Celebrate!	A. Unplug from technology to reconnect B. Environmental studies, SEL, team building C. Learn non-digital skills D. Foster leadership E. Tone set/ group agreements for being 8th graders and the impact students would like to have F. Celebrate!	A. Unplug from technology to reconnect B. Environmental studies, SEL, team building C. Learn non-digital skills D. Support transition to HS E. Be in community with 8th grade crew for last time F. Celebrate finishing MS!	A. Unplug from technology to reconnect B. Environmental studies, SEL, team building C. Learn non-digital skills D. Look back at changes over the year E. Look ahead to what comes next F. Identify students/families needing additional support around this theme G. Celebrate!	A. Unplug from technology to reconnect B. Environmental studies, SEL, team building C. Learn non-digital skills D. Look ahead to what comes next. toneset/ group agreements for being 11th graders and the impact students would like to have E. Foster leadership (transition to Upper Class) F. Celebrate!	A. Unplug from technology to reconnect B. Environmental studies, SEL, team building C. Learn non-digital skills D. Toneset/ group agreements for being 12th graders and the impact students would like to have E. Foster leadership (transition to Upper Class) F. Celebrate!	A. TBD B. Support transition to college/ beyond HS C. Be in community with 12th grade crew for last time D. Celebrate finishing HS!
<i>Format</i>	-Two day, one night overnight -On site program for rest of week -Four days -Led by advisors (in advisory groups) -Advisory generated sub-theme and group project	-Two day, one night overnight -On site program for rest of week -Four days -Led by advisors (in advisory groups) -Advisory generated sub-theme and group project	-Three day, two night overnight -On site program for rest of week -Four days -Led by advisors (in advisory groups) -Advisory generated sub-theme and group project	-Two day, one night overnight -On site program for rest of week -Two days -Led by advisors (in advisory groups) -Advisory generated sub-theme and group project	-Three day, two night overnight -On site program for rest of week -Three days -Led by advisors (in advisory groups) -Advisory generated sub-theme and group project	TBD	TBD
<i>Alt tracks</i>	-Dept 42 opt-in alt day trip(?) -Programming to explore theme/opt-out choice with students/ families that opt-out (?)	-Dept 42 opt-in alt day trip(?) -Programming to explore theme/opt-out choice with students/ families that opt-out (?)	-Dept 42 opt-in alt day trip (?) -Promotion prep				

Cover Sheet

Year to Date Finance Update

Section: IV. Finance and Development
Item: A. Year to Date Finance Update
Purpose: Discuss
Submitted by:
Related Material: EBIA-17-18 MAR Financials CF 2018.04.18.pdf
EBIA-17-18 MAR Financials YTD 2018.04.18.pdf
EBIA_financial summary for the board_Mar 2018.pdf

East Bay Innovation Academy

Monthly Cash Forecast
As of March close

	2017/18												Forecast	AP/AR
	Actual & Projected													
	Jul Actual	Aug Actual	Sep Actual	Oct Actual	Nov Actual	Dec Actual	Jan Actual	Feb Actual	Mar Actual	Apr Projected	May Projected	Jun Projected		
Beginning Cash	399,540	387,492	215,785	275,562	174,378	131,435	134,763	178,358	252,361	247,493	355,512	488,539		
Revenue														
LCFF Entitlement	-	166,586	368,789	330,427	273,869	273,869	332,119	272,891	438,129	316,417	335,312	335,312	3,835,086	391,367
Federal Income	-	-	2,227	8,217	1,941	5,796	21,429	-	5,772	36,621	11,526	14,717	141,082	32,836
Other State Income	10,026	9,925	18,091	17,879	17,990	82,347	122,086	57,843	29,982	71,184	114,410	26,667	764,295	185,864
Local Revenues	0	10,892	43,086	(504)	72,854	807	37	20,134	1,348	1,792	26,274	1,792	178,513	-
Fundraising and Grants	1,101	16,496	7,152	26,327	34,743	26,672	7,467	207,391	9,094	56,852	56,852	56,852	507,000	-
Total Revenue	11,128	203,899	439,345	382,346	401,397	389,491	483,139	558,259	484,325	482,866	544,374	435,340	5,425,976	610,067
Expenses														
Compensation & Benefits	108,763	298,002	326,531	300,654	302,260	287,420	314,224	292,655	294,734	330,723	290,248	256,654	3,402,867	-
Books & Supplies	60,408	56,713	10,994	3,988	21,372	6,442	15,461	10,442	11,965	16,038	15,051	15,051	243,925	-
Services & Other Operating Expenses	66,157	95,251	90,721	189,023	175,132	103,914	169,073	135,748	247,308	69,352	122,568	180,964	1,768,159	122,947
Capital Outlay	-	12,175	1,236	(13,411)	267	-	(267)	-	-	-	-	-	-	-
Total Expenses	235,328	462,142	429,482	480,254	499,031	397,777	498,491	438,845	554,007	416,114	427,866	452,669	5,414,951	122,947
Operating Cash Inflow (Outflow)	(224,200)	(258,242)	9,863	(97,908)	(97,633)	(8,285)	(15,352)	119,414	(69,681)	66,752	116,508	(17,329)	11,025	487,120
Revenues - Prior Year Accruals	329,290	99,493	686	17,501	-	-	40,112	(32,766)	-	33,080	-	-	-	-
Expenses - Prior Year Accruals	(838)	(0)	-	(1,882)	(31,563)	-	(31,778)	33,744	-	-	-	-	-	-
Accounts Receivable - Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Accounts Payable - Current Year	(88,497)	(25,579)	37,397	(19,010)	82,920	8,451	47,317	(50,142)	52,488	-	-	-	-	-
Summerholdback for Teachers	(73,542)	12,622	11,832	8,448	11,666	11,494	11,630	12,086	12,325	16,520	16,520	16,520	-	-
Loans Payable (Current)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Loans Payable (Long Term)	-	-	-	(8,333)	(8,333)	(8,333)	(8,333)	(8,333)	-	(8,334)	-	-	-	-
Capital Leases Payable	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Long Term Debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenditure & Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Balance Sheet Changes	45,740	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash	387,492	215,785	275,562	174,378	131,435	134,763	178,358	252,361	247,493	355,512	488,539	487,730		

