

**Urban Montessori**  
**Multi-year Projection**  
**As of Apr FY2021**

	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>
	<b>2020-21</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>
<b>SUMMARY</b>				
<b>Revenue</b>				
LCFF Entitlement	3,348,526	3,527,480	3,662,400	3,866,621
Federal Revenue	341,185	223,082	386,589	319,977
Other State Revenues	491,380	590,697	361,091	365,498
Local Revenues	95,512	71,334	71,411	71,490
Fundraising and Grants	203,000	178,000	153,000	153,000
<b>Total Revenue</b>	<b>4,479,602</b>	<b>4,590,593</b>	<b>4,634,491</b>	<b>4,776,587</b>
<b>Expenses</b>				
Compensation and Benefits	3,226,025	3,283,585	3,398,342	3,503,709
Books and Supplies	138,153	258,846	229,139	215,772
Services and Other Operating Expenditures	904,678	901,405	925,896	952,658
Depreciation	7,472	14,944	14,944	7,472
Other Outflows	-	-	-	-
<b>Total Expenses</b>	<b>4,276,329</b>	<b>4,458,781</b>	<b>4,568,321</b>	<b>4,679,611</b>
<b>Operating Income</b>	<b>203,273</b>	<b>131,813</b>	<b>66,169</b>	<b>96,976</b>
<b>Fund Balance</b>				
Beginning Balance (Unaudited)	291,877	495,151	626,964	693,133
Audit Adjustment				
Beginning Balance (Audited)	291,877	495,151	626,964	693,133
Operating Income	203,273	131,813	66,169	96,976
<b>Ending Fund Balance</b>	<b>495,151</b>	<b>626,964</b>	<b>693,133</b>	<b>790,109</b>
<b>Total Revenue Per ADA</b>	11,908	12,209	12,174	12,304
<b>Total Expenses Per ADA</b>	11,367	11,858	12,000	12,054
<b>Operating Income Per ADA</b>	540	351	174	250
<b>Fund Balance as a % of Expenses</b>	12%	14%	15%	17%

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<b>Key Assumptions</b>				
<b>Enrollment Breakdown</b>				
TK		21	20	22
K	59	71	72	72
1	71	59	60	60
2	53	52	53	54
3	60	47	47	48
4	45	38	42	44
5	54	35	37	39
6	24	38	27	27
7	20	21	30	22
8	8	18	17	25
<b>Total Enrolled</b>	<b>394</b>	<b>400</b>	<b>405</b>	<b>413</b>
<b>ADA %</b>				
K-3	95.9%	94.0%	94.0%	94.0%
4-6	94.7%	94.0%	94.0%	94.0%
7-8	95.4%	94.0%	94.0%	94.0%
<b>Average ADA %</b>	<b>95.5%</b>	<b>94.0%</b>	<b>94.0%</b>	<b>94.0%</b>
<b>ADA</b>				
K-3	233	235	237	241
4-6	117	104	100	103
7-8	27	37	44	44
<b>Total ADA</b>	<b>376</b>	<b>376</b>	<b>381</b>	<b>388</b>

