

MASSVENTURES

Minutes of the Board of Directors Meeting

May 23, 2019

The three hundred and seventy-eighth regular meeting of the Board of Directors of MassVentures was held on Thursday, May 23, 2019, in the Dewey Conference Room, 308 Congress Street, 5th floor, Boston, Massachusetts. The meeting was called to order by the Vice Chairman at 8:00 a.m.

Present

William Asher, Director	Walter Bird, President
Cynthia Bouthot, Director	Jason Allen, Vice President
Anita Brearton, Director	Charles Hipwood, Vice President
Rene Jarquin, Director	John Lawrence, Assistant Treasurer
Janice O'Reilly, Director	
Jack Turner, Director	
William McNamara, Alternate for the Secretary of Administration and Finance	
Nhat Le, Alternate for the Secretary of Housing and Economic Development	
Craig Stepno, Alternate for the State Treasurer	

378.1 EXECUTIVE SESSION

Pursuant to M.G.L. chapter 40G, section 10, Ms. Brearton conducted a roll call vote to enter Executive Session for the purpose of discussing and considering commercial and financial information regarding the business operations of certain portfolio companies and of potential investment candidates. Board member responses were: William Asher – Yes; Cynthia Bouthot – Yes; Rene Jarquin – Yes; Janice O'Reilly – Yes; Jack Turner – Yes; William McNamara – Yes; Nhat Le – Yes; Craig Stepno – Yes; and Anita Brearton – Yes.

Ms. Brearton then requested that any members of the public in attendance to leave the meeting. She also stated that the meeting would reconvene in Open Session and that any Votes that had taken place during the Executive Session would be announced.

378.2 INVESTMENT ACTION

378.2.1 Spark Growth, Inc.

Mr. Hipwood presented an Investment Report on Spark Growth, Inc. of Cambridge, Massachusetts, and outlined the staff's reasons for considering a new investment in the company. Grant Deken, CEO of the company gave a brief presentation and answered questions from board members. Upon MOTION by Mr. Asher and SECONDED by Ms. Bouthot, it was unanimously VOTED:

That the Board of Directors approves, and it hereby does so approve by this vote, a new investment totaling up to \$200,000 from the Traditional Fund in Spark Growth, Inc. of Cambridge, Massachusetts, \$100,000 of which will be funded at an initial closing and the second \$100,000 of which is subject to certain contingencies.

378.6.3 PREVIEW

378.3.1 AceUp, Inc.

Mr. Hipwood presented an overview on AceUp, Inc. of Boston, Massachusetts, and summarized the staff's reasons for considering a new investment in the company. Will Foussier, CEO; AND Layla Lynn, CPO, of the company made a brief presentation and answered questions from board members. After further discussion, Ms. Bouthot, Ms. Brearton and Mr. Jarquin volunteered to be board visitors and participate in due diligence on the company.

378.4 RESUMPTION OF OPEN SESSION

Ms. Brearton conducted a roll call vote to resume the meeting in Open Session. Board member responses were: William Asher – Yes; Cynthia Bouthot – Yes; Rene Jarquin – Yes; Janice O'Reilly – Yes; Jack Turner – Yes; William McNamara – Yes; Nhat Le – Yes; Craig Stepno – Yes; and Anita Brearton – Yes.

She then announced that one vote took place during the Executive Session as summarized earlier in these Minutes regarding Spark Growth, Inc.

378.5 CANDIDATE PIPELINE

Mr. Bird highlighted the pipeline of potential investment candidates and reminded the board members present that they should declare potential conflicts of interest with any of the companies on the list, either at this meeting or subsequently to Ms. Cormier. He noted that companies added since the last meeting of the Investment Committee are indicated at the top of the list printed in red. No disclosure statements were made at the meeting.

378.6 FINANCIAL MATTERS

378.6.1 Treasurer's Report

Mr. Lawrence presented the Treasurer's Report for the month of March 2019. Upon MOTION by Ms. Brearton and SECONDED by Mr. McNamara, it was unanimously VOTED:

That the Treasurer's Report for the month of March 2019 is accepted as presented and placed on file.

378.6.2 FY 2020 Budget Preview

Mr. Lawrence presented a draft of the Fiscal Year 2020 budget and welcomed questions and comments from board members. He stated that the budget will be presented for approval at the next board meeting.

378.7 MINUTES

Next, the Board of Directors discussed the minutes from the April 18, 2019 Board of Directors meeting which had been previously circulated. Upon MOTION by Mr. Asher and SECONDED by Mr. Stepno, it was VOTED with one abstention:

That the Minutes of the three hundred and seventy-seventh meeting of the Board of Directors of MassVentures held on April 18, 2019, are accepted as presented and placed on file.

378.8 PRESIDENT'S REPORT

378.8.1 2019 START PROGRAM UPDATE

Mr. Bird reported that all grant winners have been selected for this year's START Program. Upon MOTION by Ms. Le and SECONDED by Ms. Brearton, it was unanimously VOTED

That the Board of Directors approve, and it hereby does so approve by this vote, the 2019 START Program slate of grant awards listed below, contingent upon contract negotiations:

Stage I -- \$100,000 each

14bis Supply Tracking - Brookline
Boston Engineering, Inc. – Waltham
ePaint Company – East Falmouth
Giner, Inc. – Newton
Inkbit – Medford
Kytopen Corp. - Cambridge

Loci Controls, Inc. – Fall River
Lumme, Inc. - Amherst
MicroContinuum, Inc. - Cambridge
Pendar Technologies LLC – Cambridge
Remote Sensing Solutions, Inc. – Barnstable

Stage II -- \$200,000 each

Battery Resourcers, Inc. – Worcester
C2 Innovations, Inc. – Stow
Physical Sciences, Inc. – Andover

Quantum Diamond
Technologies, Inc. - Somerville
TelAztec LLC – Burlington
Uniqarta, Inc. - Cambridge

Stage III -- \$500,000 each

Eutropics Pharmaceuticals – Cambridge
MA Materials Technologies, Inc. – Waltham

Mr. Bird announced that the 2019 START Program Awards Ceremony and Celebration will be held on Thursday, June 27th, at Intrinsic Corp. in Marlborough. He stated that if the funding from the Commonwealth is received by MassVentures by that date all winners will receive their grant funding at the event. Otherwise, their funding checks will be mailed when funds become available.


378.8.2 SEARCH COMMITTEE

Mr. Bird reported that the Board appointed Search Committee, comprised of Mr. Asher, Ms. Bouthot, Mr. Jarquin and Mr. Pham, had met with EOHEE Undersecretary Mark Fuller to discuss the initial screen process.

378.9 ADJOURNMENT

There being no further business to come before the Board, the meeting was adjourned at 10:45 a.m. It was announced that the next regularly scheduled meeting will be held on Thursday, June 20, 2019, in the Dewey Conference Room, 308 Congress Street, Boston, Massachusetts.

Respectfully submitted,

A handwritten signature in cursive script, appearing to read "W. B. Asher".

William B. Asher
Secretary