East Bay Innovation Academy
 Budget vs. Actuals
 As of March close

	Actual			Budget vs. Actual				Budget					% of Forecast Spent
	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)	Forecast Remaining	
SUMMARY													
Revenue													
LCFF Entitlement	332,119	272,891	438,129	2,456,679	2,426,070	30,609	3,840,102	3,838,893	3,835,086	(3,807)	(5,015)	1,378,407	64%
Federal Revenue	21,429	-	5,772	45,382	27,795	17,587	299,520	142,862	141,082	(1,781)	(158,438)	95,700	32%
Other State Revenues	122,086	57,843	29,982	366,169	333,207	32,963	602,853	765,166	764,295	(871)	161,443	398,126	48%
Local Revenues	37	20,134	1,348	148,655	36,235	112,420	166,498	177,865	178,513	648	12,015	29,858	83%
Fundraising and Grants	7,467	207,391	9,094	336,444	191,030	145,414	612,900	527,000	507,000	(20,000)	(105,900)	170,556	66%
Total Revenue	483,139	558,259	484,325	3,353,329	3,014,336	338,993	5,521,872	5,451,787	5,425,976	(25,810)	(95,896)	2,072,647	62%
Expenses													
Compensation and Benefits	314,224	292,655	294,734	2,525,242	2,608,800	83,558	3,477,487	3,409,101	3,402,867	6,234	74,620	877,625	74%
Books and Supplies	15,461	10,442	11,965	197,785	211,574	13,789	243,086	240,925	243,925	(3,000)	(839)	46,140	81%
Services and Other Operating Expenditures	169,073	135,748	247,308	1,272,328	1,317,612	45,284	1,800,448	1,798,167	1,768,159	30,008	32,289	495,831	72%
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	498,758	438,845	554,007	3,995,355	4,137,986	142,631	5,521,021	5,448,193	5,414,951	33,242	106,070	1,419,596	74%
Operating Income	(15,619)	119,414	(69,681)	(642,026)	(1,123,650)	481,624	851	3,594	11,025	7,432	10,174	653,051	
Fund Balance													
Beginning Balance (Unaudited)	(178,183)	(193,802)	(74,388)	497,956	497,956		459,820	497,956	497,956				
Audit Adjustment				(33,445)	(33,445)		-	(33,445)	(33,445)				
Beginning Balance (Audited)				464,512	464,512		459,820	464,512	464,512				
Operating Income	(15,619)	119,414	(69,681)	(642,026)	(1,123,650)		851	3,594	11,025				
Ending Fund Balance	(193,802)	(74,388)	(144,070)	(177,514)	(659,138)		460,671	468,105	475,537				
Capital Outlay	(267)	-	-	-	-		-	-	-				

East Bay Innovation Academy

Budget vs. Actuals
As of March close

Detail	Actual			Budget vs. Actual			Budget					% of Forecast Spent	
	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)		Forecast Remaining
Enrollment Breakdown	M6	M7	M8										
6		121	121	119			124	123	123	-	(1)		
7		119	118	117			121	121	121	-	-		
8		119	119	118			119	120	120	-	1		
9		77	77	76			78	77	77	-	(1)		
10		47	45	33			52	51	51	-	(1)		
Enrollment Summary													
4-6		121	121	119			124	123	123	-	(1)		
7-8		238	237	235			240	241	241	-	1		
9-12		124	122	109			130	128	128	-	(2)		
Total Enrolled		483	480	463			494	492	492	-	(2)		
ADA %													
4-6		97.1%	94.0%	95.9%			97%	97%	96%				
7-8		97.3%	95.4%	96.7%			96%	96%	96%				
9-12		92.6%	88.7%	92.6%			93%	93%	93%				
Average		96.0%	93.3%	95.5%			95%	95%	95%				
ADA													
4-6		118.3	113.7	114.45			120.3	119.3	118.1				
7-8		231.3	226.8	226.75			230.4	231.4	231.4				
9-12		115.1	108.8	111.25			120.9	119.0	119.0				
Total ADA		464.7	449.2	452.5			471.6	469.7	468.5				
Demographic Information		P-2	468.716										
Prior Year													
ADA (P-2)							404	404	404				
CALPADS Enrollment (for unduplicated % calc)							419	419	419				
# Unduplicated Count (CALPADS)							94	94	94				
# Free & Reduced Lunch (FRL) (CALPADS)							58	58	58				
# ELL (CALPADS)							21	21	21				
Current Year													
CALPADS Enrollment (for unduplicated % calc)							494	497	497				
# Unduplicated Count (CALPADS)							103	131	131				
# Free & Reduced Lunch (FRL) (CALPADS)							68	69	69				
# ELL (CALPADS)							25	25	25				
New Students							75	73	73				

