

Janitorial Service
QUOTE & PROPOSAL

June 29, 2021

Encore High School

Phone: (760) 956-2632

Attention: Curtis Peterson – Executive Manager
cpeterson@encorehighschool.com

SUBMITTED BY:

All American Janitorial Services

Branamier Courtney – Owner

Physical: 17130 Sequoia Ave Suite #206 Hesperia Ca 92345

Mailing: P.O. Box 400130, Hesperia CA 92395

Office: (760) 552-4141 / Direct: (760) 963-4500

aajsinfo@gmail.com / www.allamericanjanitorial.com

A CA certified Small Business
FED TAX NO. 81-3342809

2020 Daily Press “Best of the Desert” Finalist
Carpet Cleaning & Cleaning Service



To: Curtis & Staff,

Thank you for allowing All American Janitorial Services to prepare a professional cleaning service proposal for your consideration. We know it takes considerable time and effort to show any potential contractor your facility, and to provide the necessary information. ***So again, thanks!*** Here are a few important highlights:

Before we start... All of our cleaners are thoroughly trained on how to perform each cleaning task, as well as on important safety issues. Our goal is to clean each customer's facility professionally and safely.

During the start... We know a seamless, no-hassle start-up is important to every customer. So at All American Janitorial, we combine up-front preparation and training with strong management and direction to ensure a smooth, successful startup.

After the start... A systematic approach to keep you building looking good! At All American Janitorial we offer strong management and quality control to plan and not lose track of, the many necessary cleaning details.

We look forward to the opportunity of becoming a trusted and valued partner in improving and maintaining the appearance of your building. Please call if you have any question, or need additional information as you review our proposal.

Sincerely,

Branamier Courtney, Owner

All American Janitorial Services
Commercial Cleaning Services
Direct (760) 963-4500
Office (760) 552-4141

CONTRACTOR INFORMATION

- NAME: All American Janitorial Service
- MAILING ADDRESS: P.O. Box 400130 Hesperia CA 92340
- PHYSICAL ADDRESS: 17130 Sequoia Ave Suite 206, Hesperia CA 92345
- AUTHORIZED SIGNING AGENTS:
Branamier Courtney, General Manager/Owner
Amber Bobo, Manager/Trainer
Andrew Diaz – Manager
Maria Leal - Manager

REFERENCES *(partial list)*

Customer Name	Value	Contact
1. Mountain Montessori Elementary	\$65,000	Jerri R. (760) 843-3303
2. Victor Elementary School Dist.	\$24,000	Sharon G. (760) 985-7180
3. Desert View Memorial Park	\$50,000	Annette D. (760) 947-8671
4. Family First Life Insurance	\$20,000	Paul M. (760) 713-3547
5. Exquadrin Inc.	\$10,000	Cari T. (760) 780-7908
6. Coldwell Banker Home Source	\$40,000	Trudy B. (760) 662-4454

Pre-employment Safety Training

Correct use and interpreting the MSDS Book, Correct use of the chemicals

INSURANCE INFORMATION

Three Million Dollars – Nation Wide Insurance
Workers Compensation – Scottsdale Insurance
Bond: \$50,000.00 minimum.

PROPOSED WORK SCHEDULE:

5x per week
Sunday – Thursday

UNIFORMED PERSONNEL

All personnel are uniformed and carry an Identification Badge.

Quality Control Inspection Process

It is the duty and practice of All American Janitorial to maintain a regular and systematic inspection program. Accounts are routinely checked by account POC/Point of Contacts, in addition accounts are inspected a minimum of once per month by an Executive TEAM Member using the All American Janitorial Facility INSPECTION Report (41) Key Areas. All results are recorded and maintained.

EQUIPMENT NEEDED

All American Janitorial to provide the necessary equipment to perform the job
(Mop buckets, Vacuums, Duster, Towels etc...)

Supplies (Chemicals)

Encore High School to provide all cleaning chemicals.
(Glass cleaner, All Purpose cleaner, disinfectants etc...)

Supplies (Toiletries)

Encore High School to provide all Toiletries
(Toilet Paper, Paper towels, Seat covers, soap, trash can liners)

Payment / Billing

All Invoices will be sent via email or hand delivered on the 1st of each month for the upcoming month. All invoices are net 30 days. Example: You receive invoice for Octobers cleaning on October 1st but the payment isn't due until October 30th.

Scope of Work

1. Clean Sanitize & Restock Restrooms
2. Sweep & Mop all floors
3. Vacuum all carpet
4. Empty & Reline all trash

*No dusting or wiping furniture

Building Cleaning Days:

Sunday – A & F Building (floors & restrooms)

Monday – G, D, F Building (floors, restrooms)

Tuesday – D, D Portable, E, E Portable, C Building (Floors, Restrooms)

Wednesday – C, C Portable, B, B Portable (floor, restrooms)

Thursday – Office floors

No cleaning Friday & Saturday

BID SUMMARY

1. 5x Per Week Janitorial cleaning Service
Total Monthly Cost = \$4,755.00

2. Strip & Wax all (vct) flooring
Initial Cleaning = \$8,000 (One time cost)

3. Quarterly Strip & Wax (vct) floors = \$3,500 (optional)

The All American Janitorial Services Mission: We will be a leading contract service provider. We will continue to evolve our avenue of services, while we continue to sustain a partnership with our customers, employees, business associates, affiliated service partners and sub-contractors. The hallmark of this partnership and success will be built on integrity, mutual respect, profitability and accountability.

In preparing and presenting this offer to serve, All American Janitorial Services is committed to providing the most efficient and cost effective services available anywhere; and please note, that nothing presented is set in concrete and everything is open for discussion and re-consideration. At All American Janitorial Services we strive to always be recognized as a quality provider of contract services, having trained staff; while promoting a fair, drug free and equal opportunity work place for all who want it!

Respectfully Submitted,
Branamier Courtney

Standard Service Agreement

Agreement Term: August 1st 2021 – July 31st 2022

Encore High School and All American Janitorial Services enter into a 1 year contract each giving the other party the option to opt out of the contract at any time with a written 30 day notice.

Contract Total Value – \$57,060.00

+ Optional floor cleaning at additional price.

All American Janitorial Services

Encore High School

By: Branamier Courtney – Owner

By: _____

Signed Date: 06/29/2021

Signed Date: _____

Signature: *Branamier Courtney*

Signature: _____