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<b>REVENUE</b>				
<b>LCFF Entitlement</b>				
8011 Charter Schools General Purpose Entitlement - State Aid	1,554,558	1,734,516	1,847,024	2,015,385
8012 Education Protection Account Entitlement	724,454	724,019	733,069	747,549
8096 Charter Schools in Lieu of Property Taxes	1,069,514	1,068,945	1,082,307	1,103,686
<b>SUBTOTAL - LCFF Entitlement</b>	<b>3,348,526</b>	<b>3,527,480</b>	<b>3,662,400</b>	<b>3,866,621</b>
<b>Federal Revenue</b>				
8181 Special Education - Entitlement	52,017	49,250	50,000	50,625
8220 Child Nutrition Programs	20,109	44,708	46,625	48,973
8290 ESSER Funds	209,519	69,584	230,424	160,840
8291 Title I	41,403	41,403	41,403	41,403
8292 Title II	8,137	8,137	8,137	8,137
8294 Title IV	10,000	10,000	10,000	10,000
<b>SUBTOTAL - Federal Revenue</b>	<b>341,185</b>	<b>223,082</b>	<b>386,589</b>	<b>319,977</b>
<b>Other State Revenue</b>				
8319 Other State Apportionments - Prior Years	(1,944)	-	-	-
8381 Special Education - Entitlement (State)	237,216	236,019	239,563	242,105
8382 Special Education Reimbursement (State)	33,600	33,600	33,600	33,600
8520 Child Nutrition - State	985	2,190	2,284	2,399
8550 Mandated Cost Reimbursements	6,136	6,437	6,516	6,704
8560 State Lottery Revenue	77,406	78,151	79,128	80,691
8590 COVID-19 LEA Response Funds	137,980	234,301	-	-
<b>SUBTOTAL - Other State Revenue</b>	<b>491,380</b>	<b>590,697</b>	<b>361,091</b>	<b>365,498</b>
<b>Local Revenue</b>				
8634 Food Service Sales	3,000	3,075	3,152	3,232
8699 All Other Local Revenue	17,887	-	-	-
8702 Oakland Measure G1	74,625	68,259	68,259	68,259
<b>SUBTOTAL - Local Revenue</b>	<b>95,512</b>	<b>71,334</b>	<b>71,411</b>	<b>71,490</b>
<b>Fundraising and Grants</b>				
8801 Walkathon	25,000	25,000	25,000	25,000
8802 Private Grants	125,000	100,000	75,000	75,000
8803 All In for Learning	25,000	25,000	25,000	25,000
8811 Fall Campaign	15,000	15,000	15,000	15,000
8812 Other Fundraising (Movie Night, Apparel, etc)	10,000	10,000	10,000	10,000
8814 Field Trips Donations	3,000	3,000	3,000	3,000
<b>SUBTOTAL - Fundraising and Grants</b>	<b>203,000</b>	<b>178,000</b>	<b>153,000</b>	<b>153,000</b>
<b>TOTAL REVENUE</b>	<b>4,479,602</b>	<b>4,590,593</b>	<b>4,634,491</b>	<b>4,776,587</b>

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<b>EXPENSES</b>					
<b>Compensation &amp; Benefits</b>					
<b>Certificated Salaries</b>					
1100	Lead Teacher Salaries	888,001	924,287	942,772	971,056
1148	Special Ed Teacher Salaries	385,231	403,725	411,800	424,154
1150	Support Teacher Salaries	498,545	497,566	507,517	522,742
1170	Measure G1 Stipends	58,000	58,000	58,000	58,000
1300	Certificated Supervisor & Administrator Salaries	207,548	211,035	215,255	221,713
	<b>SUBTOTAL - Certificated Salaries</b>	<b>2,037,326</b>	<b>2,094,612</b>	<b>2,135,344</b>	<b>2,197,665</b>
<b>Classified Salaries</b>					
2100	Distance Learning Support Staff	138,398	142,197	145,041	149,392
2102	Student Support Staff	110,943	127,557	130,108	134,011
2400	Classified Clerical & Office Salaries	195,900	162,126	165,368	170,329
2900	Classified Substitutes	34,700	33,440	34,109	35,132
	<b>SUBTOTAL - Classified Salaries</b>	<b>479,941</b>	<b>465,319</b>	<b>474,626</b>	<b>488,865</b>
<b>Employee Benefits</b>					
3100	STRS	311,748	317,721	366,208	376,881
3300	OASDI-Medicare-Alternative	72,891	72,099	73,524	75,705
3400	Health & Welfare Benefits	269,593	279,103	293,058	307,711
3500	Unemployment Insurance	11,734	11,212	11,212	11,212
3600	Workers Comp Insurance	42,794	43,519	44,369	45,671
	<b>SUBTOTAL - Employee Benefits</b>	<b>708,759</b>	<b>723,654</b>	<b>788,372</b>	<b>817,180</b>
<b>Books &amp; Supplies</b>					
4100	Approved Textbooks & Core Curricula Materials	9,404	9,686	9,977	10,276
4200	Books & Other Reference Materials	1,000	1,030	1,061	1,093
4315	Custodial Supplies	978	-	-	-
4320	Educational Software	8,253	8,501	8,756	9,018
4325	Instructional Materials & Supplies	9,596	9,884	10,180	10,486
4326	Art & Music Supplies	5,000	5,150	5,305	5,464
4330	Office Supplies	3,022	4,120	4,244	4,371
4335	PE Supplies	1,000	1,030	1,061	1,093
4340	SpEd Materials & Supplies	1,500	1,545	1,591	1,639
4400	One-Time Funding Expense	2,593	100,000	70,000	50,000
4410	Classroom Furniture, Equipment & Supplies	9,602	2,060	2,122	2,185
4420	Computers: individual items less than \$5k	38,805	20,000	15,000	15,450
4430	Non Classroom Related Furniture, Equipment & Supplies	2,000	2,060	2,122	2,185
4710	Student Food Services	39,400	87,600	91,356	95,955
4720	Other Food	6,000	6,180	6,365	6,556
	<b>SUBTOTAL - Books and Supplies</b>	<b>138,153</b>	<b>258,846</b>	<b>229,139</b>	<b>215,772</b>
<b>Services &amp; Other Operating Expenses</b>					
5215	Travel - Mileage, Parking, Tolls	500	515	530	546
5305	Dues & Membership - Professional	6,000	6,180	6,365	6,556
5450	Insurance - Other	64,168	66,093	68,076	70,118
5515	Janitorial, Gardening Services & Supplies	90,000	92,700	95,481	98,345
5520	Security	1,200	1,236	1,273	1,311
5535	Utilities - All Utilities	50,000	51,500	53,045	54,636
5605	Equipment Leases	14,024	14,444	14,878	15,324
5610	Rent	146,708	146,708	146,708	146,708
5615	Repairs and Maintenance - Building	40,000	-	-	-