East Bay Innovation Academy

Budget vs. Actuals

As of March close

	Actual			Budget vs. Actual			Budget						% of Forecast Spent
	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)	Forecast Remaining	
REVENUE													
LCFF Entitlement													
8011 Charter Schools LCFF - State Aid	237,549	199,624	261,252	1,665,621	1,596,211	69,410	2,669,169	2,536,848	2,530,875	(5,972)	(138,293)	865,254	66%
8012 Education Protection Account Entitlement	20,325	-	-	40,651	40,651	-	94,316	93,942	93,696	(246)	(620)	53,045	43%
8019 State Aid - Prior Years	-	(978)	6,553	5,575	-	5,575	-	-	5,575	5,575	5,575	-	100%
8096 Charter Schools in Lieu of Property Taxes	74,245	74,245	170,324	744,832	789,208	(44,376)	1,076,617	1,208,104	1,204,940	(3,164)	128,323	460,108	62%
SUBTOTAL - LCFF Entitlement	332,119	272,891	438,129	2,456,679	2,426,070	30,609	3,840,102	3,838,893	3,835,086	(3,807)	(5,015)	1,378,407	64%
8100 Federal Revenue													
8181 Special Education - Entitlement	-	-	-	-	-	-	52,375	54,156	52,375	(1,781)	-	52,375	0%
8182 Special Education Reimbursement	5,733	-	-	11,529	-	11,529	198,048	39,610	39,610	-	(158,438)	28,081	29%
8220 Child Nutrition Programs	3,717	-	-	7,885	11,362	(3,477)	16,232	16,232	16,232	-	-	8,347	49%
8291 Title I	10,382	-	3,870	20,871	13,237	7,634	26,474	26,474	26,474	-	-	5,603	79%
8292 Title II	1,597	-	1,902	5,097	3,196	1,902	6,391	6,391	6,391	-	-	1,294	80%
SUBTOTAL - Federal Income	21,429	-	5,772	45,382	27,795	17,587	299,520	142,862	141,082	(1,781)	(158,438)	95,700	32%
8300 Other State Revenues													
8319 Other State Apportionments - Prior Years	6,713	(25)	-	6,879	134	6,745	191	6,904	6,904	-	6,713	25.00	100%
8381 Special Education - Entitlement (State)	17,864	24,868	24,868	158,906	137,390	21,516	242,392	241,431	240,799	(632)	(1,593)	81,893	66%
8382 Special Education Reimbursement (State)	35,523	33,000	5,114	110,100	-	110,100	71,280	241,490	241,490	-	170,210	131,390	46%
8520 Child Nutrition - State	245	-	-	523.45	1,200	(677)	2,001	2,943	2,943	-	942	2,419	18%
8545 School Facilities Apportionments	38,326	-	-	38,326	64,249	(25,923)	128,498	113,329	113,329	-	(15,169)	75,003	34%
8550 Mandated Cost Reimbursements	-	-	-	28,020	69,362	(41,342)	69,362	67,945	67,945	-	(1,417)	39,925	41%
8560 State Lottery Revenue	23,415	-	-	23,415	19,084	4,331	89,129	91,124	90,885	(239)	1,757	67,470	26%
8590 All Other State Revenue	-	-	-	-	41,788	(41,788)	-	-	-	-	-	-	-
SUBTOTAL - Other State Income	122,086	57,843	29,982	366,169	333,207	32,963	602,853	765,166	764,295	(871)	161,443	398,126	48%
8600 Other Local Revenue													
8634 Food Service Sales	-	2,252	700	8,394	5,602	2,792	8,003	13,770	13,770	-	5,768	5,376	61%
8660 Interest	0	0	0	1	1	0	1	1	1	-	-	0.03	98%
8690 Other Local Revenue	37	17,291	648	18,776	7,410	11,366	14,820	18,128	18,776	648	3,956	-	100%
8699 All Other Local Revenue	-	591	-	9,283	6,084	3,199	8,692	9,283	9,283	-	591	-	100%
8701 Oakland Measure N	-	-	-	112,200	-	112,200	110,500	112,200	112,200	-	1,700	-	100%
8703 Oakland Measure G1	-	-	-	-	17,137	(17,137)	24,482	24,482	24,482	-	-	24,482	0%
8999 Uncategorized Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
SUBTOTAL - Local Revenues	37	20,134	1,348	148,655	36,235	112,420	166,498	177,865	178,513	648	12,015	29,858	83%
8800 Donations/Fundraising													
8801 Donations - Parents	6,864	2,749	12,885	86,632	121,030	(34,398)	172,900	113,000	93,000	(20,000)	(79,900)	6,368	93%
8802 Donations - Private	578	204,642	(3,791)	249,681	35,000	214,681	390,000	394,000	394,000	-	4,000	144,319	63%
8803 Fundraising	25	-	-	131	35,000	(34,869)	50,000	20,000	20,000	-	(30,000)	19,869	1%
SUBTOTAL - Fundraising and Grants	7,467	207,391	9,094	336,444	191,030	145,414	612,900	527,000	507,000	(20,000)	(105,900)	170,556	66%
TOTAL REVENUE	483,139	558,259	484,325	3,353,329	3,014,336	338,993	5,521,872	5,451,787	5,425,976	(25,810)	(95,896)	2,072,647	62%

