# **Vertus**

### Recruiting

**Currently Enrolled: 319 students** 

Strong Leads: 3

New Students enrolled (since 11/14): 14 new

students since the last update

#### **Trends**

- Our current parents are beginning to promote more. (The parent of newly applied student Steven Johnson heard about Vertus from their Dentist, who has a son attending Vertus.)
- A few students haven't attended school at all this year, due to parents not liking where RCSD placed them ie. Franklin
- Community events have help continues to help boost Vertus' brand recognition
- A couple of newer students were bullied at prior schools
- Staff diversity is drawing students from suburban and private schools
- School Safety is drawing students from RCSD, as well as a desire for a more structured system

#### **Forecast**

 We will see an uptick in transfer students once the marking period ends (Late January)

## **Recent Efforts**

- Mailing personal personalized letters to RCSD parents with 9th and 10th graders (Mailed 60 letters, resulted in 2 students enrolled)
- Cold calls/re-calls from previous FOIL list
- Day of Thanks Giveaway community event
- Dropped off recruiting Flyers to a couple local libraries and R-Centers
- We consistently submit press releases to various news outlets.
- Regular Social media postings, ads, and boost.

## **Upcoming efforts**

- Vertus student social media challenge
- Vertus Table at Home Basketball Games- The basketball games have been very well attended, so we want to capitalize on that traction
- December to Remember- Winter Celebration Dec 21- (Voices of Valor Concert)
- Transfer Now Campaign- This will target RCSD families as this first marking period is close. (will drop off flyers to local libraries, R-Centers, mailing, and cold calls)
- Will tour and speak to kids at Discovery Charter. Will provide a Vertus field trip for their oldest students.

# Reflections