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5803 Accounting Fees	22,313	22,982	23,672	24,382
5805 Administrative Fees	6,386	6,577	6,775	6,978
5809 Banking Fees	600	618	637	656
5812 Business Services	114,000	118,000	122,000	126,880
5815 Consultants - Instructional	2,500	2,575	2,652	2,732
5824 District Oversight Fees	35,160	35,275	37,723	41,021
5826 Directors Contingency	45,000	45,000	46,350	47,741
5827 Middle School Program expenses (8816 offset)	1,808	1,862	1,918	1,975
5830 Field Trips Expenses	3,000	3,090	3,183	3,278
5833 Fines and Penalties	500	515	530	546
5836 Fingerprinting	1,595	1,643	1,692	1,743
5839 Fundraising Expenses	11,004	11,334	11,674	12,024
5843 Interest - Loans Less than 1 Year	5,000	-	-	-
5845 Legal Fees	15,000	15,450	15,914	16,391
5851 Marketing and Student Recruiting	7,500	3,500	3,605	3,713
5857 Payroll Fees	6,000	6,180	6,365	6,556
5860 Printing and Reproduction	9,060	9,332	9,612	9,900
5861 Prior Yr Exp (not accrued)	415	-	-	-
5863 Professional Development	31,531	60,000	61,800	63,654
5869 Special Education Contract Instructors	85,000	90,000	92,700	95,481
5875 Staff Recruiting	4,000	4,120	4,244	4,371
5878 Student Assessment	5,000	5,150	5,305	5,464
5880 Student Health Services	5,000	5,150	5,305	5,464
5881 Student Information System	35,000	25,000	25,750	26,523
5884 Substitutes	-	15,000	15,450	15,914
5887 Technology Services	9,000	9,270	9,548	9,835
5910 Communications - Internet / Website Fees	16,508	9,780	10,073	10,376
5915 Postage and Delivery	3,200	3,296	3,395	3,497
5920 Communications - Telephone & Fax	11,000	11,330	11,670	12,020
<b>SUBTOTAL - Services &amp; Other Operating Exp.</b>	<b>904,678</b>	<b>901,405</b>	<b>925,896</b>	<b>952,658</b>
<b>Depreciation Expense</b>				
6900 Depreciation	7,472	14,944	14,944	7,472
<b>SUBTOTAL - Depreciation Expense</b>	<b>7,472</b>	<b>14,944</b>	<b>14,944</b>	<b>7,472</b>
<b>Other Outflows</b>				
<b>SUBTOTAL - Other Outflows</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL EXPENSES</b>	<b>4,276,329</b>	<b>4,458,781</b>	<b>4,568,321</b>	<b>4,679,611</b>