East Bay Innovation Academy
Budget vs. Actuals
As of March close

	Actual			Budget vs. Actual			Budget						% of Forecast Spent	
	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)	Forecast Remaining		
EXPENSES														
Compensation & Benefits														
1000	Certificated Salaries													
1100	Teachers Salaries	135,210	136,569	140,571	1,130,794	1,166,959	36,165	1,538,352	1,463,700	1,463,700	-	74,652	332,906	77%
1103	Teacher - Substitute Pay	353	400	770	2,610	6,653	4,042	10,645	5,988	5,988	-	4,657	3,377	44%
1111	Teacher - Bonus	-	-	-	-	-	-	28,998	28,998	28,998	-	-	28,998	0%
1148	Teacher - Special Ed	16,809	18,127	18,127	136,914	121,968	(14,946)	153,450	183,811	183,811	-	(30,361)	46,898	74%
1150	Teacher - Summer School	-	-	-	-	13,200	13,200	13,200	13,200	13,200	-	-	13,200	0%
1300	Certificated Supervisor & Administrator Salaries	11,158	11,158	11,158	111,992	118,752	6,761	159,100	145,355	145,355	-	13,745	33,363	77%
1311	Cert Admin - DESEL, Curr. Instr.	21,501	19,398	20,321	194,728	193,508	(1,221)	258,010	254,677	254,677	-	3,333	59,949	76%
1322	Cert Admin - Bonus	-	-	-	-	-	-	12,297	12,297	12,297	-	-	12,297	0%
SUBTOTAL - Certificated Employees		185,032	185,653	190,948	1,577,038	1,621,039	44,002	2,174,051	2,108,025	2,108,025	-	66,027	530,987	75%
2000 Classified Salaries														
2104	Classified - SPED	9,132	9,996	9,739	101,488	96,029	(5,459)	132,352	156,569	156,569	-	(24,217)	55,081	65%
2105	Classified - Intersession	5,833	5,833	5,833	42,033	41,686	(347)	59,186	59,186	59,186	-	-	17,153	71%
2300	Classified Supervisor & Administrator Salaries	16,160	17,083	17,083	128,595	133,733	5,139	181,783	181,783	181,783	-	-	53,189	71%
2311	Classified Admin - Bonus	-	-	-	-	-	-	3,750	3,750	3,750	-	-	3,750	0%
2400	Classified Clerical & Office Salaries	9,439	8,805	9,532	80,216	78,829	(1,387)	106,060	105,409	99,682	5,727	6,378	19,465	80%
2401	Classified Clerical & Office Salaries - Bonus	-	-	-	-	-	-	6,120	6,120	6,120	-	-	6,120	0%
2402	Classified Clerical & Office Salaries - Community Engage	5,079	2,177	2,449	45,080	53,063	7,982	70,750	60,138	60,138	-	10,613	15,057	75%
2905	Other Classified - After School	3,591	5,163	4,329	40,377	40,572	195	57,960	57,960	57,960	-	-	17,583	70%
2928	Other Classified - Food	970	1,535	1,616	10,342	11,312	970	16,160	16,160	16,160	-	-	5,818	64%
SUBTOTAL - Classified Employees		50,205	50,594	50,580	448,131	455,224	7,093	634,122	647,075	641,347	5,727	(7,226)	193,216	70%
3000 Employee Benefits														
3100	STRS	26,157	26,202	26,642	217,547	225,771	8,224	302,792	302,535	302,535	-	257	84,988	72%
3300	OASDI-Medicare-Alternative	6,733	6,631	6,757	62,081	63,142	1,061	85,091	81,156	80,718	438	4,374	18,636	77%
3400	Health & Welfare Benefits	37,102	17,587	19,175	179,622	189,033	9,412	226,840	215,498	215,498	-	11,342	35,876	83%
3500	Unemployment Insurance	6,334	1,848	661	17,337	20,892	3,555	20,892	21,752	21,752	-	(859)	4,415	80%
3600	Workers Comp Insurance	2,662	5,351	(30)	23,486	33,698	10,212	33,698	33,061	32,992	69	706	9,507	71%
3700	Retiree Benefits	-	(1,211)	-	-	-	-	-	-	-	-	-	-	-
SUBTOTAL - Employee Benefits		78,988	56,408	53,206	500,073	532,537	32,464	669,314	654,002	653,495	507	15,819	153,422	77%

East Bay Innovation Academy

Budget vs. Actuals
As of March close

	Actual			Budget vs. Actual				Budget					% of Forecast Spent
	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)	Forecast Remaining	
4000 Books & Supplies	-	-	-										
4100 Approved Textbooks & Core Curricula Materials	-	-	1,945	5,444	10,831	5,387	11,605	11,550	11,550	-	55	6,106	47%
4200 Books & Other Reference Materials	296	105	-	1,281	2,337	1,056	2,337	2,240	2,240	-	97	959	57%
4300 Materials & Supplies	1,121	446	204	13,351	15,570	2,219	15,570	15,507	15,507	-	63	2,156	86%
4320 Educational Software	4,196	-	-	39,707	46,667	6,959	50,000	45,000	45,000	-	5,000	5,293	88%
4326 Art & Music Supplies	-	-	(47)	(47)	-	47	-	-	-	-	-	47	
4330 Office Supplies	2,676	1,115	1,811	13,031	13,338	308	17,784	17,712	17,712	-	72	4,682	74%
4352 Quest (After School)	837	1,692	1,270	5,340	1,913	(3,428)	2,550	4,070	7,070	(3,000)	(4,520)	1,730	76%
4400 Noncapitalized Equipment	-	-	264	922	8,891	7,969	11,854	3,854	3,854	-	8,000	2,932	24%
4410 Classroom Furniture, Equipment & Supplies	-	-	-	11,739	15,273	3,534	16,364	14,364	14,364	-	2,000	2,625	82%
4420 Computers (individual items less than \$5k)	140	-	625	56,722	53,758	(2,964)	57,190	56,958	56,958	-	232	236	100%
4423 Staff Computers	-	-	-	519	8,030	7,511	8,543	1,543	1,543	-	7,000	1,024	34%
4430 Non Classroom Related Furniture, Equipment & Supplies	-	1,631	294	6,637	6,207	(431)	8,275	8,275	8,275	-	-	1,638	80%
4710 Student Food Services	6,135	5,453	5,599	42,521	28,010	(14,511)	40,014	58,852	58,852	-	(18,838)	16,331	72%
4720 Other Food	61	-	-	619	750	131	1,000	1,000	1,000	-	-	381	62%
SUBTOTAL - Books and Supplies	15,461	10,442	11,965	197,785	211,574	13,789	243,086	240,925	243,925	(3,000)	(839)	46,140	81%

East Bay Innovation Academy

Budget vs. Actuals

As of March close

	Actual			Budget vs. Actual				Budget				% of Forecast Spent	
	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)		Forecast Remaining
5000 Services & Other Operating Expenses													
5220 Travel and Lodging	569	-	-	1,001	1,704	703	2,435	2,333	2,333	-	101	1,332	43%
5300 Dues & Memberships	260	250	255	6,889	4,320	(2,569)	6,172	7,672	7,672	-	(1,500)	783	90%
5450 Insurance - Other	2,690	-	5,380	29,589	32,629	3,040	32,629	32,497	32,497	-	132	2,908	91%
5515 Janitorial, Gardening Services & Supplies	13,239	8,375	6,658	58,692	80,500	21,808	115,000	95,000	87,000	8,000	28,000	28,308	67%
5535 Utilities - All Utilities	11,101	3,916	9,631	53,075	77,845	24,770	103,793	68,793	68,793	-	35,000	15,718	77%
5610 Rent	14,391	14,391	14,391	122,324	113,329	(8,994)	151,106	151,106	151,106	-	-	28,782	81%
5611 Prop 39 Related Costs	-	31,393	31,393	94,179	94,848	669	126,464	125,952	125,952	-	512	31,773	75%
5615 Repairs and Maintenance - Building	1,394	118	-	23,239	14,157	(9,081)	20,225	23,525	23,525	-	(3,300)	286	99%
5616 Repairs and Maintenance - Computers	155	-	-	22,014	11,000	(11,014)	22,000	22,315	22,315	-	(315)	301	99%
5803 Accounting Fees	1,945	-	-	7,207	4,202	(3,005)	8,405	10,000	10,000	-	(1,595)	2,793	72%
5809 Banking Fees	46	16	35	651	626	(25)	834	834	834	-	-	184	78%
5810 Intersession	2,893	779	32,011	73,250	79,388	6,138	105,850	105,300	105,300	-	550	32,050	70%
5812 Business Services	7,000	-	14,000	63,000	63,000	-	84,000	84,000	84,000	-	-	21,000	75%
5815 Consultants - Instructional	-	-	-	10,779	35,000	24,221	35,000	30,000	30,000	-	5,000	19,221	36%
5820 Consultants - Non Instructional - Custom 1	250	-	-	10,176	7,000	(3,176)	10,000	10,200	10,200	-	(200)	24	100%
5824 District Oversight Fees	-	-	-	-	28,801	28,801	38,401	38,389	38,351	38	50	38,351	0%
5836 Fingerprinting	64	-	59	1,552	1,231	(320)	1,319	1,501	1,552	(50)	(232)	0.00	100%
5839 Fundraising Expenses	297	-	39	1,314	10,553	9,239	15,076	15,076	15,076	-	-	13,761.92	9%
5843 Interest - Loans Less than 1 Year	23	22	-	277	-	(277)	360	360	360	-	-	83	77%
5845 Legal Fees	2,970	4,955	1,574	67,883	47,460	(20,423)	67,800	87,800	82,800	5,000	(15,000)	14,917	82%
5851 Marketing and Student Recruiting	126	55	-	1,978	1,339	(640)	1,913	1,902	1,978	(77)	(66)	-	100%
5857 Payroll Fees	249	354	373	3,507	3,121	(386)	4,162	5,200	5,200	-	(1,038)	1,693	67%
5860 Printing and Reproduction	-	-	-	-	132	132	189	189	189	-	-	189	0%
5863 Professional Development	2,240	1,228	1,372	21,072	21,685	613	28,913	28,913	28,913	-	-	7,841	73%
5866 SPED MH Day/NPS Services	25,572	32,962	30,134	212,537	251,907	39,370	335,876	355,876	335,876	20,000	-	123,339	63%
5869 Special Education Contract Instructors	76,956	21,065	90,157	256,016	226,423	(29,592)	323,462	323,462	323,462	-	-	67,446	79%
5872 Special Education Encroachment	-	-	-	-	-	-	11,791	11,823	11,727	97	64	11,727	0%
5875 Staff Recruiting	627	54	254	3,352	3,081	(271)	4,402	4,402	4,402	-	-	1,050.04	76%
5878 Student Assessment	-	22	-	5,797	7,000	1,203	10,000	10,000	10,000	-	-	4,203	58%
5880 Student Health Services	-	-	-	396	278	(119)	396	396	396	-	-	-	100%
5881 Student Information System	-	-	-	16,926	15,000	(1,926)	20,000	17,000	17,000	-	3,000	74	100%
5884 Substitutes	6,855	14,411	6,728	46,582	25,935	(20,647)	37,050	49,820	52,820	(3,000)	(15,770)	6,238	88%
5887 Technology Services	-	349	213	27,085	33,275	6,191	47,536	32,536	32,536	-	15,000	5,451	83%
5899 Miscellaneous Operating Expenses	(3,801)	-	-	1,103	-	(1,103)	-	1,103	1,103	-	(1,103)	-	100%
5900 Communications	962	1,034	2,663	27,591	19,770	(7,821)	26,360	41,360	41,360	-	(15,000)	13,769	67%
5915 Postage and Delivery	-	-	(11)	1,297	1,071	(226)	1,530	1,530	1,530	-	-	233	85%
SUBTOTAL - Services & Other Operating Exp.	169,073	135,748	247,308	1,272,328	1,317,612	45,284	1,800,448	1,798,167	1,768,159	30,008	32,289	495,831	72%

East Bay Innovation Academy

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As of March close

	Actual			Budget vs. Actual				Budget				% of Forecast Spent	
	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)		Forecast Remaining
6000 Capital Outlay													
6100 Sites & Improvement of Sites	(267)	-	-	-	-	-	-	-	-	-	-	-	-
6200 Buildings & Improvement of Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-
6300 School Libraries	-	-	-	-	-	-	-	-	-	-	-	-	-
6400 Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
6410 Computers (capitalizable items)	-	-	-	-	-	-	-	-	-	-	-	-	-
6420 Furniture (capitalizable items)	-	-	-	-	-	-	-	-	-	-	-	-	-
6430 Other Equipment (capitalizable items)	-	-	-	-	-	-	-	-	-	-	-	-	-
6500 Equipment Replacement	-	-	-	-	-	-	-	-	-	-	-	-	-
SUBTOTAL - Capital Outlay	(267)	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENSES	498,491	438,845	554,007	3,995,355	4,137,986	142,631	5,521,021	5,470,418	5,414,951	33,242	106,070	1,419,596	74%
6900 Total Depreciation (includes Prior Years)	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENSES including Depreciation	498,758	438,845	554,007	3,995,355	4,137,986	142,631	5,521,021	5,470,418	5,414,951	33,242	106,070	1,419,596	74%



Financial Update SY 2017-18

EBIA, April 2018

Agenda

- YTD actuals
- Current forecast for FY 2017-18
- MYP draft

Expenses High in March

- Revenues: P1 apportionment disbursement began in March (YTD 62% of forecast received)
- Expenses: Bump in March (YTD 74% of forecast spent)
 - Prop 39 (\$31K)
 - SPED (\$90K services, \$30K NPS)
 - Feb Intersession (\$32K)

	Jan	Feb	Mar	Actual YTD	Budget YTD	Variance (YTD less Budget)
SUMMARY						
Revenue						
LCFF Entitlement	332,119	272,891	438,129	2,456,679	2,426,070	30,609
Federal Revenue	21,429	-	5,772	45,382	27,795	17,587
Other State Revenues	122,086	57,843	29,982	366,169	333,207	32,963
Local Revenues	37	20,134	1,348	148,655	36,235	112,420
Fundraising and Grants	7,467	207,391	9,094	336,444	191,030	145,414
Total Revenue	483,139	558,259	484,325	3,353,329	3,014,336	338,993
Expenses						
Compensation and Benefits	314,224	292,655	294,734	2,525,242	2,608,800	83,558
Books and Supplies	15,461	10,442	11,965	197,785	211,574	13,789
Services and Other Operating Expenditures	169,073	135,748	247,308	1,272,328	1,317,612	45,284
Depreciation	-	-	-	-	-	-
Total Expenses	498,758	438,845	554,007	3,995,355	4,137,986	142,631
Operating Income	(15,619)	119,414	(69,681)	(642,026)	(1,123,650)	481,624

FY 17-18 Forecast: reacting to ADA trend

- Preliminary P2 ADA at 468 (down from previous forecast of 469.7)
- P1 was 477.47
- Revenue impact since revised budget: -\$96K
- Expenses trimmed since revised budget: -\$106K
- Fundraising forecast remaining: \$170K

	Revised Budget	Previous Month's Forecast	Current Forecast	(Previous vs. Current Forecast)	Variance (Budget vs. Current Forecast)	Forecast Remaining
SUMMARY						
Revenue						
LCFF Entitlement	3,840,102	3,838,893	3,835,086	(3,807)	(5,015)	1,378,407
Federal Revenue	299,520	142,862	141,082	(1,781)	(158,438)	95,700
Other State Revenues	602,853	765,166	764,295	(871)	161,443	398,126
Local Revenues	166,498	177,865	178,513	648	12,015	29,858
Fundraising and Grants	612,900	527,000	507,000	(20,000)	(105,900)	170,556
Total Revenue	5,521,872	5,451,787	5,425,976	(25,810)	(95,896)	2,072,647
Expenses						
Compensation and Benefits	3,477,487	3,409,101	3,402,867	6,234	74,620	877,625
Books and Supplies	243,086	240,925	243,925	(3,000)	(839)	46,140
Services and Other Operating Expenditures	1,800,448	1,798,167	1,768,159	30,008	32,289	495,831
Depreciation	-	-	-	-	-	-
Total Expenses	5,521,021	5,448,193	5,414,951	33,242	106,070	1,419,596
Operating Income	851	3,594	11,025	7,432	10,174	653,051

MYP: Enrollment Projections

- FY 2019: Enrolling 120 each 6th-8th; 9th shy of 120
- FY 2021 will also be below capacity (12th grade)
- Attendance: 96% for lower, 92% for upper
- FRL: 26%

BUDGET	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
6 th	135	116	114	119	116	115	115	115	115
7 th	75	131	116	117	116	115	115	115	115
8 th		95	125	118	116	115	115	115	115
9 th			61	77	95	115	115	115	115
10 th				46	75	110	110	115	115
11 th					45	70	110	110	110
12 th						45	70	110	110
TOTAL	210	342	416	477	563	690	750	795	795



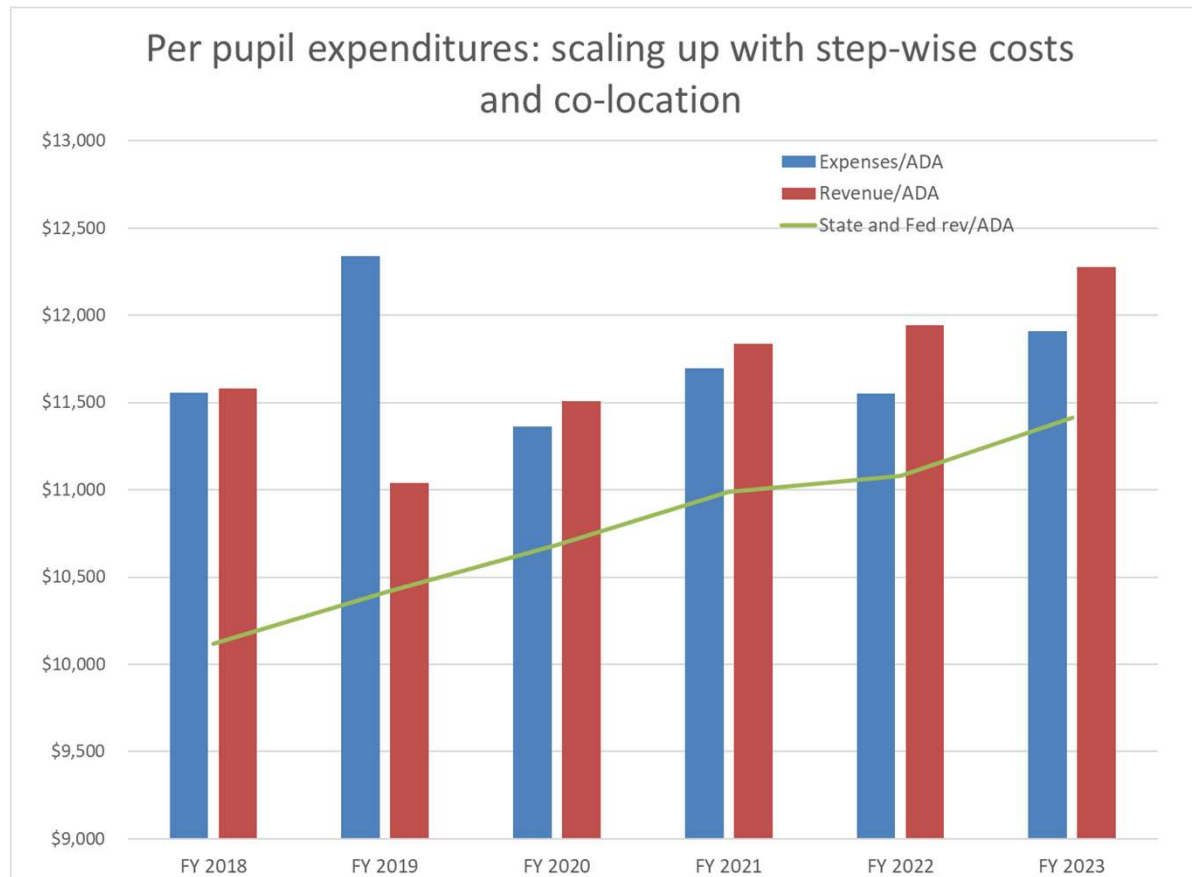
MYP: Staffing Projections

- Adding a cohort of teachers over next 3 years at upper school
 - Scaling up challenges with electives
- Admin structure fully staffed at both campuses in FY 2019
- Staffing reaches capacity in FY 2021
- SPED needs projected to grow with enrollment
- Benefit costs increasing

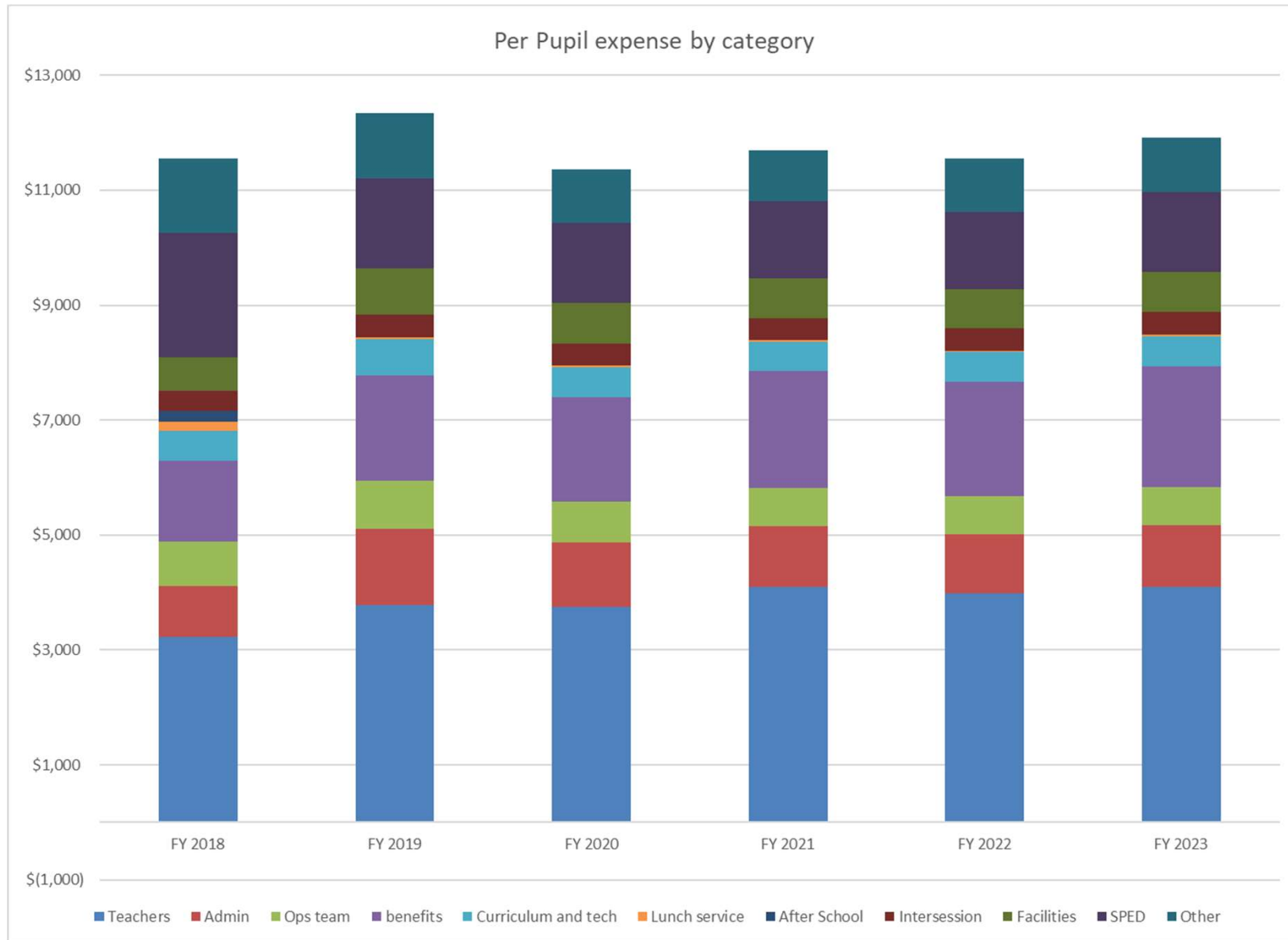
	17-18	18-19	19-20	20-21
Teachers	24 FTE	29 FTE	34 FTE	39 FTE
Admin	3 FTE (DII, DESEL)	7 FTE (DII, DESEL, Sp Pop, College Readiness)	7 FTE	7 FTE
SPED	8 FTE	9-10 FTE (with SDC)	9-10 FTE	10.5 FTE
Programs	1.5 FTE (Quest, Intersession)	1 FTE	1 FTE	1 FTE
Operations	5.5 FTE	6 FTE	6 FTE	6 FTE

Tight Balance: Relying on ADA while building Upper School

- Near-full commitment of resources in advance is challenging with non-variable costs
- Funding growth and facilities will require solid program and extra cash
- Expenses at capacity in FY 2021; revenues at capacity in FY 2022



Shifting expenditures: SPED, admin, ops, facilities, benefits



FY 2019: currently projecting gap

- Upside potential
 - ADA (+20 would increase rev by \$200K)
 - One-time funds (\$140K)
 - Program changes (\$240K)
 - Facility use agreements
- Downside potential
 - ADA
 - SPED unknown
 - Macro-economic pressure
 - Building project impact

Cover Sheet

Financial Multi-Year Plan Update

Section: IV. Finance and Development
Item: B. Financial Multi-Year Plan Update
Purpose: Discuss
Submitted by:
Related Material: EBIA-MYP DRAFT-2018.04.18.pdf

East Bay Innovation Academy
Multiyear Budget Summary DRAFT

	2017/18	2018/19	2018/19	2019/20	2020/21	2021/22	2022/23
	Current Forecast	Preliminary Budget	Notes	Preliminary Budget	Preliminary Budget	Preliminary Budget	Preliminary Budget
SUMMARY							
Revenue							
LCFF Entitlement	3,835,086	4,582,193		5,859,759	6,583,345	7,226,204	7,451,930
Federal Revenue	141,082	82,200		94,628	116,805	127,875	136,560
Other State Revenues	764,295	875,025		973,900	1,035,216	902,927	917,972
Local Revenues	178,513	148,618		331,809	384,339	423,857	424,194
Fundraising and Grants	507,000	184,450		203,500	212,500	219,250	219,250
Total Revenue	5,425,976	5,872,486		7,463,596	8,332,205	8,900,113	9,149,906
Expenses							
Compensation and Benefits	3,402,867	4,593,519		5,277,221	6,092,268	6,337,531	6,556,315
Books and Supplies	243,925	280,219		270,320	296,086	356,147	363,269
Services and Other Operating Expenditures	1,768,159	1,688,831		1,822,964	1,844,034	1,914,846	1,954,301
Depreciation	-	-		-	-	-	-
Total Expenses	5,414,951	6,562,569		7,370,506	8,232,389	8,608,524	8,873,885
Operating Income	11,025	(690,083)		93,090	99,817	291,590	276,021
Fund Balance							
Beginning Balance (Unaudited)	497,956	475,537		(214,546)	(121,456)	(21,639)	269,951
Audit Adjustment	(33,445)	-		-	-	-	-
Beginning Balance (Audited)	464,512	475,537		(214,546)	(121,456)	(21,639)	269,951
Operating Income	11,025	(690,083)		93,090	99,817	291,590	276,021
Ending Fund Balance (including Depreciation)	475,537	(214,546)		(121,456)	(21,639)	269,951	545,971
Ending Fund Balance as a % of Expenses	9%	-3%		-2%	0%	3%	6%
Capital Outlay	-	-		-	-	-	-

Cover Sheet

Innovator Awards Planning

Section: IV. Finance and Development
Item: D. Innovator Awards Planning
Purpose: FYI
Submitted by:
Related Material: April 2018 - Innovator Awards Status 18 April.pdf



Innovator Awards

2018

MAY 17TH | 6 - 7:30 PM

THE OAKLAND ROTUNDA

300 FRANK OGAWA PLAZA, OAKLAND, CA 94612

PRESENTED BY
The Tagami Family



Event Status as of April 18, 2018

Sponsorships

Target: \$200,000
Received: \$38,500
Pledged: \$32,500
Remaining: **\$129,000**

New Sponsors:

- Young, Minney & Corr, LLC
- Shelley Benning and John Roesler
- Anonymous

Ticket Sales

Target: 300
Sold: 34
Remaining: **264**

Outstanding Asks:

- Sponsorships
- Ticket Sales
- MC for May 17th